



Crown
Commercial
Service

G-Cloud 15 Service Definition

LocalGov Drupal Discovery

Lot 3 - Cloud Support

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1 Introduction

1.1 Company Overview

Annertech is a multi-award-winning digital agency, focussing on creating exceptional user experiences. We do this while providing the most performant and secure solution that delivers on the needs of the organisation.

Put simply, we partner with great clients to create digital success stories.

We are perceived in the market as one of Europe's leading Drupal specialists, are Drupal certified Platinum Partners and are highly prominent within the international Drupal community. We are also Drupal Signature Supporting Partners and Upsun (formerly called Platform.sh) Platinum Partners for hosting.

We are strong supporters of the Drupal project and its ecosystem, and regularly contribute code and time, and help organise Drupal events. With thousands of code contributions and over 500 years' combined Drupal experience, our team is responsible for in excess of 50 contributed projects on drupal.org. We're also proud to have, not 1, but 2 Drupal Core maintainers and 1 Security Team Member on our team.



Annertech specialises in LocalGov Drupal Discovery services. We are a trusted partner for councils across the UK and Ireland, working together to design, develop, and share LocalGov Drupal code to improve service outcomes. Our aim is to help councils efficiently serve their citizens by identifying and resolving challenges they face. We support local councils looking to adopt and utilise the free, publicly owned open-source distribution of LocalGov Drupal..

Our History

Annertech (UK) is part of the Annertech group which was established over 17 years ago in 2008 and is headquartered in Ireland. After many years of successfully delivering services to the Irish public sector, such as Dublin City Council and Limerick City & County Council, Annertech (UK) was established in 2021 to deliver services to UK clients. Since then we have gone on to work with the likes of Essex County Council, Haringey Council, and many others.

1.2 LocalGov Drupal & Annertech - Our Value Proposition

Our LocalGov Drupal Discovery service solves a key problem within the local government sector by helping councils in their planning and adoption of the LocalGov Drupal platform and on-going development and optimisation afterwards.

We understand that councils face challenges in efficiently serving their citizens, and our service addresses these challenges by supporting and enhancing this publicly owned open-source distribution of LocalGov Drupal. This distribution is designed by councils, for councils, and allows for the sharing of Drupal code to improve service outcomes. By combining learnings and developing solutions to common problems, the LocalGov Drupal ecosystem is constantly evolving.

Annertech has been involved in the development of LocalGov Drupal since the beginning of 2021 (Beta phase) and continues to be instrumental in its evolution, promotion and rollout. We are an official LocalGov Drupal supplier and members of the Open Digital Cooperative.

Our staff were responsible for leading the rewrite of the frontend base theme for LocalGov Drupal and were heavily involved in the development of the Microsites platform.

As respected, involved members of the LocalGov Drupal community and the wider Drupal community, we are constantly involved with the various LocalGov Drupal working groups. Some examples include Product Working Group, Technical Group, Steering Group, and Microsites Working Group.

Through this involvement, not only are we very aware of what is being worked on for LocalGov Drupal, but we are also one of the lead development agencies doing this work.

We will ensure that work completed for you will be shared with the LocalGov Drupal community. We can also ensure that you will be introduced to LocalGov Drupal working groups and will be working collaboratively with other councils.

We are working with multiple councils on their LocalGov Drupal websites across both the UK and Ireland. We have the experience to not only design and deliver a LocalGov Drupal website for you, but also to support, maintain, host and further enhance it going-forward.

To date, Annertech has been involved in moving numerous councils to LocalGov Drupal, including:

- [Redcar and Cleveland Borough Council](#) – 2022
- [London Borough of Barking and Dagenham](#) – 2022
- [Essex County Council \(SEND\)](#) – 2023
- [Carlow County Council](#) – 2024
- [Solihull Metropolitan Council](#) – 2025
- [Galway County Council](#) – 2025

We continue to promote and advocate for LocalGov Drupal and have written extensively

on the benefits of code sharing and joining the distribution.

