

Power BI — Lot 2b Pricing Schedule (G-Cloud 15)

1) Overview of Service Offering

This Pricing Schedule supports the **Power BI** SaaS service listed under **G-Cloud 15 Lot 2b**. It presents the complete pricing model for UK public-sector buyers, including per-user subscription SKUs, commitment terms, optional add-ons, and associated billing rules. Prices are derived from the Microsoft NCE pricefile and follow Crown Commercial Service (CCS) requirements for transparency, repeatability, and auditability.

All prices are listed **exclusive of VAT**. Billing follows Microsoft New Commerce Experience (NCE) rules with monthly or annual commitments depending on the SKU.

2) Pricing Tables

The following tables summarise the applicable SKUs for Power BI licensing based on the Microsoft NCE catalogue. Each table uses the standard G-Cloud format: **Product | Unit | Billing | Price (ex-VAT)**.

2.1 Core Power BI Licensing

Product	Unit	Billing	Price (ex-VAT)
Power BI Pro	Per user	Monthly	£7.50
Power BI Pro	Per user	Annual	£75.60
Power BI Premium (Per User)	Per user	Monthly	£15.10
Power BI Premium (Per User)	Per user	Annual	£151.20

2.2 Additional Power BI / Fabric Components

Product	Unit	Billing	Price (ex-VAT)
Fabric Capacity F2	Per capacity	Monthly	£0.00*
Fabric Capacity F4	Per capacity	Monthly	£0.00*
Fabric Capacity F8	Per capacity	Monthly	£0.00*

(*Note: Fabric capacity prices vary by region and allocation. Buyers should confirm final SKU pricing at call-off.)

3) Add-Ons & Options

Optional components available to enhance Power BI capability.

Product	Unit	Billing	Price (ex-VAT)
Additional Dataverse storage	Per GB	Monthly	£3.07
Power Automate Premium	Per user	Monthly	£11.30
Microsoft Fabric add-on (as applicable)	Per capacity	Monthly	Variable (Microsoft-published rates)

All add-ons are procured on the same NCE commitment terms as the core product SKUs.

4) Framework Discount

A single **Framework Discount** applies across all eligible SKUs in the Pricing Schedule. The discount level is defined in the Call-Off Contract and applied to the baseline list price at the time of purchase.

The discount applies to:

- All Power BI per-user licences
- All add-on licences listed in this schedule
- Any optional components priced from the Microsoft NCE catalogue

Discounts **do not** apply to pass-through, metered, or usage-based Azure consumption.

5) Mechanism for Establishing Price

Pricing under the G-Cloud framework is determined by the following mechanism:

1. **Identify SKU** — Buyer selects the appropriate Power BI or related SKU(s).
2. **Apply baseline list price** — The unit price from the NCE Pricing Catalogue is used as the official list price.
3. **Apply Framework Discount** — The discount stated in the Call-Off Contract is applied.
4. **Apply Billing Term** — Price is adjusted depending on monthly or annual commitment.

5. **Confirm total contract value** — Includes all users, add-ons, metered usage and any optional professional services.

This process aligns with CCS requirements for clear, repeatable pricing.

6) Price Certainty & Adjustments

- Prices remain fixed for the duration of the selected NCE commitment (monthly or annual).
- Microsoft may adjust list prices periodically; any increase applies only at the **next** renewal.
- Buyers may increase quantities at any time; decreases are restricted per NCE rules.
- No mid-term downgrades or cancellations for annual-term SKUs.
- Any pricing uplifts at renewal follow published Microsoft pricing.

7) Dependencies & Assumptions

This Pricing Schedule assumes:

- Buyer operates a Microsoft 365 tenant.
- Buyer maintains required identity services (Entra ID) to authenticate users.
- All licences remain active under Microsoft's New Commerce Experience (NCE).
- Add-on products may require prerequisite licences.
- Buyer compliance with Microsoft licensing terms is mandatory for all SKUs.

8) Call-Off Schedule 5 Mapping

This Pricing Schedule aligns with **Call-Off Schedule 5 (Pricing Document)**, including:

- Transparent unit pricing for all products
- Clear definition of billing periods
- Identification of optional services and add-ons
- Framework discount application mechanism
- Consistent categorisation for ease of call-off completion

Where multiple SKUs are combined under a single Call-Off, the supplier will provide a consolidated pricing table following Schedule 5 formatting.

9) Commercial Terms Impacting Price

Key commercial terms impacting customer pricing include:

- **NCE commitment rules** (no cancellations for annual terms)
- **Minimum seat requirements** where defined by Microsoft
- **Metered consumption charges** aligned to Microsoft Azure billing
- **Export control or regional restrictions** for certain advanced analytics SKUs
- **Promotional/introductory pricing** may be time-limited and subject to Microsoft conditions

Any professional services (onboarding, training, consultancy) are not included in subscription pricing and are charged separately at day-rates defined in the Digital Marketplace.

10) Service Category Mapping

The following buyer-search categories apply to this Pricing Schedule, ensuring consistency with the Power BI Product Definition:

- **Analytics and Business Intelligence**
- **Business Intelligence**
- **Advanced and Predictive Analytics**
- **Application Development and Deployment**
- **Location and Geospatial Data Management & Analytics**
- **Multi-cloud Support**

This ensures buyers can match pricing to the appropriate taxonomy classification.

End of Pricing Schedule — Power BI (Lot 2b)