

The Martin Bell Partnership

Healthcare, IT and Business Consultancy



The Martin Bell Partnership Limited

G Cloud 15 - Pricing

- 1. The full “role” price of any consultancy or cloud support, as entered for G Cloud 15, is included below.**
- 2. In general, public-sector consultancy/cloud support rates, are broadly as follows:**
 - a. Small Organisation/VCSE/Charity - £600 per day.
 - b. Medium sized organisation/NHS day rates - £800 per day.
 - c. Large organisations/higher risk projects - £1,000 to £1,500 per day.
 - d. Very complex projects/Director Level - £2,000 per day
- 3. All rates are negotiable depending on the specific characteristics of the assignment, the nature of the organisation and the expense involved in delivering (e.g.: at home v on-site, travel, hotels, software or hardware requirements, etc).**
- 4. All prices are PLUS VAT (at the prevailing rate, which was 20% at the time of writing, but may change over time).**
- 5. Pricing for packages of work, discounts for volume of days purchased, etc can apply.**
- 6. There is no offshore rate versus onshore, this price is the same. No work is currently done offshore, all our work is done in the UK.**
- 7. Expenses rules comply with those required by the G Cloud 15 framework.**
- 8. Further charity discounts may be available on the small company price.**
- 9. Other discounts are offered at discretion, based on some of the factors above.**
- 10. All prices commented above, will comply with those prices listed in the G Cloud pricing section, as detailed below and entered in the portal.**

Lot 3 Pricing Rate Card – Max Day Rate per Role

Job family	Job role	Role level	Max Day Rate
Architecture roles	Business architect	1. Trainee business architect	400
		2. Associate business architect	600
		3. Business architect	800
		4. Lead business architect	1000
	Data architect	1. Data architect	600
		2. Senior data architect	800
		3. Chief data architect	1000
	Enterprise architect	1. Enterprise architect	800
		2. Senior enterprise architect	1000
		3. Lead enterprise architect	1200
		4. Principal enterprise architect	1400
	Network architect	1. Associate network architect	600
		2. Network architect	800
		3. Lead network architect	1000
	Security architect	1. Security architect	800
		2. Lead security architect	1000
		3. Principal security architect	1200
	Solution architect	1. Associate solution architect	600
		2. Solution architect	800
		3. Senior solution architect	1000
		4. Lead solution architect	1200
		5. Principal solution architect	1400
	Technical architect	1. Associate technical architect	600
		2. Technical architect	800
		3. Senior technical architect	1000
		4. Lead technical architect	1200
		5. Principal technical architect	1400
Chief digital and data roles	Chief data officer	1. Chief data officer	2000
	Chief information security officer	1. Chief information security officer	2000
	Chief technology officer	1. Chief technology officer	2000
Cyber security roles	Cyber security audit and assurance	1. Lead cyber security audit and assurance	800
		2. Principal cyber security audit and assurance	1000
	Cyber security governance and risk management	1. Associate cyber security governance and risk manager	600
		2. Lead cyber security governance and risk manager	800

		3. Principal cyber security governance and risk manager	1000
	Cyber security monitoring	1. Associate cyber security monitoring	600
		2. Lead cyber security monitoring	800
		3. Principal cyber security monitoring	1000
	Cyber security incident response	1. Associate cyber incident response	600
		2. Lead cyber security incident response	800
		3. Principal cyber security incident response	1000
	Cyber security vulnerability management	1. Associate cyber security vulnerability management	600
		2. Lead cyber security vulnerability management	800
		3. Principal cyber security vulnerability management	1000
	Cyber security digital forensics	1. Associate cyber security digital forensics	600
		2. Lead cyber security digital forensics	800
		3. Principal cyber security digital forensics	1000
	Cyber security testing	1. Associate cyber security testing	600
		2. Lead cyber security penetration testing	800
		3. Principal cyber security testing	1000
	Cyber security secure design	1. Associate cyber security secure systems architecture and design	600
		2. Lead cyber security secure systems architecture and design	800
		3. Principal cyber security secure systems architecture and design	1000
Data roles	Analytics engineer	1. Trainee analytics engineer	400
		2. Analytics engineer	600
		3. Senior analytics engineer	800
		4. Lead analytics engineer	1000
		5. Head of analytics engineering	1200
	Data analyst	1. Associate analyst	600
		2. Data analyst	800
		3. Senior data analyst	1000
		4. Principal data analyst	1200
	Data engineer	1. Data engineer	600
		2. Senior data engineer	800
		3. Lead data engineer	1000

		4. Head of data engineering	1200
	Data ethicist	1. Data ethics lead	800
		2. Head of data ethics	1000
	Data governance manager	1. Data governance manager	800
		2. Lead data governance manager	1000
		3. Head of data governance	1200
	Data scientist	1. Trainee data scientist	400
		2. Associate data scientist	600
		3. Data scientist	800
		4. Principal data scientist	1000
		5. Lead data scientist	1200
		6. Head of data science	1400
	Machine learning engineer	1. Senior machine learning engineer	800
		2. Lead machine learning engineer	1000
	Performance analyst	1. Associate performance analyst	600
		2. Performance analyst	800
		3. Senior performance analyst	1000
		4. Lead performance analyst	1200
		5. Head of performance analysis	1400
IT operations roles	Application operations engineer	1. Associate application operations engineer	600
		2. Application operations engineer	800
		3. Senior application operations engineer	1000
		4. Lead application operations engineer	1200
		5. Principal application operations engineer	1400
	Business relationship manager	1. Business relationship manager	800
		2. Senior business relationship manager	1000
		3. Lead business relationship manager	1200
	Change and release manager	1. Configuration analyst	800
		2. Change and release analyst	1000
		3. Change and release manager	1200
	Command and control centre manager	1. Operations analyst	800
		2. Senior operations analyst	1000
		3. Operational control manager	1200

