



G-CLOUD 15
CLEO SYSTEMS

PRICING DOCUMENT

CLEO SOLO EPS - ELECTRONIC PRESCRIBING SYSTEM

1 Introduction

This Pricing Document sets out the maximum framework prices for CLEO Electronic Prescribing System (EPS) as listed under the G-Cloud 15 Framework Agreement (RM1557.15). It is intended to give Buyers complete visibility of all costs associated with procuring, implementing, and using the service through the Digital Marketplace.

All prices contained within this document:

- Are provided exclusive of VAT
- Prices are subject to annual uplift in line with the CLEO Systems cost base.

The purpose of this Pricing Document is not only to confirm the core cost of the service but also to outline the associated commercial components such as setup fees, licensing, support, hosting, optional add-ons, and where applicable, professional services charged under the Crown Commercial Service (CCS) SFIA model.

2 Service overview

CLEO EPS is an electronic prescribing solution which enables quick, seamless, clinically safe prescribing, achieving accreditation from NHS Digital in 2022.

The service is delivered entirely through the cloud and is hosted within a private cloud environment.

Pricing for the service is based on a concurrent user model. A Concurrent User using the Supplier Software under a Concurrent User Licence who shall be considered using the Supplier Software under a Concurrent User Licence for a period of 4 hours following logging into the Supplier Software.

ITEM	BASIS / FREQUENCY OF COST	YEAR 1 PRICING	NOTES
Organisational setup	One-off on inception	From £8,295	Depends on specification, this price excludes bespoke development as this is generally not required. Please refer to SIFA Rate card for further resource costs.
SFTP data feed for client reporting	One-off on inception	£2,750	Most Trusts have an in-house BI team so this service provides data to that team for reporting. We can provide bespoke reporting at additional cost.
SFTP data feed for client reporting Maintenance	Annual, from year 2	£525	Annual support charge for ongoing maintenance of the reporting feeds.
Train the trainer session	As required	£850	Our training team provide training for the Trust's in-house trainers and can provide as many sessions as needed. We also share training material including videos that are useful for the trainers, clinicians and administrators.
Concurrent user licence - min 10 First 10-50 licences Licences 51-100 Licences 101-200 Licences 200+	Annual	£1,540 £1,463 £1,390 £1,320	The concurrent usage model enables multiple users to share licences across clinic and shift patterns, etc. A Concurrent User shall be considered using the Supplier Software under a Concurrent User Licence for a period of 4 hours following the initial login to the Supplier Software. More licences can be purchased during the year, with a minimum of 5 licenses per subsequent agreement.
Cloud hosting per concurrent user licence	Annual	£1,162	Hosted within secure Cloud
Patient SMS	Optional capability & cost based on usage	£55 per '000	This capability enables the clinician to prompt the system to send an SMS to the patient's smartphone with a prescription reference and a Google Maps link showing the pharmacy location. The cost will be invoiced monthly in arrears based on usage. Dependent on the character length, each message may extend into a second SMS and be

			charged accordingly.
Subsequent year pricing	Subsequent year pricing	5% per year	These prices shall be subject to annual increase in line with inflation of the CLEO Systems cost base;
EPR Connector – set up	Connector Set up	£7,350 as required	As required by client EPR connector set up cost
EPR Connector Maintenance	Annual	£1,470	Annual EPR Connector Maintenance cost
CLEO Graphnet Share Care Record Connector	Per database, one off on order	£8,400	
CLEO Graphnet Share Care Record Connector S&M	Per database, per annum	£2,100	From Year 2
CLEO Orion Health Share Care Record Connector	Per database, one off on order	£8,400	
CLEO Orion Health Share Care Record Connector S&M	Per database, per annum	£2,100	From Year 2
CLEO Intersystems Share Care Record Connector	Per database, one off on order	£8,400	
CLEO Intersystems Share Care Record Connector S&M	Per database, per annum	£2,100	From Year 2
Ambient Scribe	Per hour	£2.00	

CLEO Ambient Scribe Integration	Our pricing for Ambient Scribe Integration is tailored to the specific requirements of each engagement and is aligned to the SFIA (Skills Framework for the Information Age) rate card.		
CLEO Ambient Scribe Connector S&M	Per database, per annum	£2,100	From Year 2
Decision Support Tool Licence	Per Licence, Per Annum	£4,496	Annually
Decision Support Tool – Integration	Our pricing for Decision Support Tool Integration is tailored to the specific requirements of each contract and is aligned to the SFIA (Skills Framework for the Information Age) rate card.		
CLEO Decision Support Tool Connector S&M	Per database, per annum	£2,100	From Year 2

CLEO EPS PRICING shows the lifetime cost of a 3-year contract - this example is for a contract with 10 concurrent user licences

	YEAR 1			YEAR 2			YEAR 3			
Client:	Unit cost	No. units	Total cost year 1 (ex-VAT)	Unit cost	No. units	Total cost year 2 (ex-VAT)	Unit cost	No. units	Total cost year 3 (ex-VAT)	Total cost of 3 - YEAR contract
Initial organisational set-up (one-off)	£8,295	1	£8,295	£0	0	£0	£0	0	£0	£8,295
SFTP for data transfer for client reporting (one-off)	£2,750	1	£2,750	£0	0	£0	£0	0	£0	£2,750
SFTP data feed maintenance (Annual from Year 2)	£525	0	£0	£525	1	£525	£525	1	£525	£1,050
Train the trainer session (as required) £850 per session	£850	1	£850	£850	0	£0	£850	0	£0	£850
Concurrent user license - min 10 (annual)	£1,540	10	£15,400	£1,540	10	£15,400	£1,540	10	£15,400	£46,200
Hosting on secure cloud - min 10 (annual)	£1,162	10	£11,620	£1,162	10	£11,620	£1,162	10	£11,620	£34,860
Total			£38,915			£27,545			£27,545	£94,005
Including EPR Connector										
EPR Connector – set up (one -off)	£7,350	1	£7,350	£0	0	£0	£0	0	£0	£7,350
EPR Connector Maintenance	£1,470	0	£0	£1,470	1	£1,470	£1,470	1	£1,470	£2,940
Total			£46,265			£29,015			£29,015	£104,295