



Engineering. Simplified.

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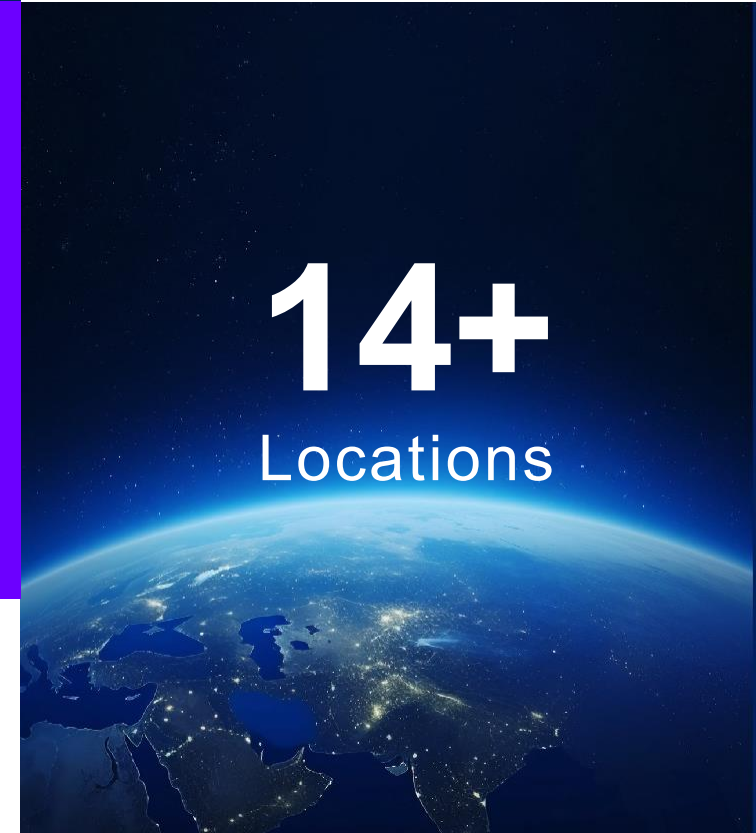
Simplifying Complex
Business Challenges
with Global
**Engineering
Excellence.**

27+
Years

350+
Global Clients

9,500
Customer-
centric
People

14+
Locations



Innovation-Driven, Engineering-Centric,
Your Source for Digital Excellence

Anywhere, Anytime



14+
Locations
Worldwide

Telecom

- RSO Dispatch Management
- Billing Subscriptions
- Customer Service
- Fleet Management
- Case Management
- Workorder Management

Manufacturing

- Asset Automation
- Service Orchestration
- Energy Management
- Intelligent Demand & Supply
- Monitoring & Control

Utilities

- Smart Metering
- Subscription Management
- Asset & Work Management
- Outage Management
- Safety & Compliance

Professional Services

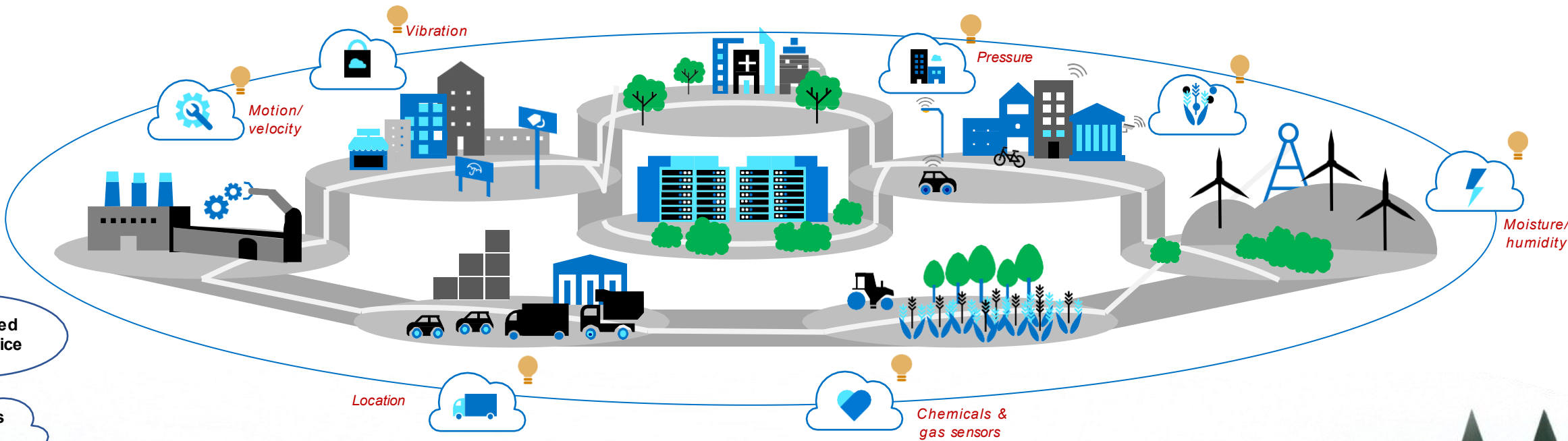
- Preventive Maintenance
- Demand Maintenance
- Schedule Services
- Compliance
- Parts & Tools

