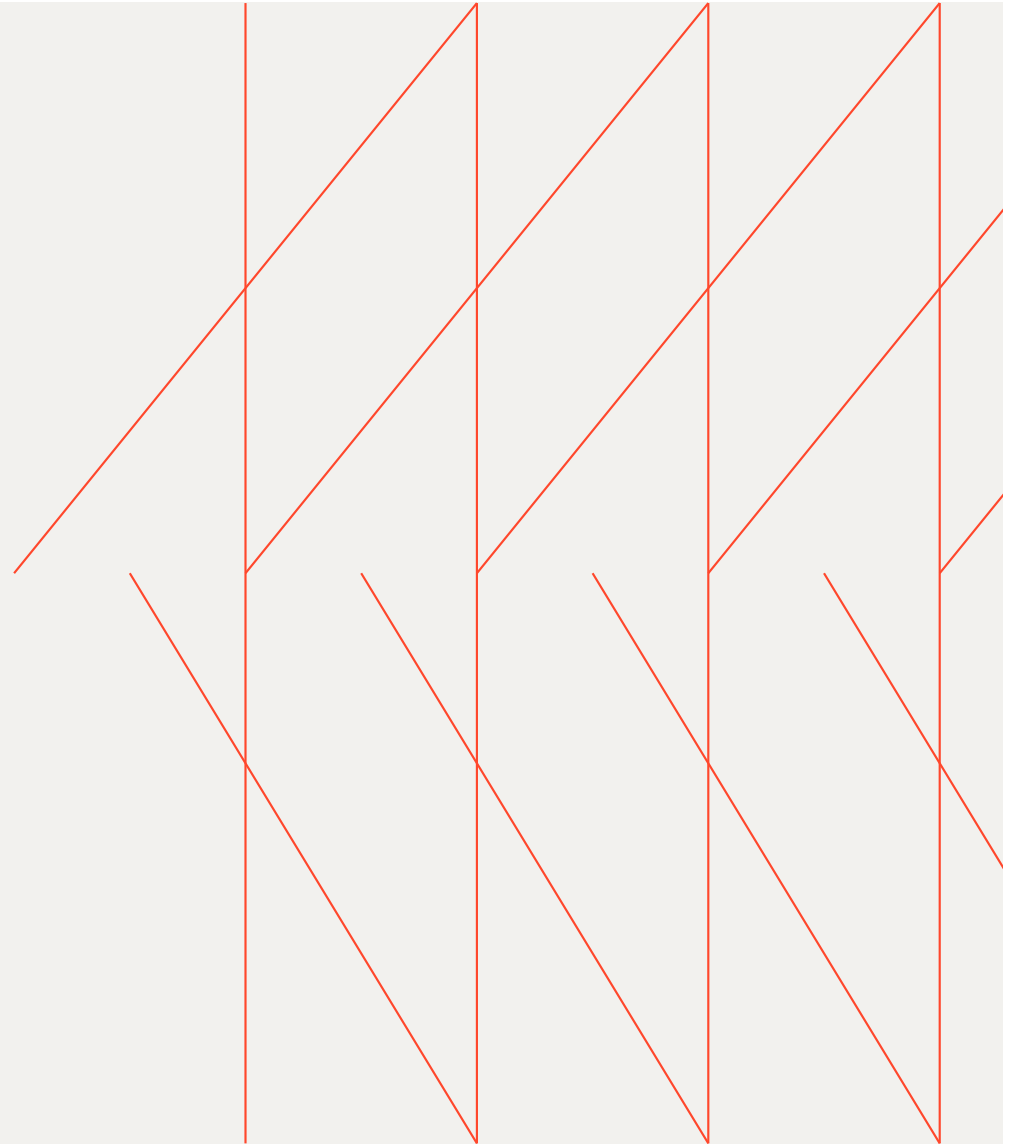


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Kyndryl Services for SAP Integrations and Application Development

July 2025

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Key business drivers and customer challenges

Key business drivers

SAP integrations and application development

SAP customers have maintained and extended **sophisticated IT landscapes** over decades of growth.

Managing transitions and upgrades without major disruptions is a challenge because SAP applications often reside at the core of **complex environments**.

