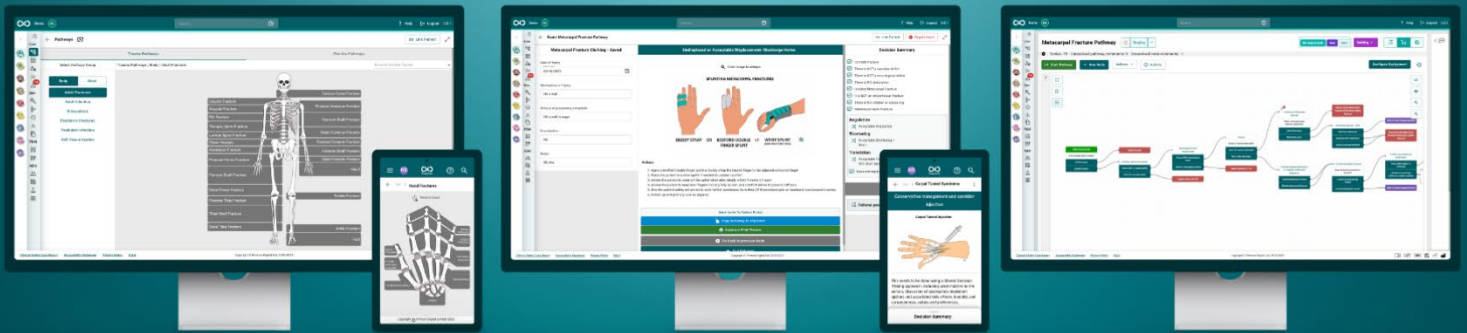




crosscover.co.uk

CrossCover™ Pricing

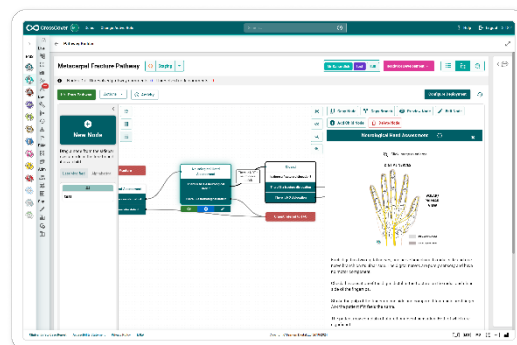
CrossCover comprises of many components that can be combined to optimise a range of clinical and clerical workflows.

Clinical Decision Support System (CDSS):

CDSS help to optimize the inflow of patients to any clinical workflow. Ensure patients get the right care at the right place by the right person first time.

Includes:

- Customisable clinical decision support flows
- Customisable deployment Policies
- Live and Development environments
- Pathway analytics
- PAS integration
- PDS FHIR integration



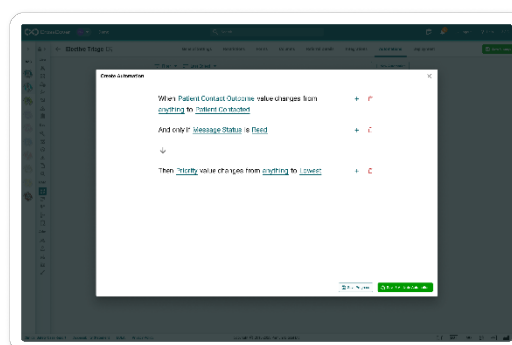
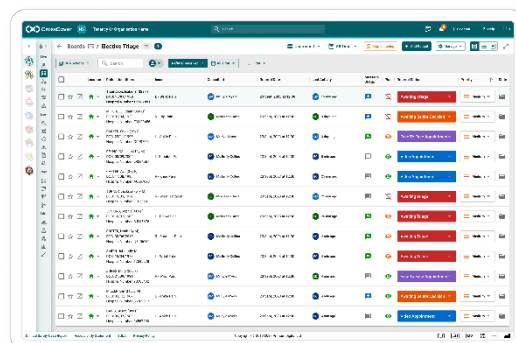
	1 Specialty	2-3 Specialties	Unlimited Specialties
Cost per registered patient/ population served per year (minimum deployment for 200,000 patients)	£0.08	£0.12	£0.18

Referral and Triage Management System (RMS):

RMS helps to standardise how referrals are received from Primary or Secondary care through customisable referral forms. The referral forms can be connected to e-RS, or incoming referral boards in CrossCover. CrossCover Boards can pull referrals from e-RS, NHS Mailboxes, uploaded patient letters, and referrals by portal into single workflows. Read and write to Primary care EHRs via IM1 interface.

