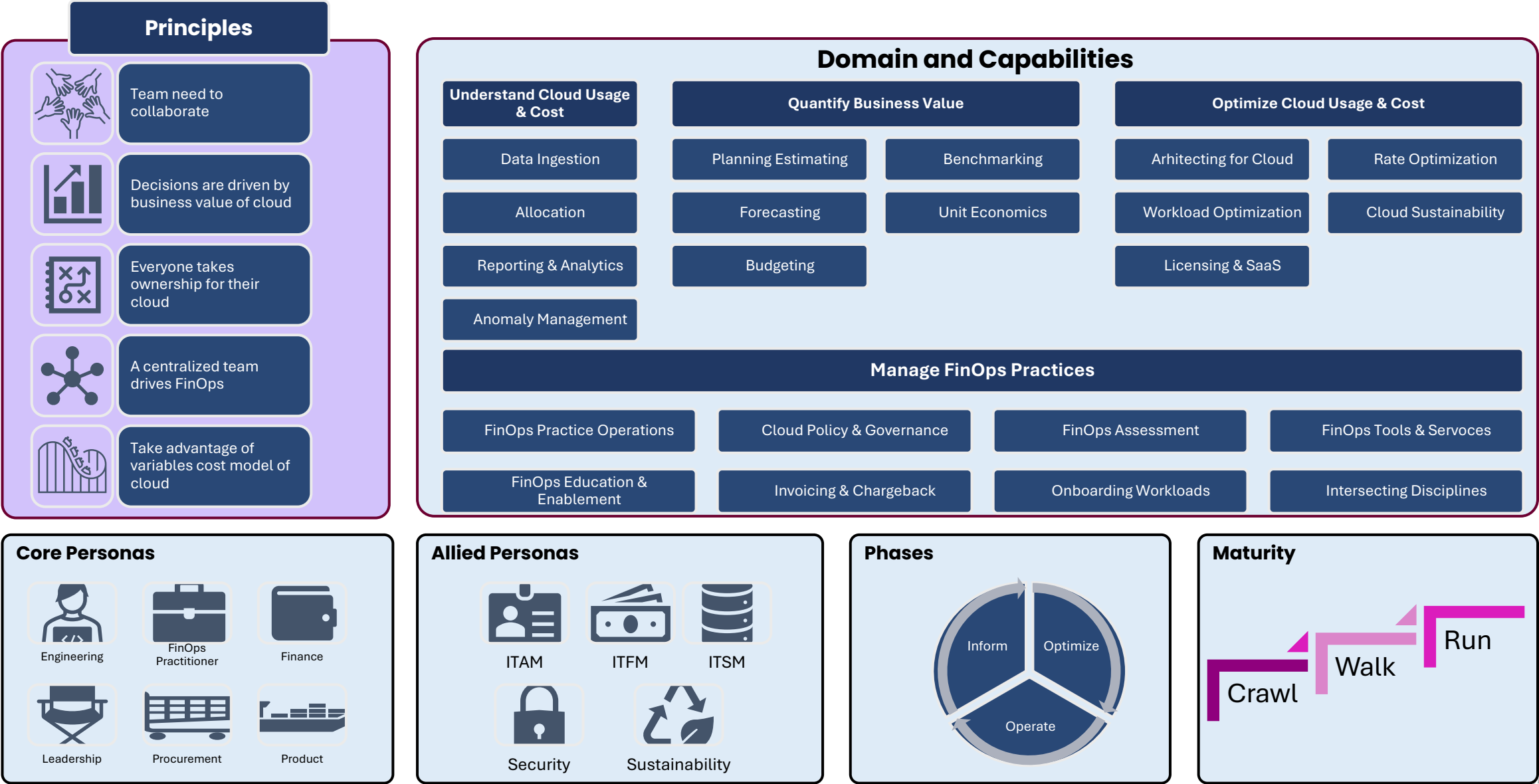


Visionet's FinOps Services



FinOps Framework : An Operational Framework with cultural practices to maximize business value of cloud.