Business priorities and desired outcomes

- Gain agility and resilience
- Grow efficiency and productivity
- Enhance visibility and foresight
- Foster engagement and collaboration across the value chain

Faster time to value
Frictionless experiences
Connected business processes
Process automation

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Top Focus Areas for SAP Customers

36%

Integration between
SAP and non-SAP
systems

34%

Automation

33%

Integration within
SAP systems

33%

Standardizing
business processes

[2024 ASUG Pulse of the SAP Customer Research](#), Americas'
SAP Users' Group (ASUG). March 2024.

SAP integrations present unique customer challenges



Modernization

Challenge: ERP applications are often highly customized and cannot be easily moved to a standardized SAP cloud ERP

How Kyndryl can help:

- Leverage clean core principles to decouple customizations from applications
- Modernize the technology stack with innovative platform services
- Leverage tools and accelerators like integration assessment services and custom code analysis to prepare for ERP transformation



Integration

Challenge: Data is siloed in different systems across the organization, limiting its usefulness

How Kyndryl can help:

- Orchestrate data from multiple sources to create a unified view
- Capture insights by making data readily accessible and usable for analysis and decision-making

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Standardization

Challenge: Navigating the complexities of vast heterogeneous application and data landscapes can be a significant hurdle

How Kyndryl can help:

- Connect SAP and non-SAP processes across on-premise, cloud or hybrid data and application landscapes
- Propel transformations with pre-built accelerators and ready-to-use best practices including integration packs, APIs and connectors



Innovation

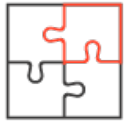
Challenge: System sprawl, technology debt, and resource limitations make it difficult to enable efficiency and innovation

How Kyndryl can help:

- Leverage agile and AI-powered development practices to enable automation and innovation
- Enhance efficiency with automated deployment and simplified administration and maintenance

Kyndryl's approach to SAP integrations and application development





Intelligent enterprises are integrated enterprises

From **advisory** and **roadmaps** to **implementations** and **application management**, Kyndryl offers a full range of services to **integrate** and **extend** SAP solutions with SAP Business Technology Platform (BTP)

- Future-proof integrations with solution methodologies across a variety of industries including manufacturing, energy, retail, telecommunications, financial services, and more
- Alliances and expertise on major hyperscaler platforms (Microsoft, AWS, Google)

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Kyndryl provides SAP integration and application development services focused on:

1

Automation and AI-driven insights

2

Security and compliance

3

Continuous innovation

Kyndryl application development services for SAP

Integrate and extend SAP systems



Build, integrate and extend across environments with reusable services, agile development, real-time analytics and AI-driven solutions that enable innovation at scale

From discovery and consulting to design, development, implementation and delivery, Kyndryl's holistic approach ensures value at every stage of the transformation journey to meet customers' business goals efficiently and effectively.

Kyndryl services include:

- Workshops and advisory services to co-create and identify solutions that best fit the customer's goals and extensibility needs
- Custom code remediation services to align with SAP Clean Core principles and enhance the value of customers' ERP solutions
- Clean core governance services to maintain standardized SAP guidelines, reduce maintenance costs, and maintain customers' ERP investments

Kyndryl integration services for SAP

Integrate and extend SAP systems



Unify cloud and on-premise SAP and non-SAP systems with integration tools, processes and APIs to synchronize data, enhance collaboration, and streamline business processes

Kyndryl provides integration services leveraging modern SAP Business Technology Platform (BTP) capabilities, including prebuilt integrations and tools for designing, publishing and managing APIs to accelerate transformations. From consulting services to seamless integrations, Kyndryl meets customers where they are to future-proof system landscapes, drive efficiency, and optimize transformation journeys.

Kyndryl services include:

- Discovery workshops to determine integration needs and identify solutions that best support the customer's goals
- Consulting services to assess integration readiness and co-create a path to align with standard SAP methodologies
- Design, implement and deliver new SAP BTP integrations
- SAP integration migration services:
 - SAP integrations from Neo to Cloud Foundry environment
 - SAP PI/PO (Process Integration/Process Orchestration) to SAP Integration Suite

Kyndryl automation services for SAP

Integrate and extend SAP systems



Free up valuable time and resources by replacing repetitive manual tasks with automated workflows that streamline business processes, boost productivity, and enhance operational efficiency

Kyndryl automates and transforms complex business processes with advisory, implementation and managed services to help customers modernize workflows and adapt to changing business requirements.