Includes:

- e-RS integration
- CIS 2 integration
- GP Connect integration
- NHS Mailbox connectors
- Referral Portal
- Customisable Referral Forms
- Customisable Referral Flows
- Customisable Referral Management Boards
- Customisable Automations
- Notifications
- PAS integration
- PDS FHIR integration



Tier	Referrals per year (up to)	Cost per year (excl VAT)
Department	10,000	£30,000
Small	15,000	£40,000
Medium	30,000	£70,000
Large	55,000	£90,000
XL	90,000	£110,000
XXL	145,000	£145,000
Regional	500,000	£400,000

AI Smart Triage

AI Smart triage scans referrals, extracts data, and can assess referrals against your guidance.

Includes:

- Document library to customise the RAG model
- Customisable prompts for intended triage
- Full traceability and reasoning of all AI suggestions

Additional cost: £0.49 per referral or encounter processed by Smart Triage

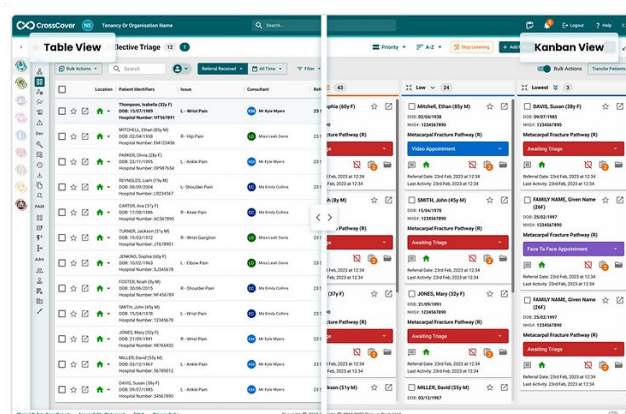
Patient Management System (PMS):

CrossCover PMS helps to optimise the workflows associated with managing patient lists. The use cases vary from Cancer trackers and management systems, to complex discharge trackers, to trauma management systems, to theatre and clinic planning and booking systems.

The workflows are extremely customisable - Our Team would like to hear your challenges so we can design the ideal workflow solution.

Includes:

- Customisable Patient Management Boards
- Clinic, Procedure and Theatre Planning Boards
- Bookings
- Patient Trackers
- Customisable analytics dashboards and reporting
- Electronic Health Record
- Care Plan creation and management
- Secure File and Photo upload
- PAS integration
- PDS FHIR integration



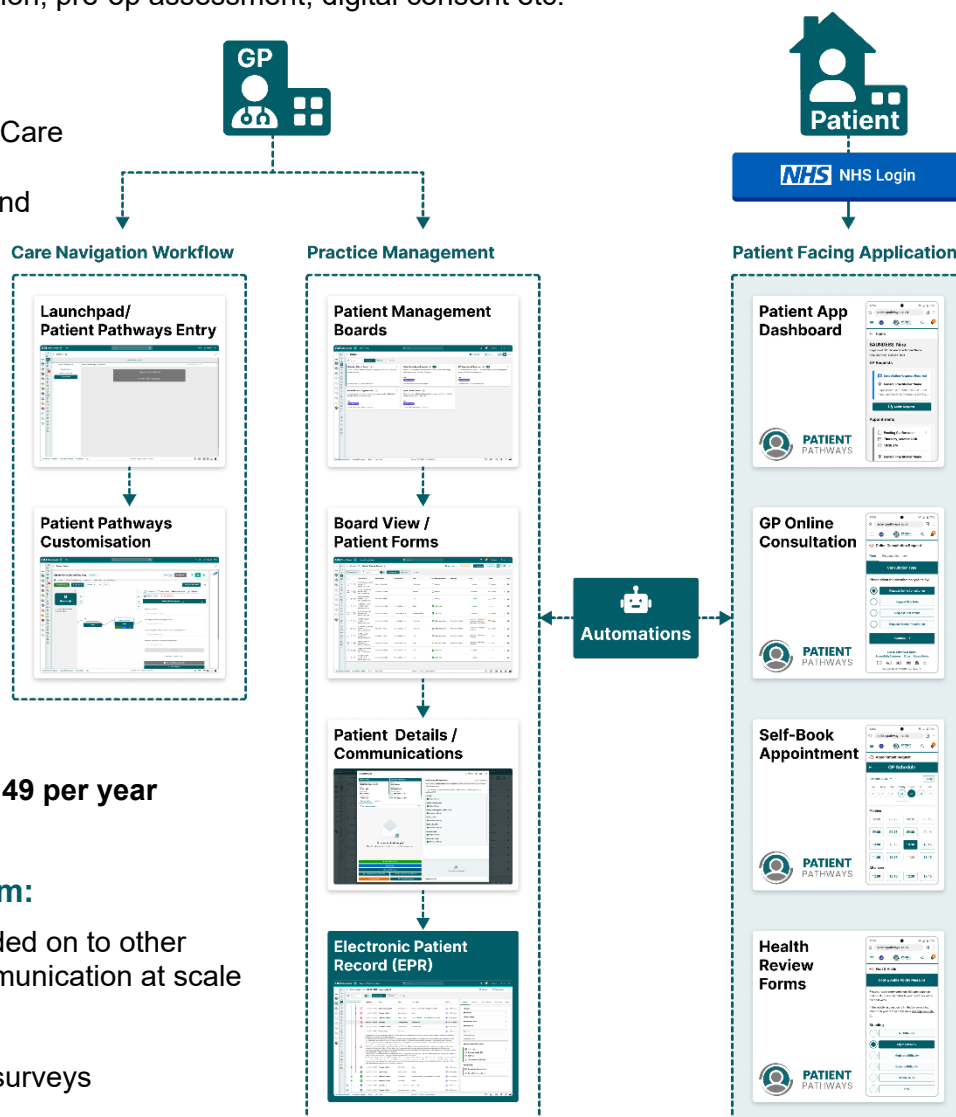
Tier	Encounters per year (up to)	Cost per year (excl VAT)
Department	10,000	£30,000
Small	15,000	£40,000
Medium	30,000	£70,000
Large	55,000	£90,000
XL	90,000	£110,000
XXL	145,000	£145,000
Regional	500,000	£400,000