1.3 What the Service Provides

Our service, LocalGov Drupal Discovery, enables local authorities to prepare effectively for LocalGov Drupal delivery through structured discovery and planning.

The service focuses on clarifying requirements, validating assumptions, and identifying risks early. It supports councils at the outset of LocalGov Drupal adoption, as well as those planning significant change to existing digital services.

Delivery is aligned with LocalGov Drupal best practice and public sector digital delivery expectations, including GDS Digital Service Standards, accessibility requirements, and secure technical practices. The service is suitable for organisations seeking clarity, confidence, and reduced risk before progressing to LocalGov Drupal delivery.

We aim to be a pro-active partner in all of our client engagements. Your Account Manager will work with you to enhance your digital presence and make sure that you are getting the most out of our service.

It is important to stress that, at Annertech, we see this as a partnership, and not just another client-supplier relationship.

1.4 Social Value

Annertech is committed to social value and aligns with the Social Value themes outlined in PPN 002. We recognise the importance of kickstarting economic growth, making Britain a clean energy superpower, breaking down barriers to opportunity, and building an NHS fit for the future.

Our LocalGov Drupal Discovery service contributes to these themes by enabling councils to serve their citizens more efficiently and effectively. Annertech is an official LGD supplier and have significantly contributed to the evolution of the platform.

What initially drew us to become involved in LocalGov Drupal was that we have always been huge believers in the "Build to Share" philosophy and this is what LocalGov Drupal espouses.

We will ensure that work completed for you can be shared with the LocalGov Drupal community and that you will be working collaboratively with other councils.

As a digital only company, we've removed the need for paper, and travel to on-site meetings only where value can be added. We are committed to achieving Net Zero emissions by 2030.

In addition, we partner with suppliers who are committed to reducing their carbon footprint. We have zero tolerance for slavery and human trafficking and ask our suppliers to make a

similar commitment and include an anti-human trafficking and slavery in their contracts wherever possible.

At Annertech, the wellbeing of our staff is very important to us. We offer all staff members fully flexible working conditions, including the ability to work from home and fully flexible working hours. We also run a wellbeing programme where staff can access online resources and avail of a 24/7 Employee Assistance Programme which covers a large range of assistance from mental health, legal and financial advice, family counselling, and more.

1.5 Overview of the G-Cloud Service

Annertech's LocalGov Drupal Discovery service supports local authorities and public sector organisations to define user needs, service requirements, and delivery approaches before implementing LocalGov Drupal. The service is designed to reduce risk, improve decision-making, and establish strong foundations for successful LocalGov Drupal projects.

We deliver structured discovery activities tailored to council contexts and service priorities. This includes facilitated discovery workshops to explore user needs, service objectives, organisational constraints, and success criteria, ensuring shared understanding across stakeholders.

The service includes review of existing websites, content, and platform readiness to assess suitability for LocalGov Drupal adoption. This helps identify gaps, dependencies, and opportunities that may influence delivery approach, configuration, or migration planning.

User needs analysis is aligned to accessibility requirements and local government service standards, supporting inclusive, service-focused design from the outset. Content audit, modelling, and service-based information architecture discovery are provided to support clearer navigation, structured content, and improved user journeys.

We define LocalGov Drupal feature mapping and configuration approaches, ensuring alignment with standard components, publishing workflows, and governance models. Integration requirements analysis is provided for APIs and council systems to ensure future solutions are technically feasible and sustainable.

Options appraisal forms a core part of the service. We assess LocalGov Drupal delivery and implementation models, outlining risks, benefits, and trade-offs to support informed decision-making. Technical feasibility is considered across hosting, security, and operational constraints.

Discovery outputs are clearly documented and include findings, recommendations, high-level solution direction, and proposed next steps. These outputs support procurement, delivery planning, and confident progression into LocalGov Drupal implementation.

