

G-Cloud 15  
Alemba Pricing



ITSM - IT Service Management Software

Alemba

Lot 2b - Software as a Service

# Pricing (G-Cloud 15)

Applicable Educational organisations attract an additional 5% discount.

| Product                                                                                                                                                                                                               | Volume Based License Costs |             |             |              |               |               |               |               |            |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------|-------------|-------------|--------------|---------------|---------------|---------------|---------------|------------|
|                                                                                                                                                                                                                       | 1-25 Users                 | 26-50 Users | 51-75 Users | 76-100 Users | 101-125 Users | 126-150 Users | 151-200 Users | 201-250 Users | 251+ Users |
| Alemba Service Manager Cloud Dedicated User Per Month (billed annually)                                                                                                                                               | £37.50                     | £36.00      | £34.00      | £29.50       | £28.50        | £27.50        | £27.00        | £24.50        | £22.50     |
| Alemba Service Manager Cloud Additional Concurrent User Per Month (billed annually)                                                                                                                                   | £58.00                     | £54.00      | £51.00      | £44.25       | £42.75        | £41.25        | £40.50        | £36.75        | £33.75     |
| Alemba Test System Per Year                                                                                                                                                                                           | £4,500.00                  | £4,500.00   | £4,500.00   | £4,500.00    | £4,500.00     | £2,500.00     | £2,500.00     | £0            | £0         |
| Alemba VPN Per Year                                                                                                                                                                                                   | £1,995.00                  | £1,995.00   | £1,995.00   | £1,995.00    | £1,995.00     | £1,000.00     | £1,000.00     | £1,000.00     | £1,000.00  |
| Alemba Integration Connector Per Year                                                                                                                                                                                 | £1,500.00                  | £1,500.00   | £1,500.00   | £1,500.00    | £1,500.00     | £1,500.00     | £1,500.00     | £1,500.00     | £1,500.00  |
| Remote Product Implementation Consultancy, Training (including video training creation), Business Analysis and New Feature Development Services, Project Management Per Day (Excluding Expenses) Initial Order Only.  | £850.00                    | £840.00     | £830.00     | £820.00      | £810.00       | £800.00       | £790.00       | £780.00       | £770.00    |
| On-site Product Implementation Consultancy, Training (including video training creation), Business Analysis and New Feature Development Services, Project Management Per Day (Excluding Expenses) Initial Order Only. | £1,250.00                  | £1,240.00   | £1,230.00   | £1,220.00    | £1,210.00     | £1,200.00     | £1,190.00     | £1,180.00     | £1,170.00  |
| Alemba Professional Services Advanced Purchase (Service Credit) – 30 min remote consultancy services                                                                                                                  | £55.00                     | £55.00      | £55.00      | £55.00       | £55.00        | £55.00        | £55.00        | £55.00        | £55.00     |
| Alemba Service Manager Cloud including 20 Dedicated or 15 Concurrent Licenses Starter Bundle                                                                                                                          | £13,950.00                 | £13,500.00  | £8,160.00   | £7,080.00    | £6,840.00     | £6,600.00     | £6,480.00     | £5,880.00     | £5,400.00  |

Prices are based on the Alemba Rate Card and volume discounts are applied in the above table. Consultancy rates within this table are discounted when purchased with initial software order.

Consultancy Day Rate Card (Additional Order)

| Order Size                                                                                                                                                                                        | 1-9 Days  | 10-19 Days | 20-39 Days | 40-59 Days | 60-99 Days | 100+ Days |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|------------|------------|------------|------------|-----------|
| Remote Product Implementation Consultancy, Training (including video training creation), Business Analysis and New Feature Development Services, Project Management Per Day (Excluding Expenses)  | £995.00   | £975.00    | £950.00    | £925.00    | £900.00    | £795.00   |
| On-site Product Implementation Consultancy, Training (including video training creation), Business Analysis and New Feature Development Services, Project Management Per Day (Excluding Expenses) | £1,250.00 | £1,225.00  | £1,200.00  | £1,175.00  | £1,150.00  | £1,050.00 |

These rates apply on purchase orders received subsequent to initial orders.

- Enterprise style deals & time limited discounts may be available.
- Individual Prices may increase during the contract as per CCS guidelines

Alemba Discovery Agents

| Description                            | Cost                     |
|----------------------------------------|--------------------------|
| Alemba Discovery 2000 Agents           | £6250.00                 |
| Alemba Discovery 3000 Agents           | £10,000.00               |
| Alemba Discovery 4000 Agents           | £13,500.00               |
| Alemba Discovery 5000 Agents           | £16,500.00               |
| Alemba Discovery 6000 Agents           | £20,500.00               |
| Alemba Discovery 7000 Agents           | £24,500.00               |
| Alemba Discovery 8000 Agents           | £27,500.00               |
| Alemba Discovery 9000 Agents           | £30,250.00               |
| Alemba Discovery 10,000 Agents         | £47,500.00               |
| Alemba Discovery 12,000 Agents         | £55,000.00               |
| Alemba Discovery 14,00 Agents          | £62,000.00               |
| Alemba Discovery 16,000 Agents         | £69,000.00               |
| Alemba Discovery 18,000 Agents         | £76,000.00               |
| Alemba Discovery 20,000 Agents         | £95,000.00               |
| Alemba Discovery up to 20,000+_ Agents | £4.50 Per agent per year |
| Discovery Agent Implimenation Package  | £5,000.00                |
| Alemba Discovery Integration Connector | £3,000.00                |