Patient Pathways System:

To enable the most comprehensive workflows, connecting to patients is crucial. The Patient Pathways System enables workflows to be presented to patients via the Patient Pathways Application. This enables patients to navigate customisable flows and forms for a variety of use cases, from self-booking appointments to PROMs completion, pre-op assessment, digital consent etc.

Includes:

- Digital Front Door
- Customisable Patient Facing Care Navigation workflows
- Online Patient Consultation and Requests workflows
- Online Consultations and Online Patient/Service User Request Reporting
- Patient Communication Management
- Patient-led booking
- Cross Organisation Appointment Booking
- Video Consultations
- Patient Health Record
- NHS Login for patient access
- Launch from the NHS App



Cost per registered patient: £0.49 per year

Broadcast Messaging System:

Broadcast Messaging can be added on to other workflows to enable Patient communication at scale

Includes:

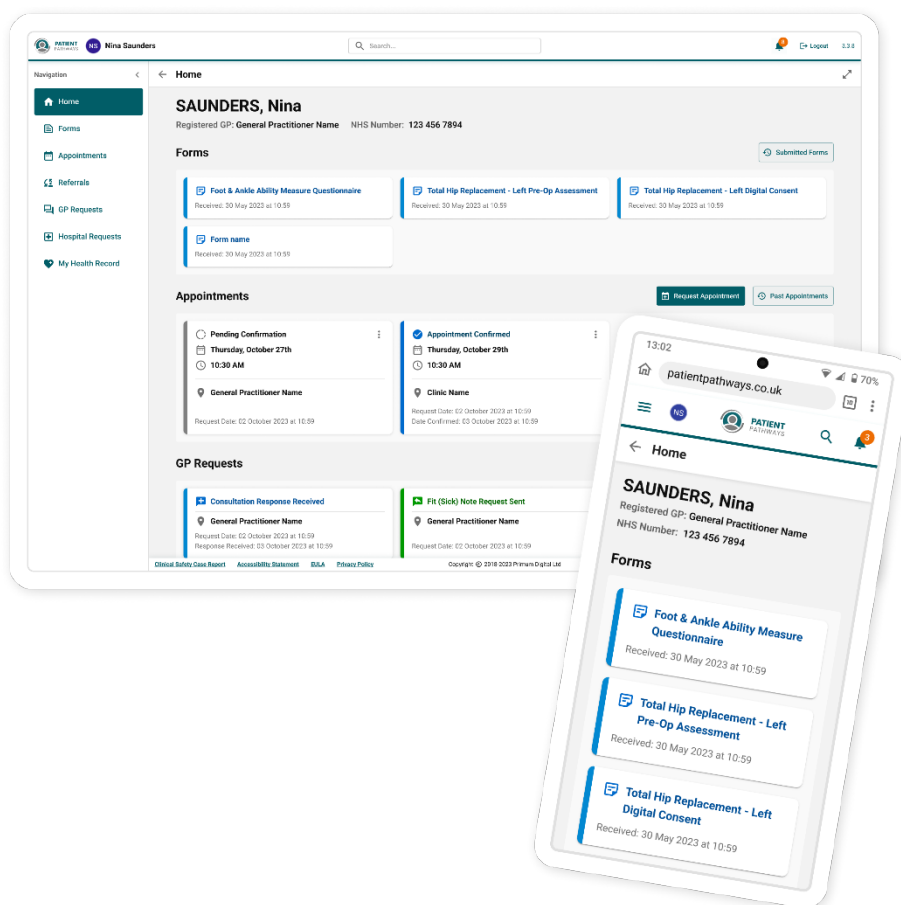
- Customisable forms and surveys
- Customisable campaigns
- Backlog Optimisation workflows
- Customisable Automations
- Can be used to optimise waiting lists
- Can be used to send out PROMs and PREMs

