



Zensar's Service Definition for Automated AWS Landing Zone & Platform Build

January 2026

Disclaimer & Confidentiality

The information in this document shall not be disclosed outside the Crown Commercial Service and shall not be duplicated, used or disclosed, in whole or in part, for any purpose other than to evaluate the document. This restriction does not limit the right of the Crown Commercial Service to use information contained in this document if it is obtained from another source without restriction. This proposal is valid up to 90 days from the date of submission of the proposal.

Table of Contents

1	Service Overview.....	1
2	Features and Benefits.....	1
3	Why Zensar	1
4	Other services offered	2
5	Social Value Themes Supported	3
6	Termination Terms	3

1 Service Overview

Zensar's Automated AWS Landing Zone & Platform Build service delivers a secure, scalable and production-ready AWS foundation using infrastructure-as-code, standardised networking, identity federation, centralised logging and policy-based guardrails. Aligned with the AWS Well-Architected Framework, the service leverages Zensar's standard landing-zone reference architectures, Terraform-based automation and governance guardrails to enable faster environment readiness, reduced misconfiguration risk, improved auditability and consistent security and cost controls across AWS workloads.

Zensar provides an automated landing zone and platform build that establishes a secure and scalable cloud foundation. The service focuses on repeatable environment setup with governance, security and management baselines to support consistent onboarding of workloads and operational readiness.

2 Features and Benefits

- Faster, repeatable platform onboarding by providing automated aws landing zone deployment as part of a structured delivery approach.
- Reduced misconfiguration and drift by providing infrastructure-as-code pipelines as part of a structured delivery approach.
- Consistent governance across environments by providing identity federation and sso as part of a structured delivery approach.
- Improved visibility and audit readiness by providing policy and guardrail enforcement as part of a structured delivery approach.
- Lower cloud wastage through cost controls by providing centralised logging and monitoring as part of a structured delivery approach.
- Accelerated workload onboarding by providing baseline networking and connectivity as part of a structured delivery approach.
- Stronger identity and access posture by providing cost governance (budgets, tagging, alerts) as part of a structured delivery approach.
- Reduced manual operational effort by providing automated account/subscription/project vending as part of a structured delivery approach.
- Standards-aligned compliance posture by providing ci/cd for shared services as part of a structured delivery approach.
- DevOps-ready foundations by providing operational runbooks and handover as part of a structured delivery approach.

3 Why Zensar

Zensar delivers cloud foundations through automation-first platform engineering and reusable reference architectures, supported by proven cloud accelerators and Cloud Centre of Excellence practices. This approach promotes consistent governance, reduced delivery risk and operational readiness across cloud environments.

Zensar is a global technology consulting and services company guided by an "experience-led everything" philosophy, delivering end-to-end capabilities across experience, engineering and engagement. With operations across 30+ locations worldwide, 130+ global clients and FY25 revenue of USD 624.5 million, Zensar combines scale with focused consulting depth.

Zensar is backed by a strong partner ecosystem and strategic alliances, including Microsoft Solutions Partner for Data and AI services (partner capability score of 100/100 for Azure), AWS Partner with an Advanced Tier Well-Architected services relationship and Google Cloud Partner at Select tier, with stated intent to progress to Premier. Zensar has been recognised across multiple analyst programmes, including Avasant, ISG, Everest Group and Gartner, reflecting its presence across key service areas.

4 Other services offered

Autonomous Cloud Operations (AIOps and SRE)

- Zensar delivers autonomous cloud operations services using AIOps and SRE-aligned practices to improve reliability, reduce manual intervention and support operational stability at scale.

AI-driven FinOps and Cost Governance

- Zensar offers AI-driven FinOps and cost governance services to help buyers gain financial visibility, establish accountability and optimise cloud consumption.

Cloud Consultancy Services

- Zensar provides cloud consultancy services to support readiness assessment, strategy definition, target architecture design and cloud operating model advisory.

Cloud Transformation and Migration Services

- Zensar delivers cloud transformation and migration services to support controlled workload migration, modernisation, data migration and post-migration stabilisation.

Cloud Platform and Engineering Services

- Zensar provides cloud platform and engineering services to design, build and enable scalable platforms that support application delivery and lifecycle management.

Hosting and Datacentre Services

- Zensar offers hosting and datacentre services to support secure, scalable infrastructure environments with defined operational and governance models.

Cloud and Infrastructure Operations Services

- Zensar provides cloud and infrastructure operations services to manage, monitor and optimise environments through structured service management and continuous improvement.

Data Protection and Resilience Services

- Zensar delivers data protection and resilience services, including backup and disaster recovery approaches, to support business continuity requirements.

Network Services

- Zensar provides network services to support secure connectivity, hybrid integration and network stability across cloud and on-premises environments.

Security and Compliance Services

- Zensar offers security and compliance services to support risk management, policy enforcement and regulatory alignment across environments.