Enables data driven timely decisions by creating accountability through collaboration of various teams

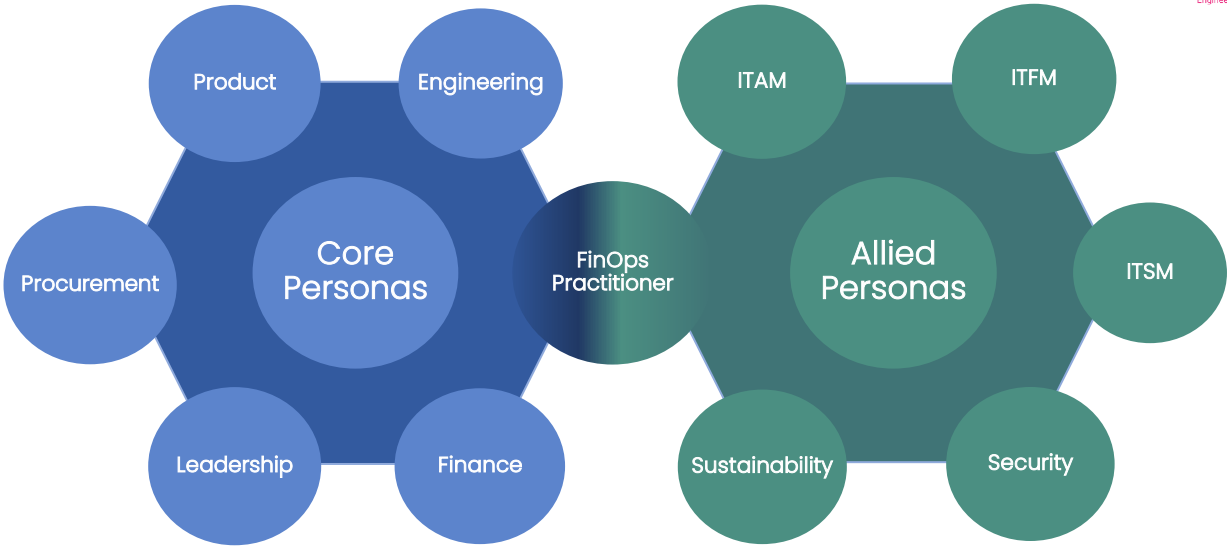


FinOps stakeholders

FinOps streamlining requires collaboration between multiple stakeholders.

Expertise of interest:

- Technical Proficiency
 - Analytical Skills
 - Cost Management and Optimization
 - Collaboration and Communication
- FinOps Practice Continuous Improvement
 - Problem-Solving
 - Change Management
 - FinOps Persona Collaboration



Accountable	Inputs	Optimization Policy Definition					Output
FinOps	Optimization Recommendations	Review Optimization Reports	Identify Opportunity for Implementation	Request for Opportunity Feasibility	Update Benefits Realization Tracking	Realize Benefits	Finops Benefits Reports
Product Manager	Product Cost Allocations	Review Cost Allocation against Budget	Prioritize Optimization Recommendation	Update Product tracking			Product Backlog
Engineering	Resource Utilization Reports	Review Resource Utilizations	Identify Opportunities to Reduce Utilization	Update Definition of Done			Optimized Resources
Finance / Procurement	Cloud Service Reque				Approve Budget		Periodic Budget