1.5.1 What we can deliver

These are some of the things we typically can support you with:

- Discovery workshops and user research to ascertain a Council's exact requirements and those of its stakeholders and website users.
- User and client-centred discovery and research phases.
- Prototyping, storyboards, flat designs and interactive wireframes.
- Mobile-first approach ensuring designs are fully responsive across all user devices.
- LocalGov Drupal configuration and setup.
- Architecture and system design for deployment of Drupal.
- Analysis of complex Drupal technology requirements.
- Content discovery, including reviews, audits, ROT (redundant-outdated-trivial) analysis.
- Content design and content strategy ensuring there is an intuitive information architecture (IA) in place, revising content structures as needed including taxonomy and clear signposting, and consolidating/reducing the content where appropriate.
- Content migration planning and assistance with content migration, including revising data structures, data mapping, and both automated and manual migrations.
- SEO and keyword analysis and implementation.
- Review and optimisation of your web publishing and technical architecture.
- Review of security, accessibility, analytics, and evaluating performance improvements for your site
- Forward-planning for major system upgrades and site revisions.

Website support is not available via a once-off engagement due to the continuous and on-going nature of this work. This item is only available through our subscription packages (see below).

We also ensure that any new features developed for a specific council are shared back to the LocalGov Drupal community.

1.6 Associated Services

Our LocalGov Drupal Discovery service includes a range of associated services that can be bought alongside the main service. These include:

1. **Maintenance and Support:** We provide ongoing maintenance and support services to ensure the smooth operation of LocalGov Drupal, including bug fixes, security updates, and technical assistance. For more information, see the "LocalGov Drupal Design, Development and LocalGov Drupal Maintenance and Support" service.

2. **Professional Services:** Our team of experts can provide consultancy, training, and implementation services to help councils maximise the value and impact of LocalGov Drupal. These can be in the areas of UX research & design, content design and strategy, content writing, development, and performance and SEO optimisation. Please see our pricing document for our daily rates.
3. **Training:** We provide LocalGov Drupal content editor and administrator training, as well as “train the trainer” training. Each course is tailored to meet your specific requirements and can be delivered on-site or online via Teams, Zoom or similar tools. We can also offer LocalGov Drupal developer training course to get your in-house development team up-to-speed with the platform. Please see our pricing document for our daily rates.
4. **Hosting:** Annertech are Upsun Platinum Partners and we provide a managed Drupal hosting service. The servers are specifically primed for Drupal and can give up to a 99.99% up-time guarantee depending on the package chosen. Please see our pricing document for costs.
5. **Cookie consent management:** To help clients comply with cookie consent regulations, we provide a managed service which includes a cookie consent widget, monthly scans of your site for new cookies, monthly management and classification of any new cookies found to ensure you always remain compliant, monthly updating of your cookie policy page, and reports.
6. **Vulnerability scanning:** Annertech are AppCheck Partners and we provide monthly and quarterly scanning of your website to check for new vulnerabilities and an optional management or consultation service.
7. **Accessibility scanning:** Annertech can provide monthly scanning of your site to detect potential accessibility issues along with quarterly consultations and reports.

These associated services can be tailored to meet the specific needs and requirements of each council, providing a comprehensive and integrated solution for their digital transformation journey.

2 Data Protection

2.1 Information Assurance

As a service provider, we prioritise the security and protection of information. We have robust processes and facilities in place to safely manage information and ensure data confidentiality, integrity, and availability. We comply with industry best practices and standards, to maintain a secure environment for our clients. We are ISO 27001 certified, as well as Cyber Essentials and Cyber Essentials Plus.



Our team follows strict information security policies and procedures to safeguard sensitive data. We continuously monitor and update our security measures to mitigate risks and ensure the highest level of information assurance.

