

Microsoft Dynamics 365 Industry Operations Platform - G-Cloud 15 Lot 2b – Pricing Schedule

Supplier: **SCG.WORLD Limited**

1) Overview of Service Offering

This Pricing Schedule provides the full catalogue of subscription charges associated with the Microsoft Dynamics 365 Industry Operations Platform when procured under G-Cloud 15 Lot 2b (Software as a Service). Pricing reflects Microsoft New Commerce Experience (NCE) list rates sourced from the NCE pricing file and aligned to Crown Commercial Service requirements. Prices shown are exclusive of VAT. Licensing is per-user, per-device, per-tenant or per-capacity depending on the module. Buyers select only the components required for their operational environment.

2) Pricing Tables

The tables below list the core products relevant to Industry Operations deployments. Pricing reflects standard Commercial licensing unless otherwise noted. Units follow Microsoft standards.

2.1 Dynamics 365 Base Applications

Product	Unit	Billing	Price (ex-VAT)
Dynamics 365 Supply Chain Management	Per user	Annual	£1,938.00
Dynamics 365 Finance	Per user	Annual	£1,938.00
Dynamics 365 Human Resources	Per user	Annual	£1,245.60
Dynamics 365 Field Service	Per user	Annual	£968.40
Dynamics 365 Project Operations	Per user	Annual	£1,245.60

2.2 Attach Licences

Product	Unit	Billing	Price (ex-VAT)
Supply Chain Management Attach	Per user	Annual	£277.20
Finance Attach	Per user	Annual	£277.20
Field Service Attach	Per user	Annual	£184.80
Project Operations Attach	Per user	Annual	£277.20

2.3 Device Licences

Product	Unit	Billing	Price (ex-VAT)
Supply Chain Management Device	Per device	Annual	£784.80
Field Service Device	Per device	Annual	£1,476.00
Project Operations Device	Per device	Annual	£1,307.88

2.4 Capacity & Add-Ons

Product	Unit	Billing	Price (ex-VAT)
Dataverse Database Capacity Add-On	Per GB	Annual	£369.60
Dataverse File Capacity Add-On	Per GB	Annual	£18.48
Dataverse Log Capacity Add-On	Per GB	Annual	£92.40
Operations – Database Capacity Tier 2	Per GB	Annual	£277.20
Operations – File Capacity	Per GB	Annual	£18.48

2.5 IoT & Operational Extensions

Product	Unit	Billing	Price (ex-VAT)
Azure Defender for IoT Licensing (via D365 Integration)	Per device	Annual	Buyer-specific
Digital Twins / IoT Connector Add-Ons	Per connector	Annual	Buyer-specific

2.6 Service Automation, Case Management & Industry Functions

Product	Unit	Billing	Price (ex-VAT)
Dynamics 365 Customer Service Enterprise	Per user	Annual	£968.40
Dynamics 365 Customer Service Professional	Per user	Annual	£460.80
Dynamics 365 Customer Voice	Per tenant	Annual	£1,845.60
Intelligent Order Management	Per user	Annual	£2,768.40

3) Add-Ons & Options

Optional chargeable components may be added to enhance solution scope:

- Additional storage capacity (database, file, log).
- Additional sandbox environments for testing and training.
- IoT integrations including Azure Digital Twins, device telemetry pipelines and analytics workspaces.
- Extended automation using Power Platform premium capabilities.
- Industry Cloud accelerators for healthcare, education, manufacturing and public-sector scenarios.

4) Framework Discount

Framework discounts are applied according to the Pricing Matrix within the supplier's G-Cloud 15 submission. Buyers receive standardised percentage discounts against Microsoft list pricing. Discounts apply consistently across all users for the duration of the Call-Off.

5) Mechanism for Establishing Price

Prices are derived from the Microsoft New Commerce Experience (NCE) pricing file and represent list pricing before application of allowed framework discounts. Pricing is fixed at the point of order for the full subscription term. Additional licences are charged at the prevailing rate at the time of purchase.

6) Price Certainty & Adjustments

Pricing remains fixed for the contract term once committed. Adjustments may only occur where:

- Microsoft changes the global list price for a product.
- Buyer requests changes in quantities, modules or capacity.
- Optional add-ons or additional environments are purchased. No other price variations are applied.

7) Dependencies & Assumptions

- All subscriptions require an active Microsoft 365 tenant.
- Authentication uses Microsoft Entra ID.
- Certain features require Power Apps or Power Automate premium licensing.
- IoT features may require Azure subscription services.
- Device licensing is valid only for shared operational workstations.

8) Call-Off Schedule 5 Mapping

This Pricing Schedule aligns with Call-Off Schedule 5 (Pricing Details) by providing:

- Unit prices.
- Billing frequency.
- Rate-card structure compliant with CCS requirements.
- Transparent identification of optional and mandatory components.

9) Commercial Terms Impacting Price

Commercial considerations that may affect total cost include:

- Minimum term of 12 months for most licences.
- Add-ons purchased separately.
- Capacity overages if operational data exceeds baseline allocations.
- Optional support and professional services not included in SaaS pricing.

10) Service Category Mapping

This service maps to the following G-Cloud 15 Lot 2b categories:

- SaaS Business Applications.
- Industry Operations & Automation.
- Asset & Field Management.
- Case Management & Customer Service.
- Data & Analytics Extensions.

This Pricing Schedule is fully aligned with G-Cloud Lot 2b standards and suitable for immediate Digital Marketplace publication.