FinOps Optimization Process Flow

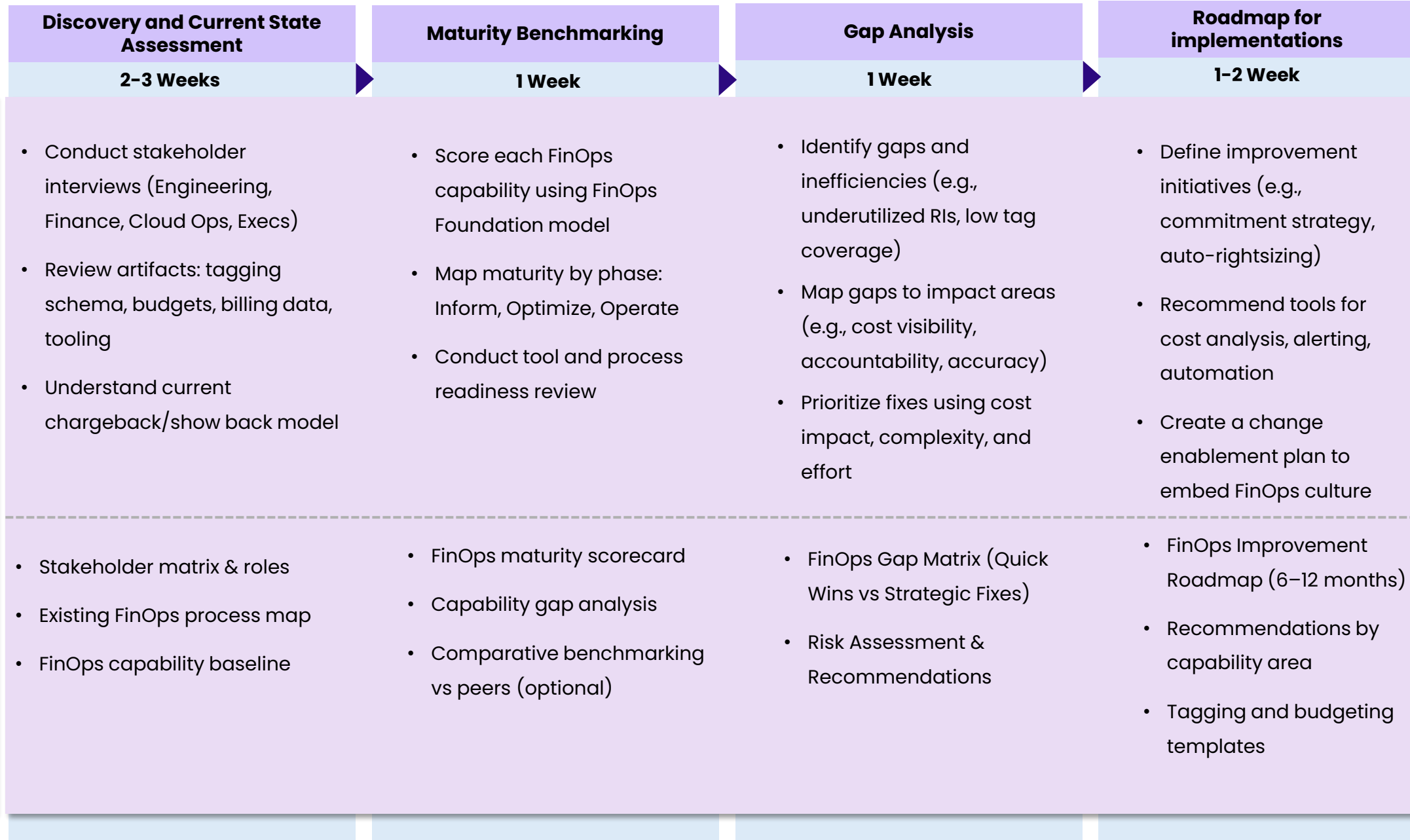
Cloud FinOps Maturity Level

	Level 1 : Crawl	Level 2 : Walk	Level 3 : Run	Level 4 : Optimize
State of Maturity	- Adhoc/missing cost allocation - Cost visibility limited to central IT - No budgets/forecasts - Minimal action on optimization - Zero accountability of spend	- Define tagging standards - Cost visibility to engineering and finance team - Manual forecast based on usage - Manual rightsizing and cleanup - Adhoc purchases for Reserved instances etc	- Cost allocation enforced via tools and policies - Granular cost dashboards per team /project - Automated forecasting , rolling budgets - Centralized strategy for commitment management - Integrated tools	- Real time cost reporting - Custom dashboards tied to KPIs - Continuous AI driven optimization - Full chargeback model with metrics and KPIs - Embedded finOps across units - Automated insights with custom alerts
Key Challenges	- No cost accountability - Incomplete or inconsistent tagging - Lack of cloud-native finance skills - Difficulty identifying cost drivers	- Manual, reactive cost management - Fragmented ownership - Cost anomalies go undetected - No unit economics or KPIs	- Commitment management at scale - Maintaining engagement across teams - Integrating forecasting with financial planning	- Automating across multi-cloud - Change resistance to cost ownership - Establishing FinOps KPIs - Balancing savings with performance
Capability Leap	<i>Cultural shift - Acknowledging cloud cost management is a shared responsibility across IT, engineering and finance</i>	<i>Well defined policies and standards with optimization strategies</i>	<i>'Centralized FinOps model with well defined reporting, tracking and accountability</i>	<i>Ideal State – continuous improvement , AI driven, live alerting, tracking and reporting</i>