Tier	Encounters per year (up to)	Cost per year (excl VAT)
Department	10,000	£30,000
Small	15,000	£40,000
Medium	30,000	£70,000
Large	55,000	£90,000
XL	90,000	£110,000
XXL	145,000	£145,000
Regional	500,000	£400,000

Consumables for Patient Communication:

Item	Unit of Order	List Price (excl VAT)	Description of business need
Outbound SMS paid in advance	Per SMS Fragment	£0.03	SMS messages to patients on responding to an online consultation request
Outbound SMS paid in arrears	Per SMS Fragment	£0.035	SMS messages to patients on responding to an online consultation request
Voice calls paid in advance	Per minute	£0.025	Voice Calls to patients on responding to an online consultation request
Voice calls paid in arrears	Per minute	£0.03	Voice Calls to patients on responding to an online consultation request
Video calls paid in advance	Per participant minute	£0.004	Video consultation with a patient
Video calls paid in arrears	Per participant minute	£0.005	Video consultation with a patient

1. All Prices are exclusive of VAT
2. Based on contracts of 12-48 months
3. Prices may be increased at call-off stage based on the UK Retail Price Index
4. The population served number must be evidenced before contracting
5. A healthcare organisation could be a General Practice, PCN, NHS Trust or an Integrated Care System (ICS)
6. Discounting on volumetric procurement is factored into the pricing matrix above



All deployments include:

Feature	
Cloud hosted	✓
CrossCover™ Engine	✓
System Setup and maintenance	✓
Unlimited usage subject to fair usage policy	✓
Unlimited Users	✓
24/7 emergency on call engineering support	✓
Fully managed system	✓
Automatic updates	✓
Two-Factor Authentication	✓
User Management System with dynamic customisable roles	✓
Pathway Visual Designer	✓
Pathway Issue log Service Desk	✓
Dynamic Approval Policy Editor	✓
Controlled Pathway Approval and Deployment	✓
Video upload system with hosting	✓
Cloud storage system for files with version control	✓
Analytics Dashboard with data exports	✓
Version control on all Pathways	✓
Unlimited Pathway Branches	✓
Integration with third party Electronic Patient Records (HL7/FHIR)	✓
Audit Trail	✓
Rollback capability at Pathway level and whole tenancy level	✓
SNOMED-CT coding	✓
Data Imports and Exports	✓
Realtime Budget Impact Analysis	✓
Realtime Carbon Impact Analysis	✓

ADD-ONS	On-Site Training Session	Medical Illustration	Engineering support for customisation
	£1500 per day	£300 per illustration	£1500 per day



