



MediLIMS Pricing Framework



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1 Introduction

MediLIMS software delivers stable and high-performance browser-based LIMS solutions by combining clinical laboratory expertise and best-of-breed technology. Our solutions are adaptable to the specific needs of each diagnostic laboratory and can be locally installed or operated as a managed cloud-based internet service. We provide services that are cost-effective, well-executed, and well-supported to achieve our goal of delivering long-term value to each of our customers.

The seamless and integrated workflow support allows clinical staff to focus on their work and investigations increasing productivity.

We are an agile company that is passionate and dedicated to assisting hospital or commercial pathology laboratories in implementing cutting-edge technologies so that they can expand their services. Our mission is to provide a cost-effective, configurable, responsive, and safe solution

This document provides an overview of the MediLIMS Cloud pricing mechanism, and a description of the System and the services offered. MediLIMS Cloud is provided under licence for the prices indicated below.

2 MediLIMS Infrastructure pricing

MediLIMS uses proven, state-of-the-art technology to provide high levels of configurability, performance and scalability. MediLIMS is truly web-based, supporting all modern browsers including those on mobile devices such as tablets and smart phones. This allows you to implement cost-effective and flexible solutions in today's medical laboratory environment.

MediLIMS Connect is a powerful integration engine that delivers intersystem messaging capabilities. This can be managed from a single screen with drag-and-drop configuration and is supported by HL7 Certified resources

2.1 MediLIMS as a managed Cloud Service

MediLIMS can be deployed as either a local cloud service or a managed cloud-based internet service. Cloud hosting drastically reduces the time required to begin a project, whether constructing an initial Proof-of-Concept or deploying a

full system. A typical small Hospital Pathology Department would have the following charges. Assumption of 10 concurrent Users and 1 system interface with 3 Analysers.

Phase	Activity	Typical duration	Monthly licence
1	Initial data load and commissioning blood sciences	9 months	£5,350
2	Commissioning histopathology and microbiology	6 months	£8,700
3	Commissioning transfusion module	6 months	£10,150
4	Full production	Rest of contract	£13,500

Modules can be purchased separately. Example prices for the most common modules are shown below.

Modules	10 concurrent License per month
Blood Sciences Module	£9,300
Microbiology Module	£9,300
Histopathology Module	£9,300
Transfusion Module	£9,300

Additional Services

Activity	Day Rate
Implementation Services per day	£950
Project Management per day	£1,050
Consultancy per day	£1,050
Data Migration per day	£950

3 Terms and Conditions

Prices are in British Pounds and do not include any tax that may be applicable in place of use.

Unless otherwise specified, costs do not include airfare expenses, meals, lodging and local transportation costs. These will be charged either monthly, based on actual expenses or at a fixed, per-diem rate to be agreed upon.

Annual Maintenance and Support is included within module price unless stated otherwise.

MediLIMS is happy to discuss discount possibilities based on the number of users, additional licences needed.

MediLIMS reserves the right to adjust our subscription charges in accordance with RPI on an annual basis.

Prices are as of April 2022 and subject to change

4 Optional Services

4.1 Interfaces

Integration services involves the transfer of data from various laboratory instruments or third party systems to MediLIMS. The connections can be unidirectional or bidirectional and a wide range of interface and messaging protocols may be utilised.

Interface	
Bi Directional	£10,000
Uni-Directional	£5,100
System Integration	£11,000

4.2 Data Migration

Data Migration Services are offered to customers who wish to either import sample data from a legacy system or export data in bulk from a MediLIMS system for import into a third party solution. Each project of this type is

treated on a case-by-case basis as the requirements for data clean-up and transformation.

Activity	Day Rate
Implementation Services per day	£950
Project Management per day	£1,050
Consultancy per day	£1,050
Data Migration per day	£950