



# B-SAFE

## Pricing Document

January 2026

### Pricing overview

B-SAFE is a modular software. This means each B-SAFE module can work as a standalone module but can be seamlessly integrated with others to provide organisations with one system for solving most challenges.

Price depends on the number of users/licences and the number of modules you select.

For complex education management, we recommend selecting at least the following:

- Courses
- Groups, Attendees
- Attendance and Grades
- Tests and Examinations
- Time Recording
- Learner Portal
- Management Reports
- Billing
- Calendar
- Documents management
- Library
- Meetings and Webinars

Please, refer to [examples](#) of project price calculation for avoidance of doubts.



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### Main Costs of service:

| Title                                              | price (depends on the full number of licences bought), GBP |                |                  |                   |            |
|----------------------------------------------------|------------------------------------------------------------|----------------|------------------|-------------------|------------|
|                                                    | <100 users                                                 | 100-2000 users | 2000-20000 users | 20000-34000 users | >34000     |
| roll-out of 1 instance (once)                      | 5,000.00                                                   | 10,000.00      | 15,000.00        | 50,000.00         | 100,000.00 |
| enabling of 1 <a href="#">paid module</a> * (once) | 200.00                                                     | 300.00         | 400.00           | 500.00            | 1,000.00   |
| 1 user licence (annually)                          | 100.00                                                     | 40.00          | 20.00            | 10.00             | 4.00       |

### Discounts:

- for educational organisations: 10%;
- for longer terms with prepayment: 2-4 year - 15%; 5-10 year - 30%; >10 - 40%;
- for users with read-only and/or add-only access on an individual basis.

Please, refer to [examples](#) of project price calculation for avoidance of doubts.

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\* modules to which the enabling price applies (other modules can be enabled for free):

- |                         |                          |                      |
|-------------------------|--------------------------|----------------------|
| • Courses               | • Tests and Examinations | • Management Reports |
| • Groups, Attendees     | • Time Recording         | • Billing            |
| • Attendance and Grades | • Learner Portal         | • Calendar           |



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- Documents management
- Library
- Meetings and Webinars
- Certificates
- Survey
- Contractors
- Suppliers
- Audits/Inspections
- Questionnaires
- Calendar
- Risks
- Contract Register,
- SLA's
- Supplier Database
- Corporate risk assessments (with causes, consequences, controls, appetite levels, etc.)
- Mitigating Actions
- Quantitative analysis
- Matrices and Appetite levels (for multiple matrices support)
- Risk indicators
- Issues
- Vocabulary
- Projects and Programs
- Strategies and Objectives
- Self-service portal
- Rooms,
- Hot Desks,
- Parkings,
- Resources,
- Meetings,
- Voting,
- Online meetings,
- Finance,
- Cash,
- Audits/Inspections
- Documents management
- Calendar/diary
- Events
- Projects
- Data assets register
- Requests (FOIR,EIR,SAR)
- Enquiries (including official, e.g. ICO, ombudsman)
- Compliments, comments, feedback
- Complaints
- Fees
- Payments



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### **Available additional options:**

- API enabling: 5000GBP/year
- Mobile applications: 5000GBP/year
- Migration: 500 GBP per table/source
- Full Data extraction: 1000 GBP
- HA subscription +30% to final cost
- Integration: 2000 per system with documented API or file exchange
- Hybrid cloud: +10% to final cost
- Private cloud: +30% to final cost
- Private network: 5000GBP/year
- Additional 1 TB of storage (when exceeding 1TB): 100GBP



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### Support plans:

Please, refer to [examples](#) of project price calculation for avoidance of doubts.

