

Confirm Enterprise Asset Management

Pricing

Prepared for:

Crown Commercial Services – G-Cloud 15

Date prepared:

30th January 2026



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Brightly Software

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Confirm EAM

The Confirm Enterprise Asset Management (EAM) licence includes access to all currently available modules and functionality. Any number of asset types can be implemented within the Confirm EAM licence.

Product	15-50	51-100	101+
Confirm EAM (per concurrent user per month)* * we typically recommend 1 concurrent user licence to cover 3 users	£200	£200	£150
ConfirmConnect Mobile (per device per month)	£120	£120	£120
Confirm Scheduler* Scheduling Utility (per device per month) * includes ConfirmConnect licence	£125	£125	£125

Confirm Essentials

Confirm Essentials is also available to new clients and provides organisations with all of the power of Confirm EAM but is limited to a single asset type. Alternatively Confirm Essentials can be purchased to run either a Street Works / permitting or UKPMS process. Confirm Essentials is limited to a maximum of 15 users. This provides organisations the ability to implement Confirm EAM for a specific, limited requirement at a lower price per user. If organisations wish to expand their use of Confirm, Confirm EAM licences (pricing detailed above) can be added.

The Confirm Essentials Pricing package is available to existing Confirm on premise clients as a migration to Confirm EAM SaaS.

Product	Host or Mobile per month	Annual Subscription per instance
Confirm Essentials	£50	£10,000

Confirm Smart Scheduling

Smart Scheduling is offered using a flexible consumption-based pricing model, where customers purchase an annual allocation of usage capacity. This capacity is represented through a credit-based mechanism (Scheduling Credits), allowing customers to align expenditure with expected levels of scheduling activity.



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Because the Smart Scheduling feature set is evolving, the specific activities that draw on Scheduling Credits - and the relative consumption levels - may vary over time as additional optimisation capabilities are released. Scheduling Credits act as a general unit of consumption for Smart Scheduling optimisations, with usage deducted as optimisation requests are made. The types of activities that use Scheduling Credits will be defined within the published service documentation.

Customers may choose from the following 3 tiers, designed to suit varying organisational sizes and scheduling volumes:

Product Tier	Scheduling Credits per Year	Intended Usage Level	Annual Fee
Silver	80,000	- Lower volume scheduling - Limited schedule runs per day	£20,000
Gold	350,000	- Mid level volume - Few schedule runs per day	£75,000
Platinum	600,000	- Higher volume scheduling - Multiple schedule runs per day	£120,000

Any unused Scheduling Credits shall expire and will not be refunded or carried forward after each contract year.

Customers must purchase Confirm EAM and Confirm Scheduler licences in order to purchase Confirm Smart Scheduling.

Confirm Stock Management

Our stock management solution provides comprehensive features, with monthly pricing based upon the total number of Confirm EAM licences and ConfirmConnect licences purchased.

Customers must purchase Confirm EAM and ConfirmConnect/Confirm Scheduler licences in order to purchase Confirm Stock Management.

Total Number of Confirm EAM & ConfirmConnect Licences	Annual Fee
1 to 50	£24,000
51 to 100	£30,000
101 to 200	£36,000



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201 to 300	£42,000
300 +	£48,000

Confirm Data Share

Our Data Share solution offers an annual subscription that enables seamless, near real-time integration with external analytics platforms like PowerBI, Qlik, and Tableau, providing consistent access to crucial data for enhanced insights.

Customers must purchase Confirm EAM licences in order to purchase Confirm Data Share.

Total Number of Confirm EAM & ConfirmConnect Licences	Annual Fee
1 to 50	£12,000
51 to 100	£24,000
101 to 150	£36,000
151 to 250	£48,000
250 +	£60,000

Confirm Community Central Connector

Community Central surfaces any data in Confirm to your residents and stakeholders enabling them to easily digest the information and remove the need to contact the authority. The Confirm Community Central Connector allows a full 2-way integration with the Community Central platform.

Customers must purchase Confirm EAM licences in order to purchase the Confirm Community Central Connector.

Product	Annual Subscription
Confirm Community Central Connector	£25,000

Confirm Forms

Confirm Forms enhances the Confirm EAM and ConfirmConnect solutions by enabling seamless integration with custom forms created using external tools. This offers customers the flexibility to either connect their existing form-building tools or leverage our Mendix-based development service for bespoke form creation and hosting.



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Customers requiring the ability to integrate their own custom form-building tools with Confirm will need to purchase the Confirm Form Connector.