2.2 Business continuity statement/plan

Our business continuity plan ensures that Annertech can continue to operate should a disaster occur, which could jeopardise Annertech's ability to carry out its normal business. The plan covers when and how it will be invoked and defines what actions need to take place, when, and the responsible people.

It identifies the main areas of risk to Annertech as being:

- loss of key systems or utilities
- loss of staff

As Annertech is a distributed company, with the majority of staff working remotely, the loss of premises is not a main area of risk to Annertech.

A more detailed plan can be provided to the buyer on request.

2.3 Privacy by Design

Annertech has data protection by design embedded across the business. In advance of Annertech engaging with any customer data, Annertech will agree data management and data protection protocols with the customer, assigning clear roles and responsibilities in respect of the data.

Annertech is registered with the Information Commissioner's Office (ICO) as a Data Processor. We have a dedicated Data Protection Officer to ensure compliance with the regulation. As a data processor, we comply with GDPR principles and ensure all our processing meets Data Protection law. We are happy to work with clients to help meet their regulatory requirements.

3 Using the service

3.1 Ordering and Invoicing

To order services from Annertech for LocalGov Drupal Discovery, please contact our team to discuss your requirements in more detail. You can reach us at hello@annertech.com or by phoning +44 20 458 600 65. Our team will assist you with the call-off contract, to formalise the agreement.

Our fees are invoiced monthly in arrears for any on-going engagement via our subscription packages, while other work is usually invoiced upon completion of agreed milestones. Payment terms are 30 days net of receipt of the invoice. If you have any questions or need further assistance, please don't hesitate to reach out to our team. We are here to help you throughout the ordering and invoicing process.

3.2 On-Boarding, Off-Boarding, Service Migration, Scope etc.

The on-boarding process for our LocalGov Drupal Discovery service is designed to help users start using the service effectively and efficiently. Here's how we support users during the on-boarding phase:

1. **Kick-off Meeting:** We start by scheduling a kick-off meeting with key team members to understand your specific requirements and goals.
2. **Dedicated Point of Contact:** We assign you an Account Manager who will provide assistance and guidance during the on-boarding process and throughout the contract. They will be available to answer any questions and address any concerns you may have.
3. **Documentation:** We provide comprehensive documentation that includes user guides to help you utilise the LocalGov Drupal platform effectively.
4. **Training:** We offer training sessions tailored to your needs, whether it's for administrators, content editors/designers, or developers. These sessions can be conducted remotely or on-site, depending on your preference.
5. **Account Management:** Throughout the on-boarding process, our account management team will be available to ensure a smooth transition and address any issues that may arise.

Regarding off-boarding, when you decide to stop using our service, we will work closely with you to ensure a seamless transition to your new provider. We will provide all code, documentation and data access as needed.

We are committed to supporting you throughout your journey with LocalGov Drupal,

ensuring that you have the necessary resources and expertise to maximise the value of our service.

3.3 Training

Our training facilities for LocalGov Drupal Discovery include a range of resources to support users in acquiring the necessary skills and knowledge. These facilities include:

1. **Online Help/Assistance:** Comprehensive online documentation and user guides are available on LocalGov Drupal's website to assist users in understanding and utilising the features and functionalities of LocalGov Drupal. These resources are easily accessible and available 24/7.
2. **Introductory/On-boarding Services:** As part of our commitment to facilitating orientation to the new service, we offer introductory and on-boarding services. This includes personalised training sessions, either remotely or on-site, to help users get started with LocalGov Drupal. Our experienced trainers provide hands-on guidance and support to ensure a smooth transition and effective utilisation of the platform. Please see our Pricing document for daily rates.

3.4 Implementation Plan

A detailed implementation plan can be provided to the buyer on request. We offer a partnership approach, working closely with councils to identify and resolve challenges they face.

