

Microsoft Content Services Platform – G-Cloud 15 Lot 2B (SaaS) Pricing Schedule

This Pricing Schedule complies with **G-Cloud 15 Lot 2B** requirements and aligns to Microsoft's **New Commerce Experience (NCE)** licensing model. It is structured according to CCS expectations for downloadable Pricing Documentation for SaaS listings.

1. Overview of Service Offering

Service Name: Microsoft Content Services Platform

Lot: 2B – Software as a Service (SaaS)

Scope: A curated catalogue of Microsoft 365 content services for public-sector use, covering document/content management, capture/automation, governed sharing, video, and required capacity. Adjacent collaboration elements are included on a light basis to support content scenarios (Teams core, Power Apps Premium, Power Pages). Licence terms follow NCE monthly or annual commitments per SKU.

Included Service Categories (from Product Definition):

- Enterprise Content Management Applications
- Content Sharing and Collaboration Applications
- Capture
- Document
- Video Platforms
- Digital Adoption Platform (light inclusion via adjacent SKUs)

Billing Frequency: Monthly or Annual (per NCE SKU)

Units of Measure: Per user, per capacity (GB/pack) or per tenant/add-on SKU as applicable.

Minimum Commitment: 1 licence (unless SKU specifies otherwise).

2. Pricing Tables (GBP, ex-VAT)

Pricing is derived from the Microsoft **NCE price file** and includes the principal **Content Services + Light Collaboration** SKUs needed to deliver the service described in the Product Definition. *The NCE price file is updated periodically; contact the supplier for current pricing and configuration.*

2.1 SharePoint & OneDrive (Core Content Repositories)

Product	Unit	Billing	Price (ex-VAT)
SharePoint (Plan 1)	User	Annual	£45.60
OneDrive for Business (Plan 1)	User	Annual	£45.60
OneDrive for Business (Plan 2)	User	Annual	£92.40

Notes: SharePoint/OneDrive provide governed content repositories, versioning and secure sharing as described in the Service Definition.

2.2 Microsoft Syntex / SharePoint Premium (Capture & Content AI)

Product	Unit	Billing	Price (ex-VAT)
Microsoft Syntex / SharePoint Premium (representative add-ons; price varies by pack)	User/Capacity	Monthly/Annual	Per NCE catalogue — available on request

Notes: Syntex pricing is comprised of component add-ons (e.g., content processing, OCR, assembly). Specific SKU selections are configured per use case and reflected at call-off (see Section 5).

2.3 Purview Records Management (Retention & Disposal)

Product	Unit	Billing	Price (ex-VAT)
Microsoft Purview Records Management (add-on)	User	Monthly/Annual	Per NCE catalogue — available on request

Notes: Used to enforce retention schedules and disposal actions per public-sector information governance.

2.4 Power Automate & AI Builder (Capture Automation)

Product	Unit	Billing	Price (ex-VAT)
Power Automate Premium	User	Annual	£138.00
Power Platform Requests add-on (capacity)	Capacity	Annual	£460.80
Power Platform Requests add-on (capacity)	Capacity	Monthly	£46.08

Notes: Power Automate Premium supports advanced flows; Requests add-on provides additional API request capacity for high-volume capture/classification. AI Builder credits are provisioned through capacity SKUs; pricing available on request if required.

2.5 Stream (on SharePoint) – Video

Product	Unit	Billing	Price (ex-VAT)
Microsoft Stream Plan 2 (O365 add-on)	User	Annual	£18.48
Microsoft Stream Storage Add-On (500 GB)	Capacity	Annual	£922.80
Microsoft Stream Storage Add-On (500 GB)	Capacity	Monthly	£92.28

Notes: Video experiences are delivered via Stream on SharePoint; storage add-ons are optional and used for media at scale.

2.6 Capacity Add-ons (Dataverse / File / Log)

Product	Unit	Billing	Price (ex-VAT)
Dataverse Database Capacity add-on	Capacity	Annual	£369.60
Dataverse Database Capacity add-on	Capacity	Monthly	£36.96
Dataverse Database Capacity Tier 2 (min 1000GB)	Capacity	Annual	£277.20
Dataverse Database Capacity Tier 2 (min 1000GB)	Capacity	Monthly	£27.72
Dataverse File Capacity add-on	Capacity	Annual	£18.48
Dataverse File Capacity add-on	Capacity	Monthly	£1.85
Dataverse Log Capacity add-on	Capacity	Annual	£92.40
Dataverse Log Capacity add-on	Capacity	Monthly	£9.24

Notes: Capacity SKUs are used for scenarios requiring Dataverse or extended file/log allocations (e.g., large capture pipelines).