Product	Annual Subscription
Confirm Form Connector	£10,000

Customers that require Brightly to host and build custom forms for them using the Mendix platform will need to purchase the following, in addition to the Confirm Form Connector:

Product	Annual Subscription
Mendix Cloud Hosting	£5,500

Product	Up to 200 Users	Each User Above 200
Confirm Forms	£15 per user per month	£10 per user per month

For forms to be built by Brightly on the Mendix platform, requirements will need to be evaluated and resource estimates supplied based upon complexity.

We will use the Services Rate Card for this.

Customers must purchase Confirm EAM and ConfirmConnect/Confirm Scheduler licences in order to purchase Confirm Forms.

Confirm Underground Utility Search

Our underground utility search pricing model offers predictable, banded annual fees, with each band corresponding to a specific annual volume of searches performed, ensuring costs align with operational scale. This allows customers to easily budget based on their expected workload.

Band	Searches per Year	Annual Subscription
A	3,000	£54,000
B	6,000	£83,580
C	12,000	£139,500
D	18,000	£192,000



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E	24,000	£244,500
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Any unused searches shall expire and will not be refunded or carried forward after each contract year.

Customers must purchase Confirm EAM licences in order to purchase Confirm Underground Utility Search.

Confirm Predictor & Work Planner

The Predictor & Work Planner annual subscription is priced according to the type of asset class being modelled (linear or non-linear), the size of the network for linear assets (measured in kilometres) or population size for non-linear assets, and the number of asset classes. Billing is typically annual in advance, with flexible options available to suit your requirements.

Linear Asset Classes

The table below lists the annual subscription pricing for linear asset classes. A linear asset class refers to infrastructure that is long, continuous, and spread out geographically, where its condition or characteristics can vary along its length, such as a road network, railway line, pipeline etc.

Product	<2,000 KM	>= 2,000 KM
First Linear Asset Class	£26,000	£32,000
Each Additional Linear Asset Class	£17,370	£21,570

Non-Linear Asset Classes

The table below lists the annual subscription pricing for non-linear asset classes. A non-linear asset class refers to individual, self-contained assets that exist at a specific location and do not extend continuously over a distance. Unlike linear assets such as roads or pipelines, non-linear assets are discrete items with fixed boundaries, such as a bridge, street light, or gully.

Product	Population 0-300K	Population 300K-500K	Population 500K+
First Non-Linear Asset Class	£22,000	£28,000	£45,000
Each Additional Non-Linear Asset Class	£13,200	£16,800	£27,000

Where a customer has a mix of linear and non-linear assets to be included in a single system then the 'first asset class' rate is charged only once. This will be charged at the higher rate of



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either asset class type. Subsequent asset classes of either type are then charged at the respective 'each additional asset class's rate.

API Usage

API access is provided through a flexible, consumption-based pricing model designed to accommodate a wide range of integration and automation requirements. This approach allows customers to align their costs with actual usage levels while maintaining clear visibility of how API activity draws on their purchased capacity.

API usage is measured using a credit-based mechanism (API Credits). Customers purchase an annual allocation of API Credits which may be consumed across any supported API endpoints.

API Credits act as a general unit of consumption for API calls, with usage deducted as API requests are made. The specific mapping of API actions to API Credits consumption will be defined in the published service documentation.

Customers may choose from the following 3 tiers, designed to accommodate low, medium, or high volumes of API activity. Each bundle provides a fixed annual allocation of API Credits.

Product Tier	API Credits per Year	Intended Usage Level	Annual Fee
Silver	50,000	Moderate Volume	£2,000
Gold	150,000	High Volume	£5,000
Platinum	250,000	Very High Volume	£10,000

Any unused API Credits shall expire and will not be refunded or carried forward after each contract year.

Customers must purchase Confirm EAM licences in order to purchase Confirm API Credits.

Services / Implementation

New customers will need to be evaluated and resource estimates supplied depending on the amount of data to be transferred, training required, business processes to be implemented.

We will use the Services Rate Card for this.



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Services Rate Card

Resource	Daily Rate*
Distinguished Engineer	£1,750
Project Manager	£1,500
Principal Consultant	£1,500
Senior Consultant	£1,350
Consultant	£1,200
Associate Consultant	£950

*All rates are per day, in British Pound (GBP) and exclusive of VAT, expenses and travel.

Daily rates are based on the following assumptions:

- **Consultant's working day:** 7.5 hours exclusive of travel and lunch
- **Working week:** Monday to Friday excluding national holidays
- **Office hours:** Between 9:00am to 5:30pm Monday to Friday, and can be flexible depending on client requirements
- **Weekend work:** Defined as Services performed between 5:30pm on Friday and 9:00am on Monday and will be charged at double rates
- **Travel, mileage and subsistence:** Excluded from day rate & calculated based on proximity of consultant
- **Professional Indemnity Insurance:** Included in day rate



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