3.5 Service Management

We manage our LocalGov Drupal Discovery service using a combination of people, processes, and technology. Here's how we ensure effective service management:

- **Certifications and Standards:** We adhere to industry best practices and standards, including ISO/IEC 27001 certification for data security and are ISO 27001 certified. Our team follows ITIL service management principles to deliver high-quality services.
- **Continual Improvement:** We have a proactive approach to continual improvement. We regularly assess our processes, identify areas for enhancement, and implement necessary changes to optimise service delivery.
- **Service Constraints and Incidents:** We have a well-defined process for handling service constraints and incidents. Our ticketing system acts as a single point of contact for customers to seek support and make requests.
- **Progress Reporting:** We provide regular progress reports to our customers, keeping them informed about the status of their projects. Our reporting includes key

milestones, deliverables, and any relevant updates.

3.6 Service Constraints

For our on-going engagement via our subscription packages, the following service hours and response times apply:

Access Requirements

We require an automated deployment system or SSH server access. FTP or control panel access alone is not sufficient.

3.7 Service Levels

Service Hours

Subscription services are available between 9am and 5:30pm Monday-Friday, excluding public holidays.

3.8 Outage and Maintenance Management

To prevent the risk of technical issues causing delays, we have implemented several measures in our LocalGov Drupal Discovery service:

- **Measuring Downtime:** We track and measure downtime to identify patterns and areas for improvement. This allows us to take proactive steps to minimise downtime and ensure uninterrupted service delivery.
- **Ad-hoc Service Needs:** We are prepared to handle ad-hoc service needs promptly and efficiently. Our team is equipped to respond to urgent requests and technical issues, ensuring minimal disruption to your operations.

By implementing these measures, we aim to provide a reliable and efficient service that minimises the risk of technical issues causing delays.

3.9 Financial Recompense Model for not Meeting Service Levels

We do not have a specific financial recompense model in place for not meeting service levels. However, we are committed to providing high-quality service and ensuring customer satisfaction. If there are any issues or concerns regarding service levels, we will work closely with you to address them and find a suitable resolution. Our goal is to deliver a reliable and efficient LocalGov Drupal Discovery service that meets your expectations

and requirements. We value your feedback and will continuously strive to improve our service delivery.

4 Provision of the service

4.1 Customer Responsibilities

These responsibilities will vary per project but normally focus on a commitment to:

- Resourcing the project internally
- Ensuring that key project sign-off points are met
- Making key decision makers available to review progress at points identified in the project plan

4.2 Technical Requirements and Client-Side Requirements

The technical requirements for our LocalGov Drupal Discovery service include the following:

1. System Requirements: LocalGov Drupal is built on the Drupal content management system (CMS). Therefore, the client will need to have a compatible hosting environment that meets the system requirements of Drupal. This includes a web server, database server, and PHP version compatibility.

PHP versions supported

PHP version	Drupal version						
	10.4	10.5	10.6	11.1	11.2	11.3	12.0
8.1 (notes)	✓ Yes	✓ Yes	✓ Yes	✗ No	✗ No	✗ No	✗ No
8.2	✓ Yes	✓ Yes	✓ Yes	✗ No	✗ No	✗ No	✗ No
8.3	✓ Yes	✓ Yes	✓ Yes	✓ Yes	✓ Yes	✓ Yes	✗ No
8.4	✓ Yes	✓ Yes	✓ Yes	✓ Yes	✓ Yes	✓ Yes	✗ No
8.5	✗ No	✗ No	✗ No	✗ No	✗ No	✓ Yes	✓ Yes

Note: Drupal 10 requires at least PHP 8.1. PHP 8.1.6 is recommended.

2. Client-Side Requirements: The client will need to provide resources to facilitate the implementation and ongoing management of the LocalGov Drupal service. These requirements can be further discussed and documented during the onboarding process, ensuring a clear understanding between both parties.

We understand that each client's requirements may vary, and we are committed to working closely with you to ensure a smooth and successful implementation of LocalGov Drupal.