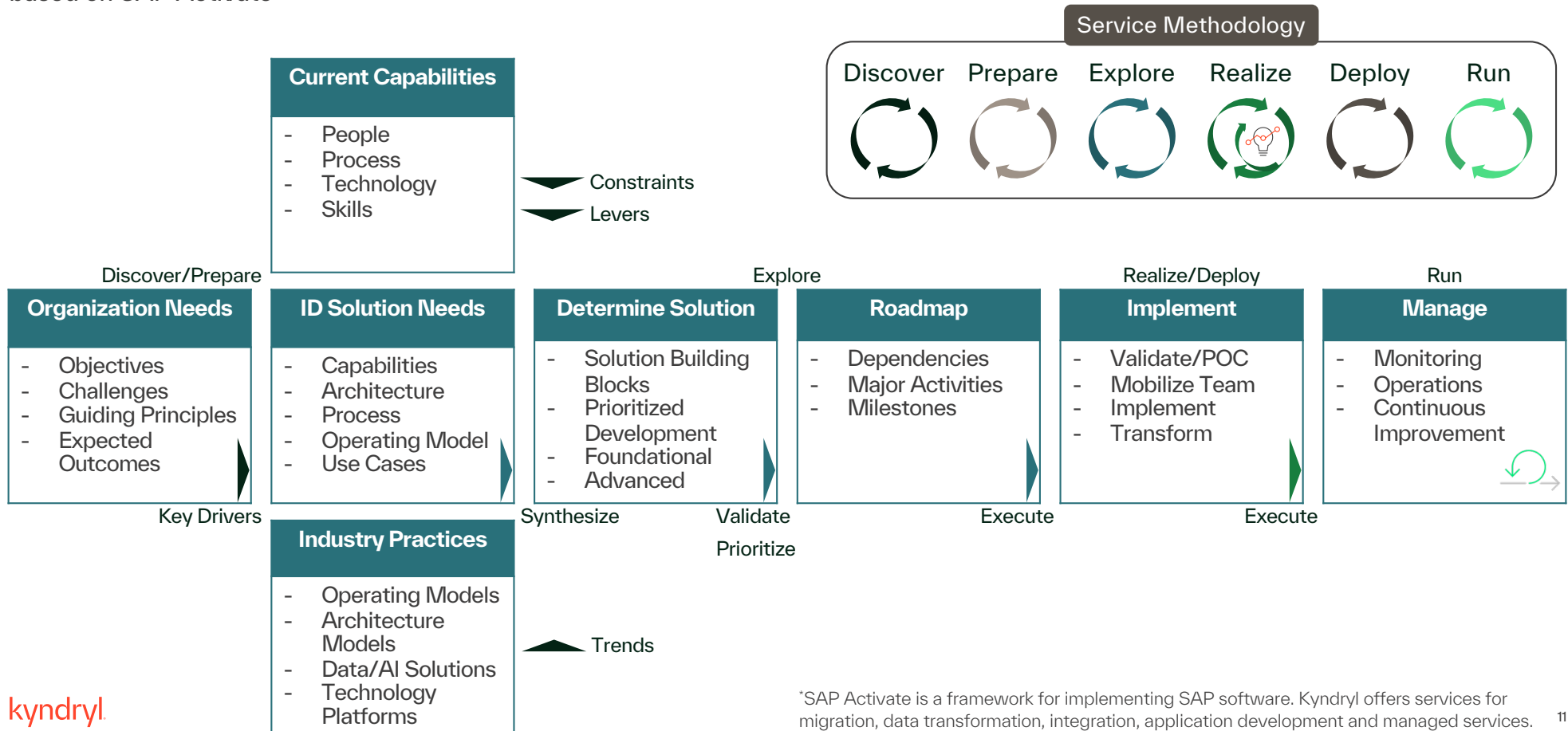
Kyndryl services include:

- Design and manage SAP Workflow Management solutions to transform and automate complex business processes
- Implement SAP Build Process Automation solutions with pre-built templates, bots, and low-code/no-code features to automate processes, digitize workflows and improve efficiency
- Process monitoring and analytics services to enhance insights and drive continuous improvement across automations and business processes
- Implement automated document processing solutions that enable AI and machine learning to automatically extract and validate targeted data and organize it according to requirements

