



G-Cloud 15

Ethitec Pricing Document



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1 Overview

Ethitec offers software systems to a variety of public sector organisations. These are available as on-site self-hosted systems, or can be supplied as pure cloud solutions, with high-quality UK-based hosting provided by our partner, Rackspace. This document describes the pricing structure for Ethitec's cloud-based systems supplied through the G-Cloud 15 framework.

Ethitec's ELMS2 (Equipment Loans Management) for Community Equipment and Wheelchair Services and Tiara9 (Clinical Patient Administration System) can be supplied as discrete systems or, to suit a particular need, with modules and functionality co-opted from one system to the other. We would recommend that, in order to achieve the ideal solution, you contact us to discuss your particular needs.

Prices are supplied for instantiating individual systems but, as every customer's requirements are different and Ethitec's systems can be tailored to your individual needs, additional consultancy and training days are available for purchase – training in particular is strongly recommended. Similarly, we are happy to accept commissions to extend the behaviour of the systems, so development and project management services are available.

2 Pricing Terms

- Prices are based on a standard, minimum four year contract term. Pricing for two optional 12 month extensions is also included in section 7.
- Prices are based on a minimum system specification. This includes provision of our cloud-based software, the Professional Services time needed to get a basic site operational and 5 concurrent user licenses. Additional Services (e.g training, data migration, integration services, and handholding) and User Licenses can be purchased as required, in accordance with the pricing structure in subsequent sections.
- Prices include all hosting charges, system maintenance, support services and an annual system upgrade - please refer to the Services document for further details.
- Prices also include one day of Additional Services time which will be credited to the customer's account per year – this is typically used for upgrade awareness training, but can instead be used to fund or part-fund any Professional Service from Ethitec over the contract term.
- All prices quoted are exclusive of VAT.
- All invoices to be sent annually, with payments expected within 30 days of invoice date

3 ELMS2 for Integrated Community Equipment Services

3.1 Included as standard

Based on a minimum three year term, the price of ELMS2 for a Community Equipment Service will be **£18,750 per year**. This price includes:

- ELMS2 Core Module with 5 concurrent users
- ELMS2 Online Ordering Module (unlimited users)
- ELMS2app (unlimited users)
- Postcode Anywhere integration
- Pre go-live set-up and consultancy

3.2 Optional / Additional System License and Module Pricing

Multi Store Module	<i>£ 1,360 per annum per additional main store</i>
Base Wheelchair Services Module	<i>£ 1,675 per annum</i>
Clinical Module	<i>£ 1,255 per annum</i>
Appointments Module	<i>£ 1,255 per annum</i>
Route Optimisation Module	<i>£ 840 per annum</i>
Additional Concurrent User Licenses	<i>£315 per annum</i>

4 ELMS2 for Wheelchair Services

4.1 Included as standard

Based on a minimum three year term, the price of ELMS2 for a Wheelchair Service will be **£14,815 per year**. This price includes

- ELMS2 Core Module with 5 concurrent users
- ELMS2 Appointments Module
- ELMS2 Clinicians Module
- Postcode Anywhere integration
- Pre go-live set-up and consultancy

4.2 Optional / Additional System License and Module Pricing

Multi Store Module	<i>£ 1,360 per annum per additional main store</i>
Self Check-In Module	<i>£355 per annum</i>
ELMS2 Clinical App	<i>£750 per annum</i>
Route Optimisation Module	<i>£840 per annum</i>
Additional Concurrent User Licenses	<i>£230 per annum</i>

5 Tiara9

5.1 Included as standard

Based on a minimum four year term, the price of Tiara9 will be **£14,750 per year**.
This price includes

- Tiara9 Core Module with 5 concurrent users for a Single Profession
- Tiara9 Referrals Module
- Tiara9 Appointments Module
- Postcode Anywhere integration
- Pre go-live set-up and consultancy

5.2 Optional / Additional System License and Module Pricing

Core system - multiple professions license	<i>£2,825 per annum</i>
Multi-Disciplinary Module	<i>£1,885 per annum</i>
Self check-in module	<i>£355 per annum</i>
Additional Concurrent User Licenses	<i>£85 per annum</i>
Tiara9 Clinical App (per profession)	<i>£750 per annum</i>
Tiara9 Clinical App (per site if multi-profession)	<i>£1,875 per annum</i>

6 Professional Services

Ethitec's experienced staff are available to provide a range of additional services. This includes data migration work, training, consultancy, integration work, bespoke development work, and go-live handholding. Any such work will be based on the following day rate:

Remote Work (e.g data migration, development consultancy, training)	<i>£820 per day</i>
Consultancy on-site (e.g training, handholding)	<i>£930 per day</i>

Please do contact our sales team for a precise quotation regarding the expected services required before go-live. Customers typically purchase 10-25 days of services from us, (depending on the system, modules purchased, service size, integration requirements, and data migration requirements).

Once a customer is live on ELMS2 / Tiara9, additional services can be purchased as required throughout the contract term based on these day rates.

Please note that a single Additional Service pool day is credited to your account on an annual basis (typically used for upgrade awareness training).

7 Optional Extension

After the minimum four year term, customers can twice choose to extend their use of our software for a further 12 months (to offer a maximum six year term), based on their current annual fees, less 20%.

8 Expenses

Travel, Mileage and Subsistence – Included in stated day rates within M25. Payable at department's standard rates outside of the M25.

9 Contact Details and Further Information

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