Legend by xplor

Legend Core Package[1]

	SITE SIZE			
	SMALL	MEDIUM	LARGE	X-LARGE
CORE LICENCE INCLUDES:	**£306**	**£588**	**£810**	**£1,080**
Hosting	✓	✓	✓	✓
Support and Maintenance	✓	✓	✓	✓
Postcode Lookup	✓	✓	✓	✓
Bank Sort Code Validation	✓	✓	✓	✓
Memberships and Prospecting	✓	✓	✓	✓
Front of House including ePOS	✓	✓	✓	✓
Access Control Management	✓	✓	✓	✓
Fee Collections	✓	✓	✓	✓
Price Management	✓	✓	✓	✓
User Management	✓	✓	✓	✓
Control Panel	✓	✓	✓	✓
IMPLEMENTATION SERVICES (ONE-OFF FEE)	**£3,960 per project**			
Project management	✓			
Data migration	✓			
Installation and configuration of system	✓			
IMPLEMENTATION PROJECT ADD ONS				
Training	£937.50 per day			

Online Services

	ENTERPRISE LEVEL?	BANDING TYPE	CATEGORY	IMPLEMENTATION FEES (ONE-OFF)
Online Joining Only	×	1	5	£1,250
Online Booking Only	×	1	5	£1,250
Online Joining and Booking	×	1	3	£2,500
Online Payments	✓	3	11	INC
Merchant Account	✓	N/A	10	INC
Setup for each additional site (multi-site only)	×	N/A	N/A	£75

Added Value Modules

	ENTERPRISE LEVEL?	BANDING TYPE	CATEGORY	IMPLEMENTATION FEES (ONE-OFF)
Customer Communications (up to 20,000 emails)	✓	2	5	£2,500
Enhanced Web Reporting	×	1	5	£2,500
Legend Courses	×	1	2	£2,500
Guest Bookings / Ticketing	×	1	4	£1,875
Facility Rentals	×	1	3	£1,875
Facilities Maintenance	×	1	3	£1,875
Invoicing and Debt Management	×	1	2	£1,875
Active Outcomes	×	1	3	£1,875
Kiosk Software	×	1	5	£1,250
Class Attendance App	×	1	7	£1,250
Document Management (includes 4GB storage)[2]	✓	N/A	6	£1,250

[1] All fees exclude VAT and expenses (which are charged at cost as incurred); Fees are charged on a monthly basis unless stated; Discounts available for volume and existing customers

[2] Additional data usage charged at £6.20 per GB

Additional Services

	ENTERPRISE LEVEL?	BANDING TYPE	CATEGORY	IMPLEMENTATION FEES (ONE-OFF)
UAT / Training Environment	✓	N/A	5	£1,250
MFA for End-Users	×	4	10	£0

Integrations

	ENTERPRISE LEVEL?	BANDING TYPE	CATEGORY	IMPLEMENTATION FEES (ONE-OFF)
API Access	✓	1	4	£3,750
Technogym	×	1	5	£1,250
CoursePro	×	1	3	£1,250
4Global	×	1	5	£1,250
TRP	×	1	5	£1,250
Listen 360	×	1	5	£625
IMIN	×	1	9	£625
Refer All	×	1	9	£625
Azure AD	×	1	5	£1,250
Gantner	×	1	5	£625
Perkville	×	1	5	£625
Netpulse	×	1	9	£625
KeepMe	×	1	6	£625
Wellhub (formerly GymPass)	×	1	9	£625

Native App

	ENTERPRISE LEVEL?	BANDING TYPE	CATEGORY	IMPLEMENTATION FEES (ONE-OFF)
Private Label Licence	✓	N/A	2	£3,000
Booking Licence	×	1	5	£170[3]
Lead Generation	×	5	7	£0
Marketing Automation (includes 1,000 MAUs[4])	✓	N/A	7	£0
Additional 1,000 MAU Bundle	N/A	N/A	8	£0
Active in Time (AiT) Interface	✓	1	10	£0
Events Schedule	×	N/A	8	£0
Azure SSO	×	N/A	1	£0
Gamification +	✓	N/A	6	£0
Content Syndication	×	N/A	10	£1,500

Professional Services – Daily Rate (Post Go-Live)

Project Manager, Implementation Engineer, Trainer	£1,250 per day

Notes:

To be read in conjunction with the Service Definition document.

Other services are available outside of G-Cloud, e.g. provision of Chip & PIN devices and DD Management Services.

Legend's roadmap is constantly evolving and additional products yet to be released, or not listed, will be available.

HOW TO CALCULATE THE PRICE

[3] Price listed is per site

[4] MAU (Monthly Active User) is defined as a member that has viewed online video content in a month

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CATEGORY PRICES

CATEGORY	MONTHLY FEE
1	£226.00
2	£187.00
3	£141.00
4	£125.00
5	£118.00
6	£80.00
7	£47.00
8	£40.00
9	£28.00
10	£19.00
11	£0.17

KEY TO BANDINGS

BANDING TYPE 1: SITES

BAND	NUMBER OF SITES	DISCOUNT
A	1	0%
B	2-5	20%
C	6-10	30%
D	11-20	40%
E	21-45	45%
F	46-70	50%

BANDING TYPE 2: EMAILS

BAND	NUMBER OF EMAILS (PER MONTH)	PRICE
A	0-20,000	Base price
B	20,001-50,000	Base price x 150%
C	50,001-100,000	Base price x 200%

BANDING TYPE 3: TRANSACTIONS

BAND	NUMBER OF TRANSACTIONS (PER MONTH)	MINIMUM CHARGE
A	0-1,000	Base price x 500
B	1,001-1,500	Base price x 1,000
C	1,501-2,000	Base price x 1,500
D	2,001+	Base price x 2,000

BANDING TYPE 4: USERS

BAND	NUMBER OF USERS	DISCOUNT
A	1-19	0%
B	20-59	10%
C	60+	20%

PRICING ADDITIONAL MODULES AND SERVICES

1. Select required module
2. Look up Banding Type
3. Look up Category and apply Banding Type to Category price
4. Apply appropriate discount to price in the appropriate Category
5. If item is not Enterprise, multiply by number of sites

EXAMPLES

1) Online Joining for 3 sites	2) Customer Communications for 25,000 emails
a. Look up Category = 5, and Banding Type = 1 b. Apply discount = 20% to Category Price = £94.40 c. Item is not Enterprise, so price is 3 x £94.40 = £283.20 per month	a. Look up Category = 5, and Banding Type = 2 b. Apply base price x 150% = £177 per month c. Item is Enterprise, so price is £177 per month