

Agilyx: Salesforce Practice

Service Description - G- Cloud 14



salesforce

The Salesforce logo, consisting of the word "salesforce" in white lowercase letters inside a blue cloud shape.

PARTNER

Salesforce, the world's #1 AI CRM, empowers companies of every size and industry to connect with their customers through the power of data + AI + CRM + trust

A large blue cloud shape containing the word "salesforce" in white lowercase letters.

salesforce

Agilyx Group are proud to be partnering with Salesforce, helping you put your people and customers first. With its cloud-based platform, Salesforce offers a comprehensive suite of tools for sales, marketing, customer service, and analytics, empowering organizations to efficiently manage their entire customer lifecycle. Its customizable platform allows businesses to tailor solutions to their specific needs, driving productivity and fostering innovation.



70,000+

Employees



150,000+

Customers



110

Countries

Our Salesforce Services in detail



Services	• Design & Architecture based on best practices and vast industry experience • Implementation (waterfall, agile, hybrid) • Project&Program management • Customization • Salesforce Development (incl. CI/CD) • UX/UI design • Training and Onboarding • Change Management • Support • Audit of existing implementations • Custom app development
Tools	• Sales Cloud • Service Cloud • Experience Cloud • CPQ - Salesforce and custom • Field Service • Marketing Cloud (ex-ExactTarget, ex-Pardot, , ex-Datorama) • Data Cloud • B2B/D2C Commerce (a.k.a. Commerce on Core) • B2C Commerce (ex-Demandware) • AI cloud • Tableau • Consumer Goods Cloud • Energy and Utility Cloud • Mobile Solutions • Heroku

What we do

Transformation Services



Implementation

Impartial advice and support to ensure the best solutions from assessment to employment.



Project Management

Project management to ensure your project runs smoothly start to finish.



Business Process Re-engineering

Assistance in restructuring your processes to focus on automating and streamlining.



Data Migration

Transformation of historical data into your new system for a seamless transition.



Training

Bespoke training for your users, Empowering teams to master the system.



Integration Development

Creation of one consistent user interface that integrates all current and external systems.



Change Management

Help transitioning the whole organization into the new system.

Post Transformation Services



Post Deployment Support

After Go-Live, we answer any questions and fix potential issues that may arise.



Managed Services

Get a reliable ERP system administrator, backed by a team of experts.



Health Checks & Monitoring

The Agilyx Team assesses your solution to ensure it's the best fit for your organisation.



Upgrade Assistance

We help you upgrade your system so it remains the best solution for your organisation.



Agilyx Solution Stack



MUNivers



Property, Utility
Billing, Revenue

Service Request
Management

Citizen Engagement

Licensing, Permits
& Inspections

Platform ERP

certinia

salesforce

certinia
PS
Cloud
ERP Cloud
Customer
Success
Cloud

FP&A

ena

HCM, Talent, Learning

cornerstone

Payroll/HCM

cornerstone 2CLOUDNINE

Talent/Learning

cornerstone





Agilyx Security Promise

Agilyx Group is committed to your security. With our experienced team, we provide personalised, industry-certified approaches to address risks and challenges to ensure customer information remains secure, confidential, and available. Our ISO27001 credentials ensure that customer information assets are managed securely, while our ISO9001 certification guarantees that our processes are regularly audited for quality management. We're also proud to design all our solutions with GDPR compliance in mind, helping customers approach this legislation with all the tools they need to be – and stay – compliant.



Our Values



We create for tomorrow

Innovation is in our DNA, we are future-focused and ChangeReady.



We are customer obsessed

We are all-in, focused and dedicated to the success of our customers in all we do.



We get it done, together

We work as partners to get it done right, facing challenges head on, taking accountability and responsibility.



