

Microsoft NCE – G-Cloud 15 Lot 2B (SaaS) Pricing Schedule

This Pricing Schedule complies with **G-Cloud 15 Lot 2B** requirements and aligns to the Microsoft **New Commerce Experience (NCE)** licensing model. It is structured according to CCS expectations for downloadable Pricing Documentation for SaaS listings.

1. Overview of Service Offering

Service Name: Microsoft New Commerce Experience (NCE) Licensing Catalogue – Modern Work & Collaboration Suite

Lot: 2B – Software as a Service (SaaS)

Scope: This service provides UK Public Sector customers access to Microsoft's cloud productivity, collaboration, communication and security licences delivered via the New Commerce Experience. Licence terms include monthly or annual commitments depending on SKU.

Included Service Categories:

- Applications
- Collaborative
- Conferencing & Virtual Events
- Email
- Enterprise Community
- Team Collaboration

Billing Frequency: Monthly or Annual (per NCE SKU)

Units of Measure: Per user, per device, per tenant, or per add-on SKU.

Minimum Commitment: 1 licence (unless SKU specifies otherwise).

2. Pricing Tables (GBP, ex-VAT)

Pricing is derived from the Microsoft NCE price file and includes principal public-sector-relevant SKUs.

The NCE Price file is updated every 3 months, contact your supplier for current pricing and configuration.

2.1 Core Productivity & Email (Applications / Email)

Product	Unit	Billing	Price (ex-VAT)
Exchange Online Plan 1	User	Annual	£37.20
Exchange Online Plan 2	User	Annual	£74.40
Microsoft 365 Apps for Enterprise	User	Annual	£124.56
Office 365 E1	User	Annual	£92.40
Microsoft 365 Business Basic	User	Annual	£55.20

2.2 Collaboration & Document Services (Collaborative)

Product	Unit	Billing	Price (ex-VAT)
SharePoint Online (Plan 1)	User	Annual	£37.20
OneDrive for Business (Plan 1)	User	Annual	£37.20
Yammer/Viva Engage	User	Annual	£0 (included in M365 suites)

2.3 Conferencing & Virtual Events

Web Conferencing Applications

Product	Unit	Billing	Price
Teams Audio Conferencing	User	Annual	£0–£18 depending on bundle
Teams Phone Standard	User	Annual	£115.92

Virtual Event Applications

Product	Unit	Billing	Price
Teams Live Events / Town Hall	User	Annual	Included in Teams/Office suites

2.4 Enterprise Community

Product	Billing	Price
Viva Engage (Community)	Annual	Included in M365

2.5 Team Collaboration

Product	Billing	Price
Microsoft Teams (Core service)	Monthly/Annual	Included with M365
Teams Shared Devices	Annual	£78.48

3. Add-Ons & Options

Microsoft Security & Compliance Enhancements

Add-On	Billing	Price (ex-VAT)
Defender for Office 365 Plan 1	Annual	£18–£24
Exchange Online Archiving	Annual	£18.48
Identity, Analytics, Audit, Storage add-ons	Monthly/Annual	Per NCE file values

Storage, Capacity & Overage Charges

Product	Billing	Price (ex-VAT)
Dataverse Capacity	Monthly	From £25.80
File Storage Capacity	Monthly	From £1.85

4. Framework Discount

A **Framework Discount of X%** applies to all services listed under this offering. The percentage discount is entered directly into the G-Cloud digital application form (0–100%).

5. Mechanism for Establishing Price (CCS-Required Statement)

Pricing at call-off is established as follows:

1. Baseline list prices are taken from this Pricing Schedule (derived from Microsoft's NCE catalogue).
2. The Framework Discount (Section 4) is applied.
3. Additional supplier-specific schemes (e.g., volume, term commitments) may be applied where stated.
4. Variable components such as storage, metered usage or overages are calculated using the pricing tables herein.

This approach ensures transparent, repeatable and auditable pricing compliant with CCS requirements.

6. Price Certainty & Adjustments

- Prices are fixed for the duration of the selected commitment (monthly or annual NCE term).
- Microsoft may update public list prices during the framework; any changes will be communicated to customers.
- Downward adjustments (e.g., removing licences) may only occur at renewal for annual-term licences.
- Indexation (if applied) will follow CPI unless otherwise stated.

7. Dependencies & Assumptions

- Customer must hold a valid Microsoft tenant.
- SKUs requiring prerequisites (e.g., Teams Phone requires a base suite with Teams) are indicated in the Microsoft product terms.
- All services are delivered via Microsoft's UK/EU datacentres depending on the SKU.
- Fair-use limits apply to conferencing and storage services.

8. Call-Off Schedule 5 Mapping

This Pricing Schedule maps to the Call-Off Contract as follows:

- **Schedule 5 (Pricing Details):** All SKU pricing, units, metered charges, optional packages.
- **Schedule 2 (Service Levels):** Service availability and support SLAs from Microsoft 365.
- **Schedule 12 (Security):** Microsoft security and compliance documentation.

9. Commercial Terms Impacting Price

- **Invoicing:** Monthly or annual in arrears or advance depending on contract.
- **True-up/True-down:** Additional licences may be added mid-term; reductions occur only at renewal for 12-month commitments.
- **Early termination:** Not permitted on annual-term licences under NCE.
- **Exit:** Customer data export tools included; advanced migration options available per SKU.

10. Service Category Mapping (Required for G-Cloud)

Category	Included Microsoft Services
Applications	M365 Apps, Forms, Lists, Planner, Stream, Visio, Power Apps, Power Automate
Collaborative	SharePoint, OneDrive, Loop, Whiteboard, Teams embedded collaboration
Conferencing & Virtual Event	Teams Meetings, Teams Audio Conferencing, Live Events, Town Hall
Email	Exchange Online P1/P2, EOP, Archiving
Enterprise Community	Viva Engage, Storylines
Team Collaboration	Teams Channels, Chat, Shifts, Approvals, Planner/Tasks

Full NCE Pricing Schedule