Voxtor

Powered by

CrossCover

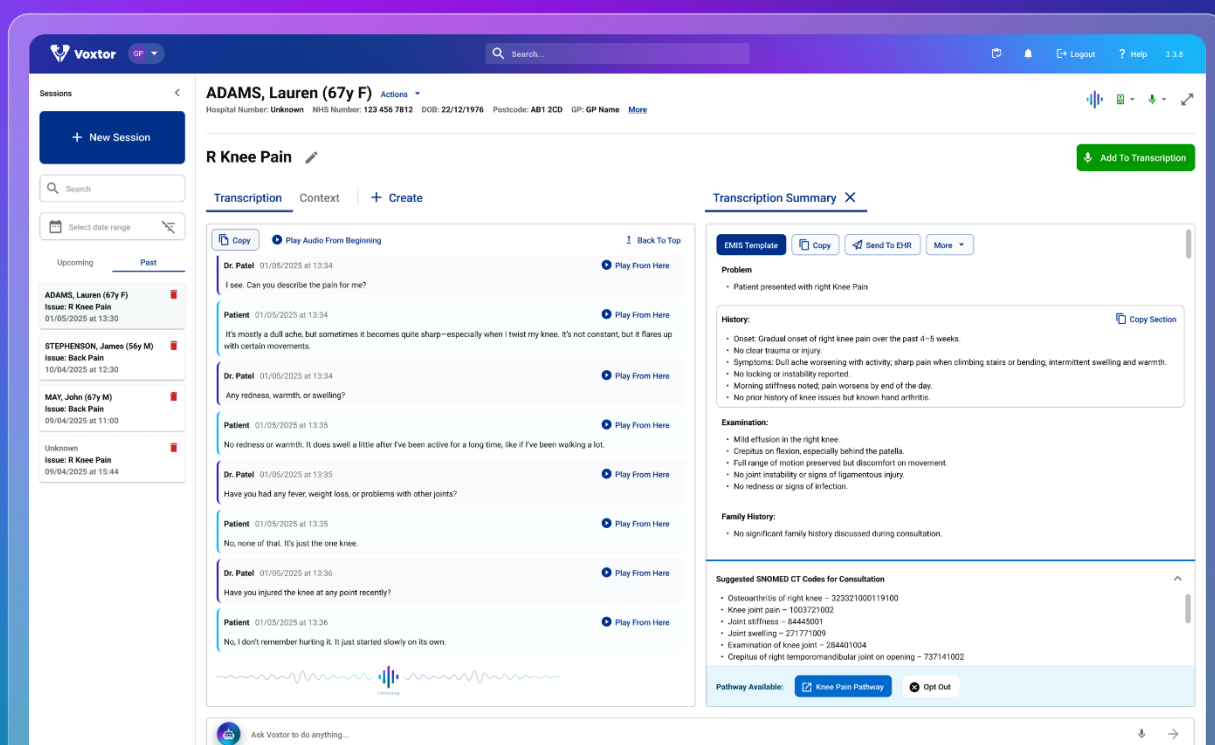


Medical AI-Powered Audio Scribe

G-CLOUD 15

Voxtor Pricing Document

Ambient voice transcription and dictation with AI generation of notes and documents for clinicians



The screenshot displays the Voxtor web application interface. At the top, the Voxtor logo and navigation links are visible. The main content area shows a patient session for ADAMS, Lauren (67y F) with the issue 'R Knee Pain'. The interface includes a transcription summary, patient history, and suggested SNOMED CT codes. The transcription summary is divided into sections: Problem, History, Examination, Family History, and Suggested SNOMED CT Codes for Consultation. The patient history section lists symptoms such as 'Onset: Gradual onset of right knee pain over the past 4-5 weeks' and 'No locking or instability reported'. The examination section lists findings such as 'Mild effusion in the right knee' and 'Crepitus on flexion, especially behind the patella'. The suggested SNOMED CT codes for consultation include 'Osteoarthritis of right knee - 22321000119100', 'Knee joint pain - 1003721002', 'Joint stiffness - 84445001', 'Joint swelling - 271771009', 'Examination of knee joint - 284401004', and 'Crepitus of right temporomandibular joint on opening - 737141002'. The interface also includes a 'Transcription Summary' section with a 'Copy' button and a 'Send To DHR' button. At the bottom, there is a 'Pathway Available' section with a 'Knee Pain Pathway' button and an 'Opt Out' button.

Voxtor Pricing

Pricing Model Definitions

Voxtor offers four distinct pricing models tailored to specific healthcare environments. Whether you are an individual clinician, a GP Practice, a Hospital Department, or an entire Integrated Care Board (ICB), we have a model designed to match your workflow and budget.

1. Primary Care (Per User)

Designed for individual GPs and practices, prioritising simplicity and predictable costs.

A. Professional Plan

Target Audience: Individual GPs, Locums.

- **Price:** £49 per user / month
- **Billing:** Monthly or Annually
- **Features:**
 - Unlimited consultations & summaries.
 - Customisable summary templates.
 - Standard email & chat support.

B. Practice Plan

Target Audience: GP Practices (Permanent Staff).

