



GCloud 15

Pricing

January 30, 2025

Visionet

SFIA Rate Card Pricing Document

Price & Flexible Engagement Models

Visionet engages on Fixed Price, Time & Material or other pricing engagement models.

Standards for Day Rate Cards

- **Consultant's working day:** 8 hours exclusive of travel and lunch
- **Working week:** Monday to Friday, excluding national holidays
- **Office hours:** 9:00am to 5:00pm Monday to Friday
- **Travel and mileage subsistence** are included in the day rate within M25. Payable at the department's standard travel and subsistence rates outside M25
- **Mileage:** As for travel, mileage subsistence
- **Professional indemnity insurance:** included in day rate
- Excluding VAT

Price Discounts

We offer price discounts based on the size of the contracts and agreement on payment terms.

Rates for Shared Support Services

Visionet provides transformation and support services for cloud and SaaS platforms through service-level agreements. We provide essential services for proactive and reactive service levels in Fixed-Price contracts. Depending on the services we provide, shared services are priced at £350 per service per day.

MICROSOFT LICENSING

Visionet will be charging for licenses based on the Microsoft licensing agreement. As a Cloud Service Provider (CSP), Visionet offers a full range of advice, guidance, supply, delivery, and transition services for Microsoft licensing and hosting services. Visionet can offer competitive prices—please get in touch with us for a free, no-obligation quote.

Standard rate card

	Strategy and architecture	Change and transformation	Development and implementation	Delivery and operation	People and skills	Relationships and engagement
1. Follow	£470	£470	£470	£470	£470	£470
2. Assist	£570	£570	£570	£570	£570	£570
3. Apply	£625	£625	£625	£625	£625	£625
4. Enable	£675	£675	£675	£675	£675	£675
5. Ensure, advise	£750	£750	£750	£750	£750	£750
6. Initiate, influence	£915	£915	£915	£915	£915	£955
7. Set strategy, inspire, mobilise	£1,090	£1,090	£1,090	£1,250	£1,090	£1,250

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