



B-SAFE

Pricing Document

January 2026

Pricing overview

B-SAFE is a modular software. This means each B-SAFE module can work as a standalone module but can be seamlessly integrated with others to provide organisations with one system for solving common enterprise, Governance, Risk and Compliance Challenges.

Price depends on the number of users/licences.

Core Health and Safety management system contains but not limited to:

- Incidents/Accidents, near misses, events.
- Risk Assessments, RAMS.
- Self-assessments (e.g. driver self-assessment, etc.).
- Specific assessments (DSE, Manual handling, Fire, COSHH, etc.).
- Audits/Inspections.
- Warnings registers.
- Safety Systems of Work.
- Planned Preventive Maintenance, Compliance certificates.
- Offsite activities, educational trips and visits.
- Work permits (includes **signatures** capturing, pre-work, after-work worker declaration, etc.)
- Training sessions, materials, records, marks.
- Documents management (includes creation, release, distribution and version control, etc.)



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Main Costs of service:

roll-out of 1 instance with comprehensive training (once)	Up to 100 users	101-600 users	601-10000 users	10001-34000 users	>34000
	20,000.00	30,000.00	50,000.00	75,000.00	100,000.00

normal user ¹ licence (annually)	Up to 20	21-100	101-500	501-2000	>2000
	300.00	150.00	60.00	20.00	4.00

limited user ² (annually)	Up to 1000	1001-5000	5001-20000	20001-34000	>34000
	10	5	2	1	0.5

¹ administrator/manager

² employee that only submits own incidents and self-assessments (e.g. DSE)



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Features:

- ☐ Setting up all modules with required **customisation** is included in the roll-out fee.
- ☐ Up to 3 major whole system **change iterations** are allowed.
- ☐ **Dedicated** project success manager to find out the best solutions for your business.
- ☐ On-going **updates** are included.
- ☐ Support portal, email support, **dedicated** manager for a single point of contacts.
- ☐ **Unlimited** settings/rules/workflow complexity.
- ☐ **Unlimited** organisations structure, number of roles, posts to posts relations.

Discounts:

- for any other B-SAFE product users: **no roll-out fee**, if the system is to be integrated into your existing B-SAFE solution;
- for educational organisations: 5%;
- for longer terms with prepayment: 4th year - 5%; 5-10 - 10%; >10 - 15%;



Available additional options:

- AI assistant: 1000GBP/year
- AI reporting: 1000GBP/year
After allowed iterations customisation: 300GBP/hour
- Additional training session - 1000 GBP
- Real-time API enabling: 5000GBP/year
- Mobile applications: 5000GBP/year
- Migration: 500 GBP per table/source or 300GBP/hour
- Full Data extraction: 1000 GBP
- Integration: 2000 per system with documented API or file exchange, or 300GBP/hour
- Private network: 5000GBP/year
- Onsite support - 1000 GBP/ visit
- Chat support - 1000 GBP/ year
- Additional 1 TB of storage (when exceeding 1TB): 200GBP



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Support plans:

1. Basic support - free:

- * Standard maintenance (including bug-fixing, system upgrades, software updates, secure updates, etc.)
- * Access to video-tutorials for users
- * Access to all relevant documentation and User Manual in an electronic format.
- * User support using ticket system or email support weekdays between 8am and 6pm

2. Advanced support - 10,000 GBP /year:

- * All the Basic support +
- * User support using phone weekdays between 8am and 6pm
- * 2 online training sessions (3 hours each) for system users (up to 10 users) with “train the trainer scheme”.

3. Around the clock support - 30,000 GBP/ year:

- * All the Advanced support +
- * 24/7 User support using ticket system or email support

4. Around the clock phone and chat support - 40,000 GBP/ year:

- * All the Advanced support +
- * Support by phone and chat support 24/7



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Some specialists you may request:

Specialist	Unit	Price, GBP
Project manager	day	500.00
Developer	day	700.00
Designer	day	600.00
Consultant	day	1,000.00

Notification packages (discounts are not applicable to notification packages):

Title	Price, GBP
unlimited email notifications	free
unlimited b-safe app notifications	free
other apps (e.g. messengers) notifications bundle (600,000 of 500 Characters notification)	1,000.00 GBP per app
Voice bundle (300,000 of 30 Seconds notifications)	11,000.00 GBP
SMS bundle (600,000 of 500 Characters notification)	15,000.00 GBP



Appendix 1. Examples of project price calculation

Example 1.

You have 10 managers that need access to the Health and Safety systems. Other staff don't need access and will submit their reports on a paper-based basis. You need just standard support during working hours.

You will upload data from your previous systems via csv using built-in import functionality yourself. And you will export data at the end of the contract yourself using built-in export functionality.

You will manage all users accounts in the system (no integration with HR).

You select a 2-years term for the contract and pay in advance for 2 years.

So the pricing schedule will be the following:

Title	quantity	unit price	discount (for 2-years term)	sum
year 1				
instance roll-out (once)	1	10000	-	10000
user licences (annually)	10	100	-	1000
year 2				
user licences (annually)	500	100	-	1000
Full Amount to pay:				12000



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Example 2.

You have 500 managers that need access to the Health and Safety systems.

Your managers often make their reports offsite, so they would prefer mobile applications.

Other staff don't need access and will submit their reports on a paper-based basis.