#### 1. Basic support - free:

- \* Standard maintenance (including bug-fixing, system upgrades, software updates, secure updates, etc.)
- \* Access to video-tutorials for users
- \* Access to all relevant documentation and User Manual in an electronic format.
- \* User support using ticket system or email support weekdays between 8am and 6pm

#### 2. Advanced support - 10,000 GBP /year:

- \* All the Basic support +
- \* User support using phone weekdays between 8am and 6pm
- \* 2 online training sessions (3 hours each) for system users (up to 10 users) with “train the trainer scheme”, including but not limited to:
  - system configuration and settings;
  - user roles and rights;
  - system general functionality;
  - specific modules functionality;
  - user control (change log);
  - reporting capabilities, interactive charts;
  - template capabilities (messages and letters template change, etc.);
- ticket system usage.



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### **3. Around the clock support - 15,000 GBP/ year:**

- \* All the Advanced support +
- \* 24/7 User support using ticket system or email support

### **4. Around the clock phone and chat support - 30,000 GBP/ year:**

- \* All the Advanced support +
- \* Support by phone and chat support 24/7

### **Additional support options:**

- Onsite support - 1000 GBP/ visit (It can be a training session or any other onsite support customer requires)
- Additional online training sessions - 100 GBP/ hour
- Chat support - 1000 GBP/ year
- Private cloud - individual pricing by request.



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### Some specialists you may request:

| Specialist      | Unit | Price, GBP |
|-----------------|------|------------|
| Project manager | day  | 500.00     |
| Developer       | hour | 80.00      |
| Designer        | hour | 80.00      |
| Consultant      | day  | 1,000.00   |

### Notification packages (discounts are not applicable to notification packages):

| Title                                                                                      | Price, GBP           |
|--------------------------------------------------------------------------------------------|----------------------|
| unlimited email notifications                                                              | free                 |
| unlimited b-safe app notifications                                                         | free                 |
| other apps (e.g. messengers) notifications bundle (600,000 of 500 Characters notification) | 1,000.00 GBP per app |
| Voice bundle (300,000 of 30 Seconds notifications)                                         | 11,000.00 GBP        |
| SMS bundle (600,000 of 500 Characters notification)                                        | 15,000.00 GBP        |



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### Examples of project price calculation

#### Example 1.

*You have 10 managers that need access to the system.*

*You need Courses and Library modules.*

*Other staff don't need access.*

*You need just standard support during working hours.*

*You will upload data from your previous systems via csv using built-in import functionality yourself. And you will export data at the end of the contract yourself using built-in export functionality.*

*You will manage all users accounts in the system (no integration with HR).*

*You select a 2-years term for the contract and pay in advance for 2 years.*

So the pricing schedule will be the following:

| Title                           | quantity | unit price | discount (for 2-years term) | sum  |
|---------------------------------|----------|------------|-----------------------------|------|
| year 1                          |          |            |                             |      |
| instance roll-out (once)        | 1        | 5000       | 15%                         | 4250 |
| enabling of paid modules (once) | 2        | 200        | 15%                         | 340  |
| user licences (annually)        | 10       | 100        | 15%                         | 850  |
| support                         | 1        | free       | -                           | 0    |



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| year 2                   |     |      |     |      |
|--------------------------|-----|------|-----|------|
| user licences (annually) | 500 | 100  | 15% | 850  |
| support                  | 1   | free | -   | 0    |
|                          |     |      |     |      |
| Full Amount to pay:      |     |      |     | 6290 |

So you get the system for 2 years with all you need for just 6,290 GBP.

### Example 2.

*You have 500 managers that need access to the system.*

*Your managers often work on-move, so they would prefer mobile applications.*

*You need Courses, Attendees, Attendance, Library modules.*

*Other staff don't need access.*

*You need just standard support during working hours.*

*At the contract start you need to transfer your Courses and Library from the previous solution and at the contract end you will need the assisted full data extract.*

*You will manage all users accounts in the system (no integration with HR).*



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*You select a 5-years term for the contract.*

