



Proquero Contract Management & E-Procurement System

Pricing Document

G-CLOUD 15 (RM1557.15)

LOT 2B – CLOUD SOFTWARE (SAAS)

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Pricing Model Summary

- Pricing is per Contracting Authority, billed annually (ex VAT).
- Bands are determined by the maximum number of named buyer users during the contract term.
- Each band includes an annual allowance of procurement exercises and a shared document storage pool (buyer documents + supplier submissions).

Definitions

Named Buyer User: A user account belonging to the contracting authority tenant (e.g., procurement staff, evaluators, approvers, auditors).

Procurement Exercise: One procurement activity from initiation to award/direct award completion, including clarifications and evaluation within the same exercise.

Examples: direct awards, PME/RFQ/tenders (single or multi-stage), framework/dynamic market setup, and call-offs/mini-competitions.

Shared Storage Pool: Total storage used by buyer-authored documents and supplier submissions uploaded within Proquo under the contracting authority tenant.

Bands and Included Allowances

Included metric	Lite	Core	Plus	Prime	Ultra
Named buyer users	Up to 25	Up to 100	Up to 250	Up to 500	Up to 1000
Procurement exercises / year	150	350	550	750	1000
Shared storage pool	15 GB	35 GB	55 GB	75 GB	100 GB

If your organisation requires an enterprise-tier solution with unlimited quotas, please contact us for a custom quote.

Core Modules – Annual Licence Fees

Annual licence fees exclude VAT. Each module section below lists band pricing and one-off implementation fees.

Quick Sourcing

Meets PA 2023 standards. Suitable for low-value procurements, direct awards, RFQ, mini competitions from preferred suppliers lists, and transparency notices for contracts exceeding £30k.

Band	Annual licence fee (ex VAT)
Lite	£5,000
Core	£7,000
Plus	£9,500
Prime	£12,000
Ultra	£14,000

E-Tendering (E-Sourcing)

Compliant with PA 2023. Includes Quick Sourcing, Pre-Market Engagement, Tender, Competitive Flexible Procedure, Transparency Notices

Band	Annual licence fee (ex VAT)
Lite	£8,000
Core	£10,000
Plus	£13,500
Prime	£17,000
Ultra	£20,000

Frameworks & Dynamic Markets

Compliant with PA 2023 and PCR 2015. Administer frameworks, DPS and dynamic markets. Facilitate member organizations in conducting call-offs from these frameworks.

Band	Annual licence fee (ex VAT)
Lite	£8,000
Core	£10,000

Plus	£13,500
Prime	£16,000
Ultra	£20,000

Contract Management

Compliant with PA 2023, Financials, Extensions, Document Management, Task Management, Transparency Notices, Public Contracts Register, Supplier Import

Band	Annual licence fee (ex VAT)
Lite	£8,000
Core	£10,000
Plus	£13,500
Prime	£16,000
Ultra	£20,000

G-Cloud 15 Bundles

These G-Cloud 15 bundles offer attractive discounts and represent excellent value for money, making them a cost-effective choice for organisations seeking robust e-procurement solutions.

E-Tendering (E-Sourcing) Bundle with Frameworks

Compliant with PA 2023 and PCR 2015. Includes Quick Sourcing, Pre-Market Engagement, Tender, Competitive Flexible Procedure, Transparency Notices Administer frameworks, DPS and dynamic markets. Facilitate member organizations in conducting call-offs from these frameworks.

Band	Annual licence fee (ex VAT)
Lite	£11,750
Core	£15,250
Plus	£21,000
Prime	£25,000

Ultra	£32,000
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E-Procurement Bundle (Source to Contract)

Procurement Pipeline Management, Quick Sourcing, E-Tendering, Contract Management

Band	Annual licence fee (ex VAT)
Lite	£13,500
Core	£16,500
Plus	£21,500
Prime	£25,750
Ultra	£31,000

E-Procurement Bundle (Source to Contract) with Frameworks

Procurement Pipeline Management, Quick Sourcing, E-Tendering, Frameworks & Dynamic Markets, Contract Management

Band	Annual licence fee (ex VAT)
Lite	£17,250
Core	£21,750
Plus	£29,000
Prime	£34,750
Ultra	£43,000

Multi-Authority E-Procurement Bundle (Source to Contract)

Oversee procurement and publish transparency notices for client organizations with CDP credentials. Ensure compliance with PCR 2015 and PA 2023. Provide end-to-end e-procurement and manage client organizations.

Band	Annual licence fee (ex VAT)
Lite	£16,500

Core	£22,000
Plus	£29,000
Prime	£35,250
Ultra	£43,000

Multi-Authority E-Procurement Bundle (Source to Contract) with Frameworks

Oversee procurement and publish transparency notices for client organizations using their CDP credentials. Ensure full compliance with PCR 2015 and PA 2023. Provide e-procurement (Source to Contract) and client management services. Administer frameworks, DPS and dynamic markets. Facilitate member organizations in conducting call-offs from these frameworks.

Band	Annual licence fee (ex VAT)
Lite	£20,250
Core	£27,250
Plus	£36,500
Prime	£44,250
Ultra	£55,000

Optional Add-ons & Integrations (Annual Licence)

These optional add-ons provide additional functionality and are designed to enhance the overall user experience. It is important to note that the standalone modules are fully functional on their own and do not require these add-ons to operate effectively.

The optional add-ons and integrations listed below can be added to any core module or bundle, with the annual licence fee being a fixed add-on price regardless of the band selected.

Optional Add-on	Annual licence (ex VAT)
Procurement Pipeline Management	£3,000
Online e-Evaluation	£5,400

Supplier Performance Management	£2,400
Frameworks MI Reporting	£2,400
Analytics & Reporting	£3,000
Knowledge Portal	£1,800

Third-Party Integration	Annual licence (ex VAT)
DocuSign eSignature	£2,400
SharePoint Document Management	£3,000
Experian Credit Check	£3,600
Single Sign-on with Microsoft Entra ID	£2,400

Note: Third-party licences must be procured separately by the authority, and the prices listed above do not include provision of third-party licences. The quoted price solely covers the integration fee with the respective third-party services.

One-off Costs

Onboarding

One-off set-up and data migration fees exclude VAT and are charged in year 1 where applicable.

Item	Fee (ex VAT)
Single-authority set up fee	£3,500
Multi-authority set up fee	£6,000
Data migration fee	Will be quoted based on the volume of data being migrated.

Training

Item	Fee (ex VAT)
Virtual Training Session	£400 per session
In-Person Training Session	£900 per session

Offboarding

Exit Fees to extract data in the standard format are £3,500. If you require the data to be formatted in any alternative manner to facilitate ingestion into your subsequent supplier's system, this will be quoted separately and charged as a bespoke development service.

Bespoke Development Services

Our bespoke development and customisation services are charged at a flat rate of £750 + VAT per day. This fee covers any change requests or custom work required under your contract. Before starting, we'll review and confirm the work scope with you, ensuring every detail is agreed upon. The rate includes project management, development, and testing, and one standard working day equals 8 hours.

Premium Support & Advisory Services

Package	Annual fee (ex VAT)	Notes
Up to 5 hours per month	£3,750	Support hours are offered on a "use it or lose it" basis, meaning any unused hours won't carry over to the next period.
Up to 10 hours per month	£6,000	
Up to 25 hours per month	£15,000	
Up to 50 hours per month	£30,000	

Contact Information

To schedule a demo, please contact info@mastersoftware.co.uk