4.3 Outcomes/Deliverables

This service will deliver the following outcomes, deliverables, and outputs:

- **Identification and assessment of the client's current situation:** We will work closely with the client to understand their specific needs, challenges, and goals.
- **Delivery of a LocalGov Drupal system:** We will provide the client with a fully functional LocalGov Drupal system that is tailored to their requirements. This includes the installation, configuration, and customization of the LocalGov Drupal distribution.
- **Documentation and materials:** The client will receive comprehensive documentation and training to support the use and maintenance of the LocalGov Drupal system.
- **Expert guidance and consulting:** Our team of experts will provide ongoing support and guidance to the client throughout the implementation and maintenance of the LocalGov Drupal system. This includes regular consultations, troubleshooting assistance, and advice on best practices.

By leveraging the LocalGov Drupal platform and our expertise, the client will benefit from improved service outcomes, streamlined processes, and enhanced citizen engagement.

4.4 After-sales Account Management

To build and maintain customer relationships, we take the following approach:

1. **Relationship Management:** We prioritise effective communication and collaboration between our team and the customer. We assign dedicated account managers who serve as the primary point of contact, ensuring smooth and efficient communication. Our account managers work closely with customers to understand their needs, address any concerns, and provide ongoing support.
2. **Reporting:** Reporting will form a major element of the communications between Annertech and the customer. These communications will take place at regularly scheduled intervals.
3. **Customer Satisfaction:** We strive to ensure customer satisfaction by delivering high-quality services and solutions. We actively seek feedback from customers to understand their experience and make necessary improvements. Our goal is to exceed customer expectations and build long-term partnerships based on trust and mutual success.
4. **Business Partnership:** We aim to grow our business partnerships by fostering a collaborative and mutually beneficial relationship. We work closely with customers

to identify opportunities for innovation, provide strategic guidance, and explore ways to enhance their digital capabilities. Our focus is on delivering value and helping customers achieve their goals.

By adopting these practices, we aim to build strong and lasting customer relationships, ensuring customer satisfaction and driving mutual success.

4.5 Termination Process

In our LocalGov Drupal Discovery service, we have a clear approach to termination that includes specific clauses, rights, obligations, and responsibilities for both parties.

Termination Process: If either party wishes to terminate the service, they must provide written notice with a minimum of 30 days' notice. The termination notice should include the effective date of termination and the reasons for termination. If the customer terminates the service, any pre-paid hosting fees may be non-refundable.

Rights and Obligations: Upon termination, and subject to payment of any outstanding fees, the customer retains the rights to any deliverables or outputs provided during the service period. The supplier is responsible for ensuring a smooth transition and providing any necessary support or documentation to facilitate the transfer of services. Daily rates (as per our Pricing document) will apply in respect of any extra documentation or support that may need to be written or provided.

5 Our experience

5.1 Case Studies

Redcar and Cleveland Borough Council



We worked with the [Redcar and Cleveland Borough Council](#) (RCBC) team, in collaboration with Invuse, to deliver a new and improved website powered by LocalGov Drupal to replace their outdated and inaccessible website. The redevelopment was based on the feedback and data established during the various phases of the project.

Results:

- In just 9 months, we were able to provide a modern and user-first website which reflected the identity of RCBC.
- We brought RCBC's website and content up to Government Digital Service (GDS) standards for accessibility, facilitating WCAG 2.1 AA compliance.
- The new LocalGov Drupal website is now running at a high performance, loads content faster and - crucially to RCBC's users - is mobile-responsive.
- Our user research and stakeholder engagement centred approach ensured that RCBC's new website prioritised a functional, flexible and user-friendly experience.
- We also provided RCBC's team a support and maintenance agreement for any questions or assistance that was required.

“Working with the team involved has been incredible. Their passion and buy-in with our vision was what made the whole journey, from procurement to delivery, completely seamless. The transparency and communication back to our team is why we have been able to launch a successful and efficient resident-focussed platform.”