So the pricing schedule will be the following:

| Title                             | quantity | unit price | discount (for 5-years term) | sum   |
|-----------------------------------|----------|------------|-----------------------------|-------|
| <b>year 1</b>                     |          |            |                             |       |
| instance roll-out (once)          | 1        | 5000       | 30%                         | 3500  |
| enabling of paid modules (once)   | 4        | 300        | 30%                         | 840   |
| data migration of 2 tables (once) | 2        | 500        | 30%                         | 700   |
| user licences (annually)          | 500      | 40         | 30%                         | 14000 |
| mobile applications (annually)    | 1        | 5000       | 30%                         | 3500  |
| support                           | 1        | free       | -                           | 0     |
| <b>year 2-4</b>                   |          |            |                             |       |
| user licences (annually)          | 500      | 100        | 30%                         | 14000 |
| mobile applications (annually)    | 1        | 5000       | 30%                         | 3500  |
| support                           | 1        | free       | -                           | 0     |
| <b>year 5</b>                     |          |            |                             |       |



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|                                |     |      |     |       |
|--------------------------------|-----|------|-----|-------|
| user licenses (annually)       | 500 | 100  | 30% | 14000 |
| mobile applications (annually) | 1   | 5000 | 30% | 3500  |
| full data extraction (once)    | 1   | 1000 | 30% | 700   |
| support                        | 1   | free | -   | 0     |
|                                |     |      |     |       |
| Full Amount to pay:            |     |      |     | 93240 |

So you get the system for a large organisation with all you need for 5 years for just 93,240 GBP.

### Example 3.

*You have 35,000 staff that need access to the system. 5000 managers and 30000 users with access to the self-service only.*

*Your managers often work on-move, so they would prefer mobile applications.*

*You need Courses, Groups and Attendees, Attendance and Grades, Tests and Examinations, Time Recording, Learner Portal, Calendar/Diary, Library, Meetings and Webinars modules.*

*At the contract start you need to transfer your Courses, Attendees, Tests, Library from the previous solution and at the contract end you will need the assisted full data extract.*

*You will manage users accounts in your HR system (so integration with HR is required).*

*You need 24/7 support. You select an 11-years term for the contract.*



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So the pricing schedule will be the following:

| Title                                          | quantity | unit price | discount (for 11-years term) | sum   |
|------------------------------------------------|----------|------------|------------------------------|-------|
| <b>year 1</b>                                  |          |            |                              |       |
| instance roll-out (once)                       | 1        | 100000     | 40%                          | 60000 |
| enabling of paid modules (once)                | 9        | 1000       | 40%                          | 5400  |
| data migration of 4 tables (once)              | 4        | 500        | 40%                          | 1200  |
| fully functional user licenses (annually)      | 5000     | 4          | 40%                          | 12000 |
| reduced functionality user licenses (annually) | 30000    | 1          | 40%                          | 18000 |
| mobile applications (annually)                 | 1        | 5000       | 40%                          | 3000  |
| support 24/7                                   | 1        | 10000      | 40%                          | 10000 |
| <b>year 2-10</b>                               |          |            |                              |       |
| user licenses (annually)                       | 35000    | 1-4        | 40%                          | 30000 |
| mobile applications (annually)                 | 1        | 5000       | 40%                          | 3000  |
| support 24/7                                   | 1        | 10000      | 40%                          | 10000 |



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| year 11                        |       |       |     |         |
|--------------------------------|-------|-------|-----|---------|
| user licenses (annually)       | 35000 | 1-4   | 40% | 30000   |
| mobile applications (annually) | 1     | 5000  | 40% | 3000    |
| full data extraction (once)    | 1     | 1000  | 40% | 600     |
| support 24/7                   | 1     | 10000 | 40% | 10000   |
|                                |       |       |     |         |
| Full Amount to pay:            |       |       |     | 540,200 |

So you get a subscription with 24/7 support and all the required modules for 35,000 users that is normally enough to provide services to 3rd party organisations (our service allows this option and has a multi-organisational settings) for just 540,200 GBP for 11 years (in the average annual contract value is just 49,109)