

# G-Cloud 15 – Pricing Document

## Lot 3: Cloud Support

### SystemsAccountants Ltd – Unit4 Consultancy Services

## Introduction

This pricing document sets out the commercial pricing applicable to SystemsAccountants' Unit4 consultancy services provided under the G-Cloud 15 Framework, Lot 3: Cloud Support.

All services are focused exclusively on the delivery, support, optimisation, and transformation of Unit4 ERP solutions, including Unit4 Business World (Agresso), Unit4 Cloud Continuous Release (CR), ERPx, and Unit4 Financial Planning & Analysis (FP&A).

This pricing should be read in conjunction with the SystemsAccountants G-Cloud 15 Service Definition – Unit4 Consultancy Services (Cloud Support).

## Pricing Model

All services are provided on a Time and Materials basis unless otherwise agreed in writing.

Pricing is based on the provision of experienced Unit4 consultants delivering cloud support and professional services across managed support, technical consultancy, functional consultancy, and transformation programmes.

## Commercial Assumptions

- Unless explicitly stated otherwise, the following commercial assumptions apply to all services:
- All prices are exclusive of VAT, which will be charged at the prevailing rate.
- Services are delivered on a Time and Materials basis.
- Services are delivered remotely by default.
- Where on-site delivery is required, reasonable travel and subsistence expenses may be charged in addition.
- All visits to customer sites are charged as a full day.
- Pricing is valid for the duration of the G-Cloud 15 framework.
- SystemsAccountants reserves the right to apply an annual uplift, limited to the lower of 3% or CPI + 1%.
- Discounts may be applied for larger programmes of work or longer-term engagements.
- Fixed-price engagements may be considered on a case-by-case basis following scope definition.

## Cloud Support & Consultancy Rate Card

The following rate card applies to Unit4 consultancy services delivered under G-Cloud Lot 3.

### Unit4 Consultancy Services – Rate Card

| Service Type                       | Unit    | Price (ex VAT) |
|------------------------------------|---------|----------------|
| Unit4 Programme & Project Delivery | Per Day | £800 – £1,250  |
| Unit4 Solution Architecture        | Per Day | £800 – £1,250  |
| Unit4 Technical Consultancy        | Per Day | £750 – £1,200  |
| Unit4 Functional Consultancy       | Per Day | £750 – £1,150  |
| Unit4 FP&A Consultancy             | Per Day | £850 – £1,200  |
| Unit4 Managed Support Consultancy  | Per Day | £500 – £850    |

### Optional Hourly Rates

Where required, services may be provided on an hourly basis using the following equivalent rates:

| Service Type                       | Unit     | Price (ex VAT) |
|------------------------------------|----------|----------------|
| Unit4 Programme & Project Delivery | Per Hour | £100 – £165    |
| Unit4 Solution Architecture        | Per Hour | £100 – £165    |
| Unit4 Technical Consultancy        | Per Hour | £95 – £160     |
| Unit4 Functional Consultancy       | Per Hour | £95 – £155     |
| Unit4 FP&A Consultancy             | Per Hour | £105 – £160    |
| Unit4 Managed Support Consultancy  | Per Hour | £65 – £115     |

## Managed Unit4 Support

Managed Unit4 Support services are priced using the above rate card and may be delivered using:

- Pay-as-you-go support
- Pre-agreed monthly support allocations
- Short-term stabilisation or post-go-live support periods

Where managed support is agreed as a fixed monthly allocation, pricing will be derived from the applicable consultant rates and invoiced monthly in advance.

Managed Support services remain fully compliant with G-Cloud Lot 3 and are not software or subscription services.

## Expenses

Travel and subsistence expenses will only be charged where on-site delivery is required and will be agreed in advance.

All expenses are charged at cost and exclude VAT.

# Contact

For further information or to discuss requirements under G-Cloud Lot 3:

Visit our website [here](#)

*This service is available under the UK Government G-Cloud 15 Framework,  
Lot 3: Cloud Support.*