Observability and Service Management Services

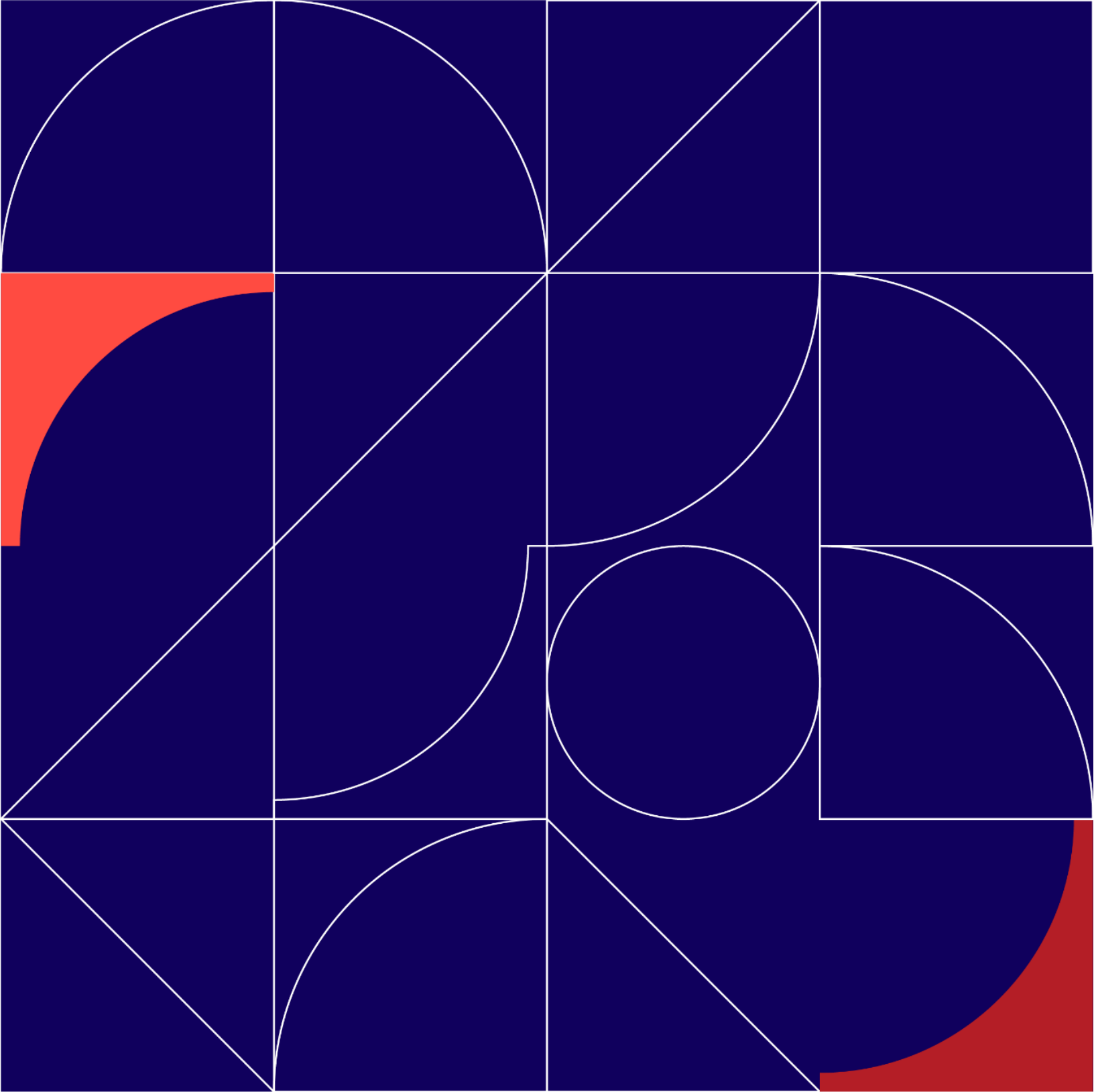
- Zensar delivers observability and service management services to improve visibility, service assurance and operational decision-making.

5 Social Value Themes Supported

Zensar supports social value outcomes through its ESG charter, with commitments across environmental, social and governance goals. These include reducing emissions, promoting sustainable sourcing practices, fostering an inclusive work culture, investing in continuous learning and development and adhering to robust corporate governance standards.

6 Termination Terms

Please refer to Zensar Terms and Conditions for termination terms applicable to this service.



We conceptualise, build and manage digital products through experience design, data engineering and advanced analytics for over 130 leading companies. Our solutions leverage industry-leading platforms to help our clients be competitive, agile and disruptive while moving with velocity through change and opportunity.

With headquarters in Pune, India, our 10,000+ associates work across 33 locations, including San Jose, Seattle, Princeton, Cape Town, London, Singapore and Mexico City.

For more information please contact: marketing@zensar.com | www.zensar.com

An  Company