- Redcar & Cleveland Borough Council



Carlow County Council



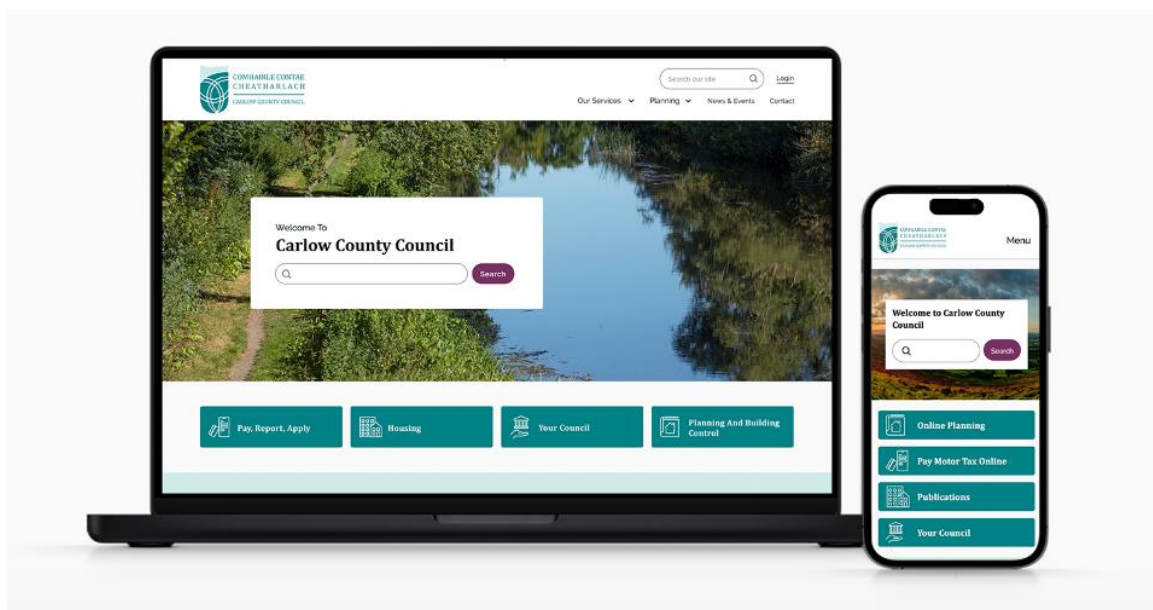
CARLOW
COUNTY COUNCIL
COMHAIRLE CHONTAE CHEATHARLOCHA

Customer-centric and service-orientated. That was what Carlow County Council wanted first and foremost with its new website. By combining a gorgeous design and custom development with the accessibility-driven LocalGov Drupal CMS, the latest Irish addition to the LocalGov Drupal community has achieved everything on its wish list, and more.

The council wanted the website to be innovative in its design, deployment, and appearance, and employ the latest technologies and functionality. It also needed to be flexible, scalable, and future-proofed to meet requirements without excessive ongoing development.

Results:

- Carlow.ie was completed in 11 months – not bad for a council website with a considerable volume of content that needed to be rewritten.
- Meets WCAG 2.1 AA accessibility standards and ranks in the top 3 in the Silktide accessibility index for Irish councils.
- The new site boasts a beautiful responsive design and performs optimally – GTmetrix scored it a Grade A, with a 100% performance score which represents how well the website is built for optimal performance.
- The project also resulted in the addition of the Irish Planning Notices module to the LocalGov Drupal project, which will assist other Irish councils adopting LocalGov Drupal.
- New custom features bespoke to Carlow.ie were added, including a council meeting solution, management team structure and contact details, and job vacancies portal.
- We also provided Carlow's team with a hosting agreement and an on-going support and maintenance agreement for any questions or assistance that was required.



5.2 Client List

Here are just some of the Local Government clients we work with.



6 Contact Details

Name:

Annertech (UK) Ltd.

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annertech

We're looking forward to working together.