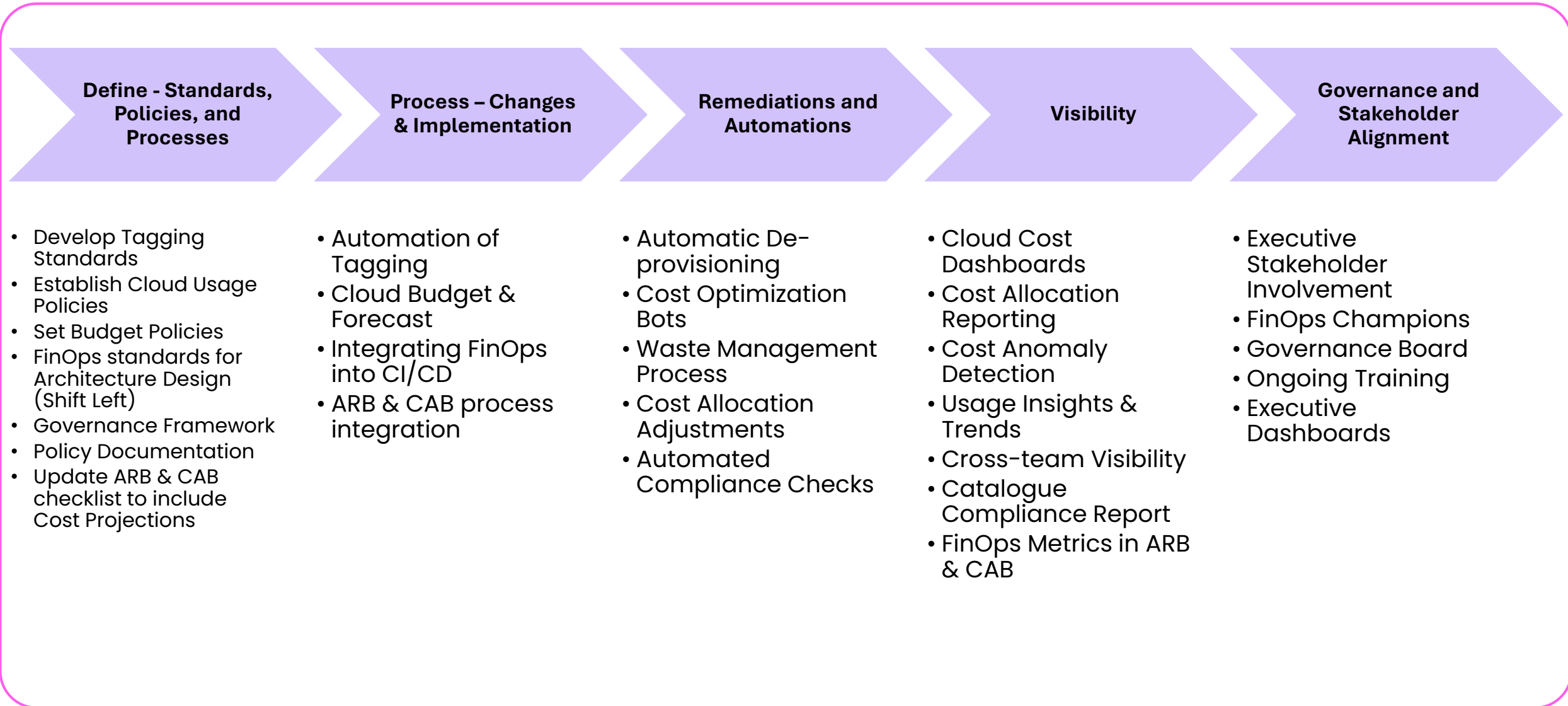
Assessment of Key Capability Areas- Identify current state

