



Engineering. Simplified.

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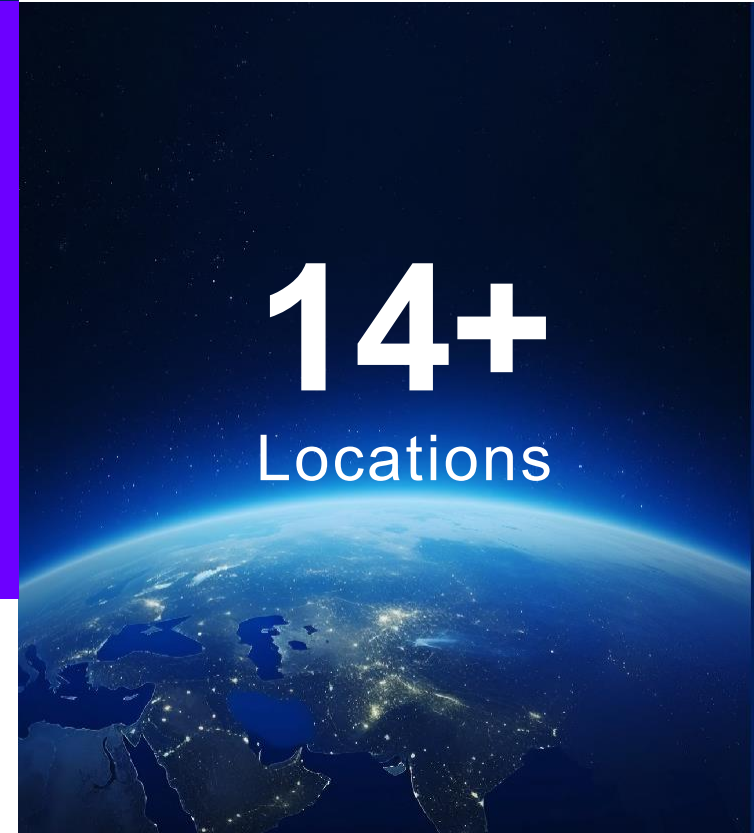
Simplifying Complex
Business Challenges
with Global
**Engineering
Excellence.**

27+
Years

350+
Global Clients

9,500
Customer-
centric
People

14+
Locations



Innovation-Driven, Engineering-Centric,
Your Source for Digital Excellence

Anywhere, Anytime



14+
Locations
Worldwide

Salesforce Practice Overview

Our team has extensive experience in implementing Salesforce CPQ, Sales, Commerce, Service, and Marketing Cloud along with MuleSoft and PartnerLinq middleware integrations.



CPQ



Sales Cloud



Field Service



Service Cloud



Marketing Cloud



Commerce Cloud



Experience Cloud



App Cloud



Industries



Analytics Cloud



Integration

Service Offering



Strategy & Consulting

Focus on business and customer strategy helping our clients drive growth

- Marketing & Branding
- Web Analytics & SEO
- Content & Media
- Digital Business & Technology Strategy
- Customer Experience & Design Thinking
- Information Architecture
- User adoption, training, & best practices
- Health Checks



Ideation & Innovation

SMEs & Tech Architects brainstorm ideas with the business & IT leaders to stay ahead of the game

- A/B Testing
- Innovate, build, and validate “proof-of-concepts”
- Research & Analysis



Implementation

We plan, build & deploy customized, scalable and fully-integrated solutions

- Requirement Analysis
- Solution Designing
- Architecture Designing
- Configuration
- Customization
- Integration
- Testing & Quality Assurance
- Training



Ongoing

We ensure client success through training and ongoing 24x7 managed services

- 24 x 7 x 365 Support
- Managed Support Services
- Continuous Improvement & Automation
- Enhanced DevOps, CI/CD, & Monitoring
- Roadmap Optimization



CPQ



Sales Cloud



Field Service



Service Cloud



Marketing Cloud



Commerce Cloud



Experience Cloud



App Cloud



Industries



Analytics Cloud



Integration

Visionet Salesforce Capabilities

“Visionet help customers with complete Customer 360 Transformation”



- Sales Cloud Consultants
- Service Cloud Consultants
- Field Service Consultants
- Marketing Cloud Consultants
- Commerce Cloud Consultants
- Experience Cloud Consultants

Salesforce Sales Cloud

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Salesforce Sales Cloud



Salesforce Sales Cloud offers a range of features and pricing options designed to enhance sales performance for businesses

- **Contact, Lead & Opportunity Management**
Allows to manage different contacts, leads and opportunities across the system.
- **Sales Collaboration & Analytics**
Allows different teams to work together to strategize, plan, and execute activities that lead towards successful sales outcomes.
- **Mobile Accessibility**
Making application more accessible to the business team
- **AI-Driven Insights**
Accelerate time-intensive data collection & compiling it into actionable insights.
- **Forecasting & Predictive Analytics**
Takes information and predicts the future actions by looking at its unique trends.
- **Marketing Automation**
Facilitates in handling routine marketing tasks without the need of human act.

Our Strength

Our organization has over 50+ Sales Cloud Subject Matter Experts engaged in diverse projects and areas within Salesforce.



Sellers Using Salesforce Sales + AI + Copilot

Sales Cloud Einstein (AI + Copilot)

 Copilot ■ Draft Sales Emails with Einstein ■ Accelerate Sales Productivity with Sales Summaries ■ Summarize Calls with Call Summaries ■ Identify Risky Deals in Your Seller's Forecast	 Sync Emails, Events and Contacts with Einstein Activity Capture	 Einstein ■ Einstein 1 Platform ■ Copilot Studio ■ Prompt Builder
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Sales Productivity

■ Einstein Conversation Insights ■ Sales Engagement ■ Salesforce Meetings	■ Microsoft Teams Integration ■ Sales Performance Management ■ Sales Fundamentals	■ Revenue Intelligence ■ Pipeline Inspection ■ Collaborative Forecast	■ Enablement and Guidance ■ Social Intelligence ■ Video Conferencing
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Sales Cloud

