

Every Payroll – Pricing

V1 January 2026



Every Payroll by IRIS

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Pricing is effective as of 1st October 2026, in line with the commencement of the G-Cloud 15 framework agreement.

Per Payslip Cost

Payslip Bandings	Per Payslip Fee Per Period*	Minimum Fee	Onboarding Fees	Onboarding Tiers
First 20 Payslips	£2.40	£48.00	£3,300	Journey 2 T1
21 to 50:	£1.90	£39.90	£3,300	Journey 2 T1
51 to 200:	£1.80	£91.80	£3,300	Journey 2 T1
201 to 500:	£1.50	£301.50	£3,712	Journey 2 T2
501 to 1000:	£1.20	£601.20	£3,712	Journey 2 T2
1001 to 2500:	£0.90	£900.90	£5,775	Journey 2 T3
2501+	£0.60	£1,500.60	£8,250	Journey 3 T5

Onboarding fees are based upon a set number of hours/days depending on the size of the payroll. They start at £2,475 (3 days) and range to £8,250 (10 days). The Journeys shown below are based on the level of assistance the customer requires. Journey 1 is minimal, journey 2 is mid-level and Journey 3 is high level.

	Journey 1	Journey 2			Journey 3				
	Basic Imp	Tier 1	Tier 2	Tier 3	Tier 1	Tier 2	Tier 3	Tier 4	Tier 5
Typical no. of employees	0-100	0-100	101-450	451+	0-100	101-250	251-450	451-650	650+
No of Payrolls	1 Payroll	1 Payroll	2 - 5 payrolls	6+ Payrolls	1 Payroll	2 - 3 payrolls	4 - 5 Payrolls	6 - 7 Payrolls	8 - 9 Payrolls
Setup	3.75	3.75	3.75	7.5	3.75	3.75	3.75	7.5	7.50
Data Import	3.75	3.75	3.75	7.5	3.75	3.75	3.75	7.5	7.50
Training	15	15	15	15	15	15	15	15	15
Parallel 1		3.75	3.75	7.5	3.75	7.5	11.25	15	18.75
Parallel 2			3.75	7.5	3.75	7.5	11.25	15	18.75
Go Live Support		3.75	3.75	7.5	3.75	7.5	7.5	7.5	7.50
Total Hours	22.5	30	33.75	52.5	33.75	45	52.5	67.5	75.00
Total Days	3	4	4.5	7	4.5	6	7	9	10.00
Total cost	£2,475	£3,300	£3,712	£5,775	£3,712	£4,950	£5,775	£7,425	£8,250

3 In addition, the following optional extras such as parallel runs, additional training, consultancy credits and data checks are available.

Additional Services	Hours	Cost
Setup	3.75	£412
Data Import	3.75	£412
Parallel Run 1	3.75	£412
Parallel Run 2	3.75	£412
Go Live Support	3.75	£412
Consultancy Credits	5	£550
Consultancy Credits	10	£825
Consultancy Credits	15	£1,100

Every Payroll Billing Explainer

4 This section sets out how the billing for 'Every Payroll' calculates a monthly invoice for a variety of different types of customers.

General Overview

Every Payroll uses the total volume of employee's Payslip's ('Payslips') included within an EPS Submissions within the '**Billing Period**', where the value of pay is **greater than £0.00** to calculate the quantity for that respecting '**Billing Period**'.

For the avoidance of doubt, the number of 'Payslips' produced is based upon user activity and will also be dependent on the frequency of pay e.g. Weekly payrolls could have between 4 or 5 '**Payslips**' within a '**Billing Period**' for a single employee.

This quantity is then matched against the assigned 'Contracted Rate' at a 'User' Level to calculate the 'Net Cost' within an Invoice.

e.g., 125 'payslips' would cost as follows:

- 125 payslips x £1.80 = £225.00
- **Total Net Cost: £225.00**

Glossary of Terms

- **Billing Period:** Billing process is completed on the first couple of working days of a new month, for the prior monthly consumption.

Example: The December 2026 invoice will cover the billing period between the 1st of December 2026 to 31st December 2026 and will be issued on either the 2nd or 3rd of January 2027.

- **Payslips:** For the purposes of billing quantities, a Payslips is where an employee is submitted on an Employer Payment Summary (EPS) with a payment value of greater than £0.00 via RTI to the HMRC. The quantity is based upon the timestamp of that EPS submission and doesn't relate to the pay date of the employees payrun.
- **Previously Billed:** This stops a customer being duplicate billed for the same Payslip within the same pay period, when the users has re-submitted the EPS via RTI to the HMRC.



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