META Procurement

SERVICE DEFINITION

Cloud Procurement Services

G-Cloud 15 – Lot 3 – Cloud Support

November 2025

GCloud 15 – Service Definition

- ✓ **Procurement Services**
  - ❖ Sourcing of Cloud-related Products and Services
  - ❖ Strategic Cloud Procurement
  - ❖ Cloud contract management
  - ❖ Reporting

- ✓ **Engagement/Account Management Services**
  - ❖ Dedicated Account Manager
  - ❖ Work Order Development
  - ❖ Market Engagement & Alignment

- ✓ **Supply Chain Services**
  - ❖ Framework and Price Plan Management
  - ❖ Value Benchmarking
  - ❖ Contract and Supplier Relationship Management (CSRM)

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GCloud 15 – Service Definition

Here's what sets us apart:

Public Sector Credentials
- **Public Sector Specialization**: Our team comprises highly experienced procurement professionals with a deep understanding of public sector procurement.
- **Industry-Leading Experience**: We bring decades of knowledge to ensure that you receive the best outcomes.

Customer-First Approach:
- **Tailored Services**: We view every challenge through a customer-focused lens, ensuring that our solutions align with your specific needs and budget constraints.
- **Client-Centric Strategy**: Our commitment is to serve your interests first, adapting our strategies to meet your objectives.

Proven Cost Savings:
- **Efficiency Without Sacrifice**: Through our extensive network of suppliers and streamlined procurement processes, we identify and implement cost-saving opportunities without compromising on quality.
- **Tangible Results**: Our approach is designed to deliver measurable value improvements, demonstrating clear economic benefits.

Compliance and Risk Management:
- **Regulatory Vigilance**: We continuously monitor the evolving regulatory landscape to ensure that your procurement activities remain compliant.

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