Kyndryl's structured approach

Technology-enabled business transformation services based on SAP Activate*

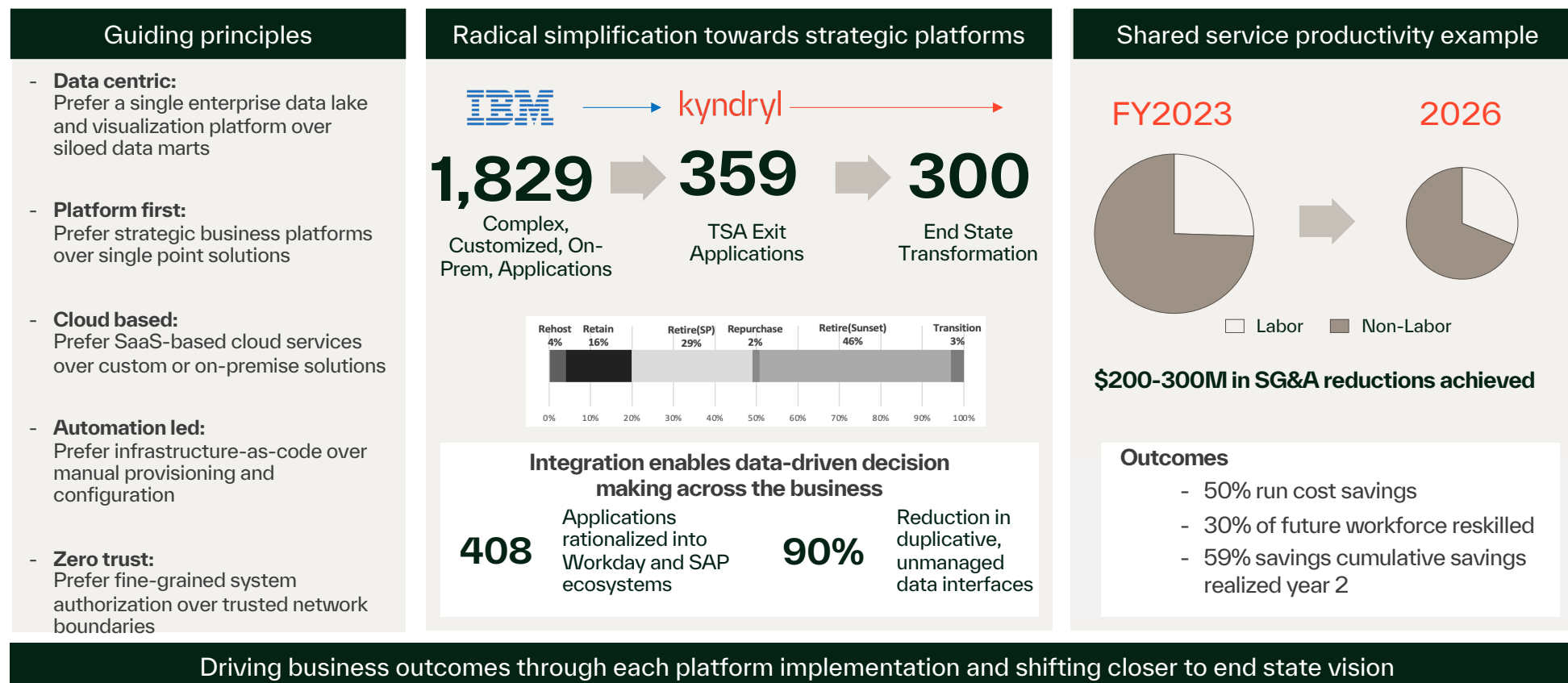
Kyndryl's application development and integration services are rooted in SAP's Activate methodology, augmented by unique accelerators and industry-focused templates to realize value quickly



Solution examples

Kyndryl CIO transition and transformation journey

Progress while delivering simplified, enhanced capabilities



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Kyndryl completed its SAP Cloud ERP transformation journey within 18 months