You need just standard support during working hours.

At the contract start you need to transfer your incidents and assessments from the previous solution and at the contract end you will need the assisted full data extract.

You will manage all users accounts in the system (no integration with HR).

You select a 5-years term for the contract.

So the pricing schedule will be the following:

Title	quantity	unit price	discount (for 5-years term)	sum
year 1				
instance roll-out (once)	1	15000	-	15000
data migration of 2 tables (once)	2	500	-	1000
user licences (annually)	500	40	-	20000
mobile applications (annually)	1	5000	-	5000
year 2				
user licences (annually)	500	40	-	20000



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mobile applications (annually)	1	5000	-	5000
year 3-4				
user licences (annually)	500	100	5%	19000
mobile applications (annually)	1	5000	5%	4750
year 5				
user licences (annually)	500	100	10%	18000
mobile applications (annually)	1	5000	10%	4500
full data extraction (once)	1	1000	10%	900
Full Amount to pay:				93240

So you get the system for a large organisation with all you need for 5 years for just 93240 GBP.



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Example 3.

You have 35,000 staff/customers/contractors that need access to the Health and Safety systems. 5000 managers and 30000 users with read rights + submit their incident reports and self-assessments (e.g. DSE) directly to the system.

You will manage users accounts in your HR system (so integration with HR is required).

You select a 4-years term for the contract.

So the pricing schedule will be the following:

Title	quantity	unit price	discount (for 11-years term)	sum
year 1				
instance roll-out (once)	1	80000	-	80000
integrations	1	2000	-	2000
normal user licences (annually)	5000	4	-	20000
limited user licences (annually)	30000	0.5	-	15000
year 2				
normal user licences (annually)	5000	4	-	20000
limited user licences (annually)	30000	0.5	-	15000
year 3-4				



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normal user licences (annually)	5000	4	5%	19000
limited user licences (annually)	30000	0.5	5%	14250
Full Amount to pay:				185250

So you get a subscription for all Health & Safety modules for 35,000 users that is normally enough to provide H&S services to 3rd party organisations (our service allows this option and has a multi-organisational settings) for just 185250 GBP for 4 years (in the average annual contract value is just 46312.5).



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Appendix 2. Additional Modules to which the enabling price applies

General

- Calendar/diary
- Events
- Trainings
- Documents management
- Projects
- Contracts and contractors
- Map (to show any incident/event/asset)

Occupational health

- Appointments
- Screenings
- Interfaces with audiometry & spirometry equipment
- Vaccinations/immunisations
- Self-assessments
- Absences
- Invoices

Major incidents and public events

- Major Incidents logs
- Events logs
- Incidents investigations
- Events planning

Insurance

- Insurance claims
- Claimant portal
- Insurance policies
- Inspections
- Frauds
- Premiums
- Payments

Corporate risks management



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- Corporate risk assessments (with causes, consequences, controls, appetite levels, etc.)
- Mitigating Actions

- Quantitative analysis
- Matrices and Appetite levels (for multiple matrices support)
- Risk indicators

- Issues
- Vocabulary
- Projects and Programs
- Strategies and Objectives

GDPR, CRM, IT risks

- Data assets register
- Data incidents
- Requests (FOIR, EIR, SAR)
- Enquiries (including official, e.g. ICO, ombudsman)
- Compliments, comments, feedback
- Complaints

- Publication schemes
- Fees
- Payments
- Applicant portal
- IT risk assessments (with library of standard risks)
- Mitigating Actions
- Quantitative analysis

- Matrices and Appetite levels (for multiple matrices support)
- Risk indicators
- Issues
- Vocabulary
- Projects and Programs
- Strategies and Objectives

Secure Data Transfer

- Mailbox

- Files

- Folders

Assets



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- Assets register
- Fleet register
- Housing register
- Audits/Inspections
- Maintenance Plans
- Certificates

- Safety Systems of Work
- Work permits
- Data assets register
- Compliance assessments
- Risk assessments
- Services

- Invoices
- Payments
- Cost invoices
- Charges
- Metres and metres readings

Housing and rent management

- Housing register
- Applications
- Tenancies
- Audits/Inspections
- Maintenance Plans

- Certificates
- Safety Systems of Work
- Work permits
- Services
- Invoices

- Payments
- Cost invoices
- Charges
- Meters and meters readings

E-learning

- Courses
- Groups, Attendees
- Attendance and Grades
- Tests and Examinations

- Time Recording
- Learner Portal
- Management Reports
- Billing

- Calendar
- Documents management
- Library
- Meetings and Webinars



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Governance, room booking and meetings management

- Rooms,
- Hot Desks,
- Parkings,
- Resources,
- Meetings,
- Voting,
- Online meetings,
- Finance

Compliance management

- Self-service portal,
- Certificates,
- Survey
- Contractors
- Suppliers
- Audits/Inspections
- Questionnaires

HR and Payroll management

- Payroll
- Expense claim management
- Compensation/Reward
- Performance/Appraisals
- Encrypted E-payslips, P60s and P45s
- HR
- Employee self service portal
- Pensions (SCSPS, NHS, LGPS, TPA and other)
- Recruitment
- Contracts
- Absence management
- Training records
- Finance
- PSA
- Time Management, Time clocking
- Biometrics
- Payments (BACS, etc.)