		4. Head of command and control	1400
	End user computing engineer	1. Associate end user computing engineer	600
		2. End user computing engineer	800
		3. Senior end user computing engineer	1000
		4. Lead end user computing engineer	1200
		5. Principal end user computing engineer	1400
	IT service manager	1. IT service analyst	400
		2. IT service manager	600
		3. Senior IT service manager	800
		4. Head of IT service management	1000
	Incident manager	1. Incident manager	800
		2. Major incident manager	1000
	Infrastructure engineer	1. Associate infrastructure engineer	600
		2. Infrastructure engineer	800
		3. Senior infrastructure engineer	1000
		4. Lead infrastructure engineer	1200
		5. Principal infrastructure engineer	1400
	Infrastructure operations engineer	1. Associate infrastructure operations engineer	600
		2. Infrastructure operations engineer	800
		3. Senior infrastructure operations engineer	1000
		4. Lead infrastructure operations engineer	1200
		5. Principal infrastructure operations engineer	1400
	Problem manager	1. Problem analyst	800
		2. Problem manager	1000
	Service desk manager	1. Service desk analyst	600
		2. Senior service desk analyst	800
		3. Service desk manager	1000
		4. Head of service desk	1200
	Service transition manager	1. Service acceptance analyst	600
		2. Service readiness analyst	800
		3. Service transition manager	1000
		4. Lead service transition manager	1200
Product and delivery roles	Business analyst	1. Trainee business analyst	400

		2. Junior business analyst	600
		3. Business analyst	800
		4. Senior business analyst	1000
		5. Lead business analyst	1200
		6. Head of business analysis	1400
	Delivery manager	1. Associate delivery manager	600
		2. Delivery manager	800
		3. Senior delivery manager	1000
		4. Head of (Agile) delivery management	1200
	Digital portfolio manager	1. Digital portfolio analyst	600
		2. Digital portfolio manager	800
		3. Senior digital portfolio manager	1000
		4. Head of portfolio	1200
	Product manager	1. Associate product manager	600
		2. Product manager	800
		3. Senior product manager	1000
		4. Lead product manager	1200
		5. Head of product	1400
	Programme delivery manager	1. Programme delivery manager	1000
	Service owner	1. Service owner	1500
Quality assurance testing (QAT) roles	Quality assurance testing (QAT) analyst	1. Tester (QAT)	600
		2. QAT analyst	700
		3. Senior QAT analyst	800
		4. Lead QAT analyst	900
	Test engineer	1. Tester (test engineer)	600
		2. Test engineer	700
		3. Senior test engineer	800
		4. Lead test engineer	900
	Test manager	1. Test manager	800
		2. Head of test	1000
	Development operations (DevOps) engineer	1. Apprentice DevOps engineer	400
		2. Junior DevOps engineer	600
		3. DevOps engineer	800
		4. Senior DevOps engineer	1000
		5. Senior DevOps engineer - management	1200
		6. Lead DevOps engineer	1400

		7. Lead DevOps engineer - management	1600
		8. Principal DevOps engineer	1800
		9. Principal DevOps engineer - management	2000
	Frontend developer	1. Apprentice frontend developer	400
		2. Junior frontend developer	600
		3. Frontend developer	800
		4. Senior frontend developer	1000
		5. Lead frontend developer	1200
		6. Head of frontend development	1400
	Software developer	1. Apprentice developer	400
		2. Junior developer	600
		3. Developer	800
		4. Senior developer	1000
		5. Senior developer - management	1200
		6. Lead developer	1400
		7. Lead developer - management	1600
		8. Principal developer	1800
		9. Principal developer - management	2000
User-centred design roles	Accessibility specialist	1. Junior accessibility specialist	400
		2. Accessibility specialist	600
		3. Senior accessibility specialist	800
		4. Head of accessibility	1000
	Content designer	1. Associate content designer	600
		2. Junior content designer	800
		3. Content designer	1000
		4. Senior content designer	1200
		5. Lead content designer	1400
		6. Head of content design	1600
	Content strategist	1. Content strategist	1000
	Graphic designer	1. Associate graphic designer	600
		2. Junior graphic designer	800
		3. Graphic designer	1000
		4. Senior graphic designer	1200
		5. Lead graphic designer	1400
		6. Head of graphic design	1600
	Interaction designer	1. Associate interaction designer	600
		2. Junior interaction designer	800
		3. Interaction designer	1000
		4. Senior interaction designer	1200

		5. Lead interaction designer	1400
		6. Head of interaction design	1600
	Service designer	1. Associate service designer	600
		2. Junior service designer	800
		3. Service designer	1000
		4. Senior service designer	1200
		5. Lead service designer	1400
		6. Head of service design	1600
	Technical writer	1. Technical writer	800
		2. Lead technical writer	1000
	User researcher	1. Associate user researcher	600
		2. Junior user researcher	800
		3. User researcher	1000
		4. Senior user researcher	1200
		5. Lead user researcher	1400
		6. Head of user research	1600

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