2.7 Adjacent Collaboration (Light) – to support Content scenarios

Teams (Core)

Product	Unit	Billing	Price (ex-VAT)
Microsoft Teams (Core service)	—	—	Included with eligible M365 suites (no telephony in scope)

Power Apps Premium & Power Pages

Product	Unit	Billing	Price (ex-VAT)
Power Apps Premium	User	Annual	£184.80
Power Apps Premium	User	Monthly	£194.04
Power Pages Anonymous Users T1 (500 users/site/month pack)	Capacity	Annual	£692.40

Power Pages Anonymous Users T1 (500 users/site/month pack)	Capacity	Monthly	£727.08
Power Pages Anonymous Users T2 (min 20 units)	Capacity	Annual	£345.60
Power Pages Anonymous Users T2 (min 20 units)	Capacity	Monthly	£362.88

Microsoft 365 Apps for Enterprise (desktop authoring)

Product	Unit	Billing	Price (ex-VAT)
Microsoft 365 Apps for enterprise	User	Annual	£140.40

Notes: These adjacent components enable intake forms, low-code apps and authoring workflows tightly coupled with content repositories. Telephony and meeting add-ons are out of scope for this SKU set.

3. Add-Ons & Options

Security & Compliance Enhancements (on demand)

Where content scenarios require advanced security/compliance (e.g., long-term audit, advanced discovery), additional Microsoft add-ons can be quoted at call-off (e.g., **10-Year Audit Log Retention, Advanced eDiscovery Storage**). Pricing follows the NCE catalogue at the time of order.

Implementation/Configuration Services

Enablement, configuration and adoption support can be added under professional services lots (outside the scope of Lot 2b pricing tables).

4. Framework Discount

A **Framework Discount of X%** applies to all SKUs in this offering. The percentage discount is entered directly in the G-Cloud application (0–100%).

5. Mechanism for Establishing Price (CCS-Required Statement)

Pricing at call-off is established as follows:

- **Baseline list prices** are taken from this Pricing Schedule (sourced from Microsoft's NCE catalogue).
- The **Framework Discount** (Section 4) is applied.

- **Supplier-specific schemes** (e.g., volume tiers or extended terms) may be applied where declared.
- **Variable components** (e.g., storage, capacity packs, requests overages) are calculated using the tables in Section 2.

This approach provides transparent, repeatable and auditable pricing compliant with CCS requirements.

6. Price Certainty & Adjustments

- Prices are fixed for the duration of the selected commitment (monthly or annual NCE term).
- Microsoft may update public list prices during the framework; updates will be communicated to customers and reflected at ordering.
- Reductions to annual-term quantities occur at renewal; in-term decreases follow NCE policy.
- Indexation (if applied) follows CPI unless otherwise stated.

7. Dependencies & Assumptions

- Customer must hold a valid Microsoft 365 tenant and meet any SKU prerequisites (e.g., feature dependencies listed in Microsoft Product Terms).
- Data location, service availability and feature access are governed by Microsoft 365 service descriptions.
- Fair-use limits apply to conferencing and storage services; capacity SKUs should be sized to demand.

8. Call-Off Schedule 5 Mapping

- **Schedule 5 (Pricing Details):** SKU pricing, units, packs, optional capacity, variable usage.
- **Schedule 2 (Service Levels):** Service availability and incident handling as per Microsoft 365.
- **Schedule 12 (Security):** Microsoft security and compliance documentation as referenced in the Service Definition.

9. Commercial Terms Impacting Price

- **Invoicing:** Monthly or annual, as agreed at call-off.
- **True-up / True-down:** Additional licences can be added mid-term; reductions on annual terms occur at renewal per NCE policy.
- **Early termination:** Not permitted on annual-term licences under NCE.
- **Exit:** Data export tools are included with Microsoft 365 services; specialised migration options are available via professional services.

10. Service Category Mapping

(Aligned to the Product Definition and used to organise SKU tables for buyer search and ordering.)

Category	Included Microsoft Services (representative)
Enterprise Content Management Applications	SharePoint Online, Microsoft Syntex / SharePoint Premium, Purview Records Management
Content Sharing and Collaboration Applications	SharePoint Online, OneDrive for Business, Teams (core)
Capture	Microsoft Syntex (OCR/content assembly), Power Automate, Power Platform Requests/AI Builder capacity
Document	SharePoint Document Libraries, Microsoft 365 Apps for enterprise
Video Platforms	Stream (on SharePoint)
Digital Adoption Platform (light)	Viva Engage (community), learning pathways via M365 (where applicable)