We love what we do

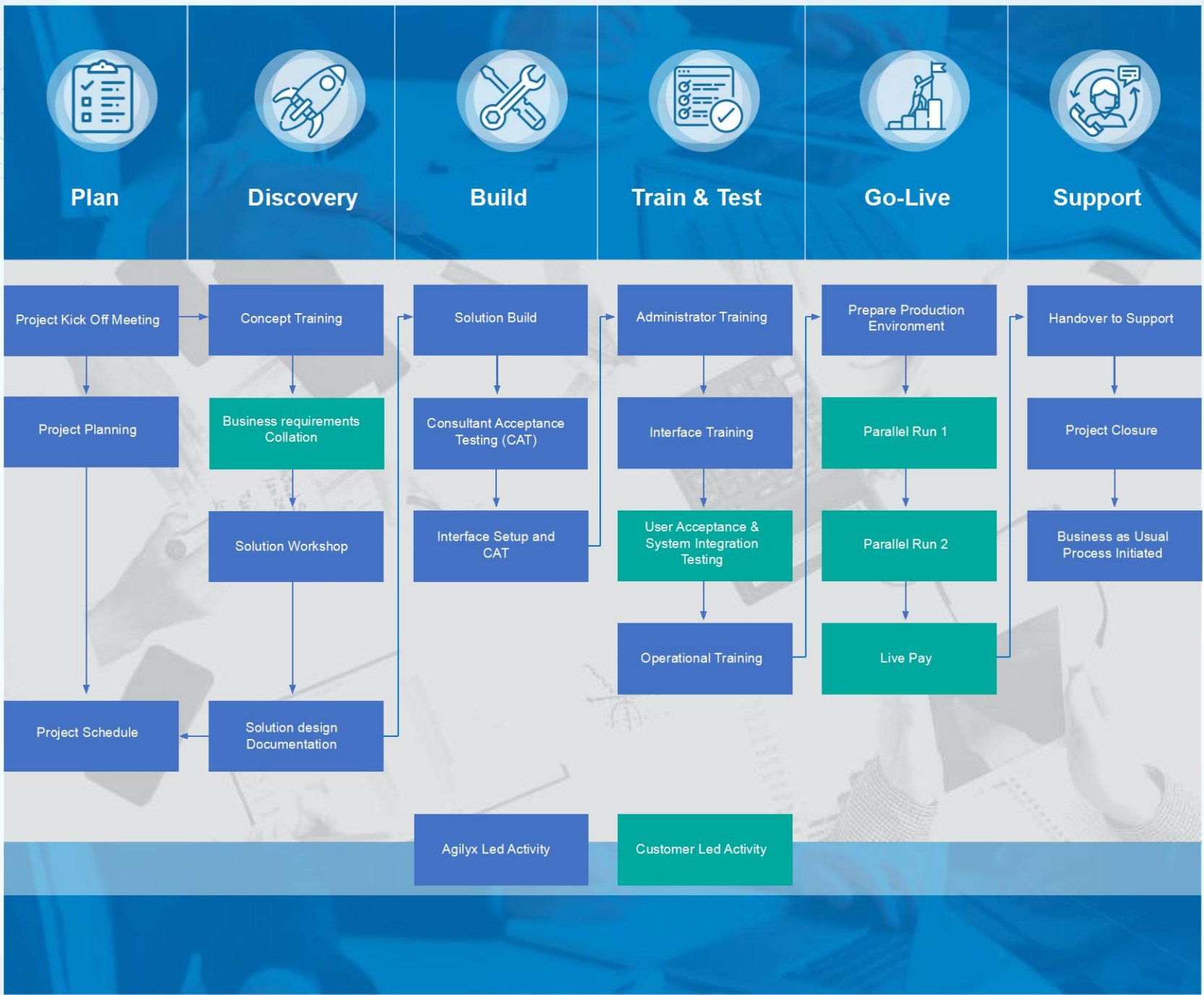
We are wholehearted in all we do. We go the extra mile because we believe in our business and our purpose.



We celebrate diversity

Diversity is our superpower! We celebrate uniqueness and know that our differences make us great.





Why Us?



We are Rock Solid

We've been in business for over 20 years



We Get it Right

Over 300 successful projects delivered globally



We've Got This

We're committed to your business goals and ambitions



Scalability

We scale beautifully!
Right-size transformation is what we do



Quality

We do it well - or not at all!
Quality and security are in our DNA



We are Global

9 offices, 120 passionate people
where you need us!

