



G-Cloud 15 Service Definition Document

**Data Intelligence Platform Implementation
and Support**



1. Scope of Services

- The service provides end-to-end delivery of a cloud-native Data Intelligence Platforms (Snowflake, Databricks etc)
- Transitioning organisations from traditional, siloed data warehouses to an agile, AI-ready architecture
- Provide ongoing support for the implementation either via managed services or Time & Materials engagements

2. Approach

Implementation

- Discovery & Strategy: We start with a comprehensive assessment of data assets and infrastructure
- Architecture Design: Designing a decoupled, scalable architecture (Data Lakehouse or Mesh) that separates compute from storage for cost-efficiency
- Unified Data Ingestion: Setting up automated pipelines for structured, semi-structured, and unstructured data using ETL/ELT processes and real-time streaming
- Development of a Semantic Layer: Building a centralised layer to ensure consistent business definitions across all AI applications and queries.
- AI/ML Integration: Deploying embedded AI/ML frameworks for predictive analytics, anomaly detection, and automated data classification

Support

- DataOps & Maintenance: Operating and maintaining modern architectures to automate management workflows.
- Data Governance & Security: Implementing enterprise-grade security, including end-to-end encryption, role-based access control (RBAC)
- FinOps & Cost Optimization: Active cloud cost optimization, focusing on GPU-backed workloads and tiered storage to prevent "cloud waste"
- Service Level Agreements (SLAs): Tiered support levels



3. Expected Outcomes

The expected outcomes include:

- Accelerated Innovation by reducing time-to-market for Data Intelligence through pre-built toolsets and automated pipelines
- Empowering business units with Data Intelligence self-service tools, reducing dependence on IT
- Operational Resilience: Ensuring compliance
- A highly available Data Intelligence Platform, managed to agreed SLAs

4. Pricing

The service is priced either as fixed price or time and materials engagement. Time & Materials Rate Card, priced per the attached SFIA Rate Card.

5. Contact Information

Gurunathan Karuppasamy

Email: Sales@Redkite-Solutions.com

6. About Red Kite

Established in 2020, Red Kite is a SME (Small Medium Enterprise) IT Services organisation, headquartered in the UK.

It has a significant practice focussed on Business Orchestration, Automation Technologies and Data Intelligence.

An enviable Track record in delivering IT Services to UK Public Sector

Over the last 6 years, Red Kite has built Strategic relationships with leading SIs supporting a number of strategic engagements across multiple accounts.

In 2025, Red Kite opened its first off-shore delivery centre in Bangalore - India, providing cost effective delivery to customers.

As a business we also have the following Security Accreditations:

- ISO27001:2013
- Cyber Essentials Plus