Facility Management & Real Estate

- Construction status
- Asset Consumption
- Purchase/ Sales
- Leasing
- Facility Management

Hospitality & Event Management

- Access Control
- Building Automation
- Energy Management
- Monitoring & Control System



Field Service Use Cases

 **Occupancy Management**

 **Transportation**

 **Telecom**

 **Buildings & Construction**

 **Energy & Utilities**

 **Industrial & Manufacturing**

 **Finance & Operations**

 **Supply Chain**

Administrative Workflow – Task Assignments	Quality Check & Compliance	Remote Monitoring & Surveillance	Temperature & Humidity Forecasting	Condition Assessment	Optimized Surveillance
Route & Rate	Load Management	Fleet Management Optimization	Vehicle Tracking (GPS)	Vehicle Optimize Routing	Automated Route Mechanism
Call Center Routing	Interference Investigations + RSO	Work Order Automation	Remote Monitoring & Dispatch	Reactive/ Predictive Maintenance	Inventory Stack Keeping
Construction status	Work Orders with Assets	Asset Consumption Optimization	Equipment & Asset Location & Tracking	Access Control	Predictive & Preventative Maintenance
				Environmental Monitoring	Asset Optimization Analysis
Labor Efficiency & Productivity	Demand & Actual Forecast	Supply Forecast	Electric Power Grid Brokering	Predictive & Preventative Maintenance	Machine – Worker Safety
				Equipment Usage and Behavior	Resource Automation
Capacity Planning	Master Planning	Demand & Supply Forecasting	Resource Utilization	Asset and Product Usage Compliance	Predictive & Preventative Maintenance
				Resource Usage Tracking	Machine Automation
Invoice Generation	Payment Settlement	Invoice Matching & Financial Reporting	Service Order Creation	Service Delivery	Real-time Data Exchange
					Automated Payment Processing
					Cost Analysis
					Fraud Detection
Inventory Level Management	Inventory & Supply Forecasting	Tracking stock and distressed inventory	Predictive & Preventative Maintenance	IoT Sensors for Smart Storage	Intelligent Routing
					Inventory Optimization
					Stockout Prediction
Standard Service Operations	Field Service	Connected Field Service	IoT + AI	IoT + AI + ML	

Salesforce Practice Overview

Our team has extensive experience in implementing Salesforce CPQ, Sales, Commerce, Service, and Marketing Cloud along with MuleSoft and PartnerLinq middleware integrations.



CPQ



Sales Cloud



Field Service



Service Cloud



Marketing Cloud



Commerce Cloud



Experience Cloud



App Cloud



Industries



Analytics Cloud



Integration

Service Offering



Strategy & Consulting

Focus on business and customer strategy helping our clients drive growth

- Marketing & Branding
- Web Analytics & SEO
- Content & Media
- Digital Business & Technology Strategy
- Customer Experience & Design Thinking
- Information Architecture
- User adoption, training, & best practices
- Health Checks



Ideation & Innovation

SMEs & Tech Architects brainstorm ideas with the business & IT leaders to stay ahead of the game

- A/B Testing
- Innovate, build, and validate “proof-of-concepts”
- Research & Analysis



Implementation

We plan, build & deploy customized, scalable and fully-integrated solutions

- Requirement Analysis
- Solution Designing
- Architecture Designing
- Configuration
- Customization
- Integration
- Testing & Quality Assurance
- Training



Ongoing

We ensure client success through training and ongoing 24x7 managed services

- 24 x 7 x 365 Support
- Managed Support Services
- Continuous Improvement & Automation
- Enhanced DevOps, CI/CD, & Monitoring
- Roadmap Optimization



CPQ



Sales Cloud



Field Service



Service Cloud



Marketing Cloud



Commerce Cloud



Experience Cloud



App Cloud



Industries



Analytics Cloud



Integration

Visionet Salesforce Capabilities

“Visionet help customers with complete Customer 360 Transformation”



- Sales Cloud Consultants
- Service Cloud Consultants
- Field Service Consultants
- Marketing Cloud Consultants
- Commerce Cloud Consultants
- Experience Cloud Consultants