	<u>Capability Area</u>	<u>Assessment Focus</u>	<u>Maturity Indicators</u>
1	Cost Allocation & Tagging	• Are costs tracked per team, app, project? • Are tags complete and standardized?	• >90% resource coverage with standard tags • Enforcement via policies/tools- Business mapping to cost centers
2	Cost Visibility & Reporting	Are there dashboards showing usage/spend trends across dimensions?	• Use of native tools (AWS CE, Azure Cost Management) • Regular stakeholder access- Granularity down to service/team/app
3	Shared Cost Allocation	Do shared services (e.g., networking, logging) get distributed fairly?	• Clear shared service models • Proportional allocation logic (by usage, headcount, etc.)
4	Rightsizing & Scheduling	Are workloads reviewed and optimized regularly?	• Usage vs. instance size reports • Automated scaling & scheduling • Savings from right-sizing
5	Commitment Management	RI/SP purchases (AWS Savings Plans, Azure Reservations), how optimized they are	• >80% coverage with commitments • Central team managing strategy • Regular evaluation of commitment risk
6	Anomaly Detection	Are unexpected costs detected and addressed quickly?	• Alerts set on daily/monthly spend • Notification workflows • Root cause analysis of anomalies
7	Budgeting & Forecasting	Do teams forecast usage/cost? Are forecasts accurate?	• Forecasting based on historical data • Integrated with business plans • Budget adherence tracked
8	Chargeback / Show back	Do teams see their cloud spend, and are they held accountable?	• Automated chargeback/show back • Cost review meetings • FinOps KPIs tracked (e.g., cost per customer)
9	Cross-Functional Collaboration	Do engineering, finance, and leadership collaborate on FinOps?	• Dedicated FinOps team or guild • Shared dashboards and goals • Training/enabement across departments

