



GidiSync

Securing your digital footprint

PRICING DOCUMENT

G-CLOUD 14



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Pricing Mechanisms

Typically, our pricing will be on a **Time and materials** basis with reference to the applicable SFIA rate card:

As part of our ongoing approach to help clients find the best value for money in the services they procure, we are also prepared to develop novel pricing mechanisms and approaches. These include:

Service fee-based contracts:

Where our fees will be for delivery of a service or capability for a period of time, for a fee based on the applicable SFIA rate card. An example might be providing an architecture capability for a period. The service fee will be based on criteria such as complexity, volume, and duration of work.

Fixed priced contracts:

Where our fees will be fixed for a fixed scope of work and based upon the applicable SFIA rate card, plus a risk premium of the order of 20%. This risk premium will be based on criteria such as complexity, volume and duration of work.

Our maximum price will be based on no day rate being higher than SFIA level 7 of the applicable rate card.

Example complexity criteria include:

- Specific data handling requirements such as sensitivity of data, data characteristics
- Sector specific requirements.
- Number of technical elements of a given solution
- Number of stakeholders and interactions required.

The pricing approach to be used will be agreed in advance as part of our initial engagement and formalised in the Call-off contract.

Where parties agree on time-based charges for a service it shall be based on the applicable SFIA rate card (available as a separate document within the catalogue).

Pricing Assumptions

Resources using this rate card may work on client site or remote as mutually agreed with the client

Consultant's working day: 7.5 hours exclusive of travel and lunch

Working week: Monday to Friday excluding national holidays

Office hours: 9:00am to 5:00pm Monday to Friday

Travel, mileage subsistence: Included in day rate within city outer ring e.g M60 M25. Payable at the client's standard travel and subsistence rates outside city outer ring.

- Where client operational parameters require us to work a different working pattern, additional time will be charged at a pro rata hourly rate
- **Mileage:** As for travel, mileage subsistence
- Professional indemnity insurance: included in day rate
- VAT: Is not included in these rates