- **Price:** £59 per user / month
- **Billing:** Annual only
- **One-Off Setup Fee:** £499 per practice (covers integration setup).
- **Features:**
 - **Everything in Professional, plus:**
 - **Direct EHR Integration:** "Hot Bar" integration for EMIS & SystmOne.
 - **Centralised Dashboard:** For billing and user management.
 - **Shared Templates:** Practice-wide template library for standardisation.
 - **Priority Support Queue**

2. Secondary Care (Per Clinical Session)

Designed for hospital departments where team-based care is common and budgeting is based on clinical activity rather than individual licenses.

Structure: The Clinical Session

Instead of buying a license for every doctor (who may rotate), you purchase "Session" credits.

- **Definition of a Session:** A block of up to **4 hours** of clinical time and a maximum of **40 patient sessions**.
- **Coverage:** Unlimited users within that single session are covered.

Purchase Model: Pre-Paid Packs

Sold in volume packs to simplify procurement. Credits are used as needed.

- **Starter Pack:** 50 Clinics (**£500**)
- **Department Pack:** 250 Clinics (**£2,250** — 10% discount, approx. £9.00/clinic)
- **Division Pack:** 1000 Clinics (**£8,500** — 15% discount, approx. £8.50/clinic)

3. Metered & Flexible Pricing

For small scale trial purposes, locums, academic researchers, or part-time clinicians.

A. "Flex" Pay-As-You-Go

- **Subscription:** **£5** per month base fee.
- **Usage Fee:** **1.5 pence** per minute of audio processed (£0.90 per hour).

B. Pre-Paid Credit Packs

Blocks of transcription time that expire after 12 months. No monthly subscription.

- **5 Hours:** £5.00
- **10 Hours:** £9.00 (10% discount)
- **25 Hours:** £20.00 (~20% discount)

4. Enterprise (Hospitals, Trusts & ICBs)

For strategic, large-scale deployments across an entire organisation. This model is a partnership, not a simple transaction.

Custom Annual Platform License

- **Price:** **On Request** (Bespoke Quote)
- **Basis of Quote:** While custom, we generate the quote based on the **£49/user base** to ensure consistency across pricing models.

Components of the Enterprise Quote:

1. **Annual Platform Fee:** Base fee covering access, maintenance, and high-level support.
2. **Usage Metric:** A scalable fee aligned with your KPIs (e.g., Per Bed, Per Year, or Per 1,000 Outpatient Appointments).

3. **One-Off Fees:** Mandatory fees for Implementation, Training, and bespoke integration work.

Pricing Models Summary

Pricing Model	Target Audience	Pricing	Key Features
1. Primary Care	Individual GPs, Locums, and GP Practices.	Professional Plan: £49 / user / month <i>(Monthly or Annual)</i> Practice Plan: £59 / user / month <i>(Annual Only)</i> + £499 One-off Setup Fee	Professional: - Unlimited consultations & summaries - Customisable templates - Standard support Practice: Direct EHR Integration (EMIS/SystmOne) - Centralised billing dashboard - Shared practice-wide templates - Priority support
2. Secondary Care	Hospital Departments, Ward Rounds, Clinical Directors.	Per Clinical Session (4hr block / 40 patients) Pre-Paid Packs: Starter: 50 Clinics (£500) Department: 250 Clinics (£2,250) [<i>~£9/clinic</i>] Division: 1000 Clinics (£8,500) [<i>~£8.50/clinic</i>]	Team-based coverage: Unlimited users covered within a single active session. - Full transcription & summarisation for all patients in the 4-hour block. - Predictable "Pack" procurement.

3. Metered & Flexible	Locums, Researchers, Part-Time Clinicians, or Trials.	Option A: "Flex" Subscription • £5/month base fee + 1.5p per minute of audio (£0.90/hour) Option B: Pre-Paid Credits • 5 Hours: £5.00 • 10 Hours: £9.00 • 25 Hours: £20.00	• Low Risk: Ideal for piloting the software or for irregular usage patterns. • Credit Expiry: Pre-paid credits expire after 12 months. • No annual commitment required.
4. Enterprise	NHS Trusts, ICBs, and Large Hospital Groups.	Custom Annual Platform License • Price: On Request (Bespoke Quote) • Basis: Calculated via usage metrics (e.g., Per Bed, Per Year)	• Strategic Partnership: Tailored for large-scale deployment. • Includes: Annual Platform Fee, Usage Fees, and Implementation/Training costs. • Metric: Aligned with organisation KPIs (e.g., per 1,000 outpatient appointments).