Our Assessment Approach



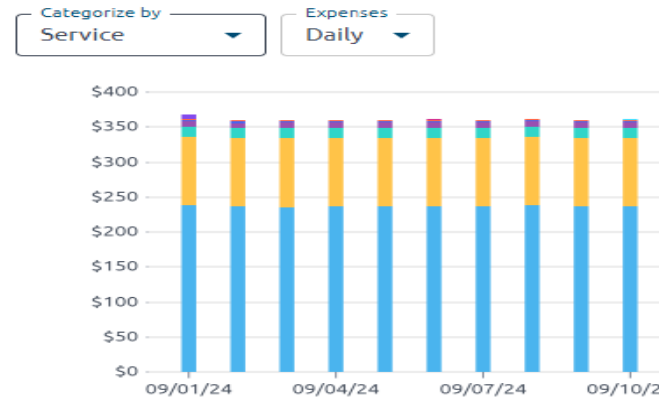
FinOps Implementation Approach



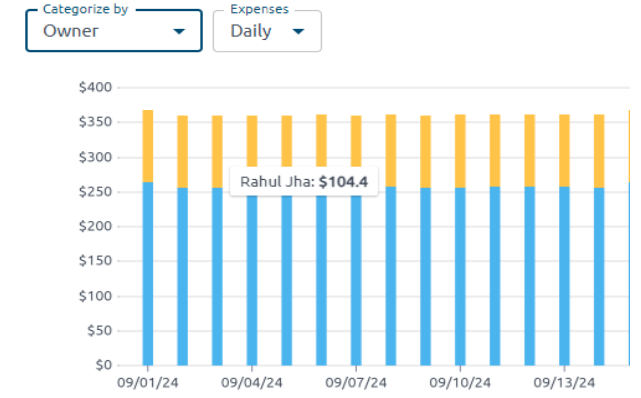
FinOps Visibility – Sample Dashboards



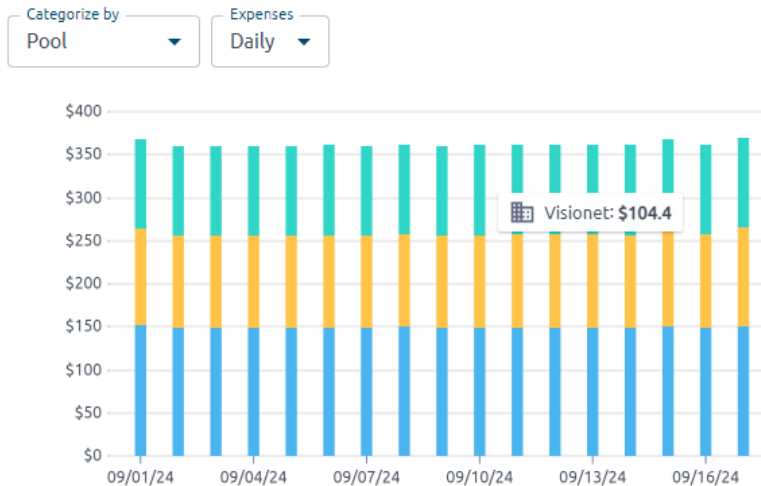
Region wise Cost Overview



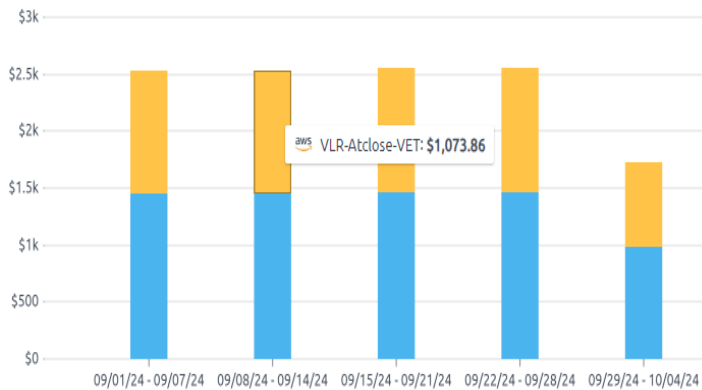
Service wise Daily/weekly/monthly cost



Daily/weekly/monthly cost Against Owner

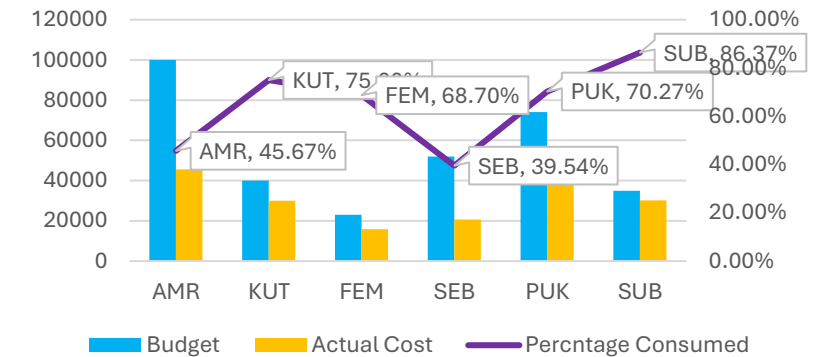


Daily/weekly/monthly cost Against Business Unit



Daily/weekly/monthly cost Against Account / Source

Budget Actual Cost and Percentage Consumed



Budgeted Cost vs Actual Cost

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With more than 8,000 people worldwide, across our 14 locations, Visionet provides transformational consulting, technology, and outsourcing services and solutions for a broad range of industries, including Retail & Consumer Goods, Pharmaceutical, Banking and Financial Institutions (BFSI), Insurance, Foods & Beverage, Manufacturing & Distribution, and Apparel & Footwear. With our alliance with global innovators, including Microsoft, Salesforce, Amazon Web Services, and Adobe, we deliver next-generation services and solutions to our clients across Cloud, Digital, Data and AI, and Business Process Management.

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