Starting Point and Challenges							
24 Months until spinoff from IBM	375 Legacy applications to be consolidated	67 Countries that needed to be migrated to SAP	85k Kyndryls to be onboarded to SAP Cloud ERP	~599 Ledger interfaces	~17.9k Contracts that needed to be migrated		
↓ 18 Months ↓							
Outcomes							
1,800 → 300 1,800 complex, customized on-prem applications to 300 target landscape	375 → 1 375 applications consolidated into 1 strategic platform with SAP	68 → 1 68 different data aggregators and warehouses consolidated into 1 single platform for domain analytics	65+ → 1 65+ legacy collaboration applications condensed into 1 M365 platform	60+ → 1 60+ applications consolidated into 1 platform on Workday	17 → 1 17 ID management systems consolidated into 1		
\$200-300M Estimated US \$200 to \$300M SG&A expense savings over time	80% Reduction in applications	~180 Integrations via SAP BTP Integration Suite	100% Kyndryls onboarded with minimal issues during hypercare	95% Applications consolidated into SAP	100% Cloud-based operations		

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SAP Business Technology Platform (BTP) deep dive



Our use case leveraging BTP to extend SAP applications, integrate and connect landscapes

Business Networks
A2A
Hybrid
Event-driven architecture
B2B
API Economy
IoT Automation

Non-SAP
Analytics
Cloud
Agility
Integration best practices
Hybrid integration platform
Master data

Integration governance
Center of excellence
Operations
Industry Cloud
Mobile

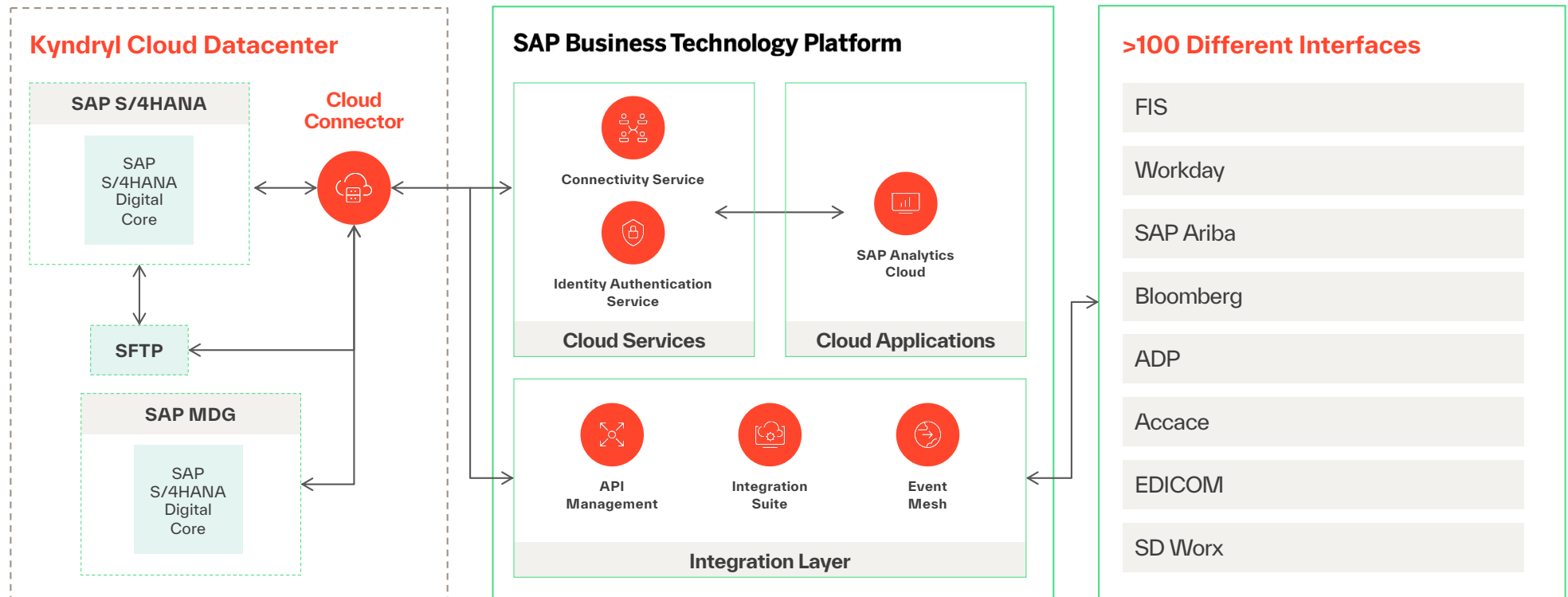


By integrating business processes and data, we simplify customer interactions and reduce the chances of systems and data disconnects

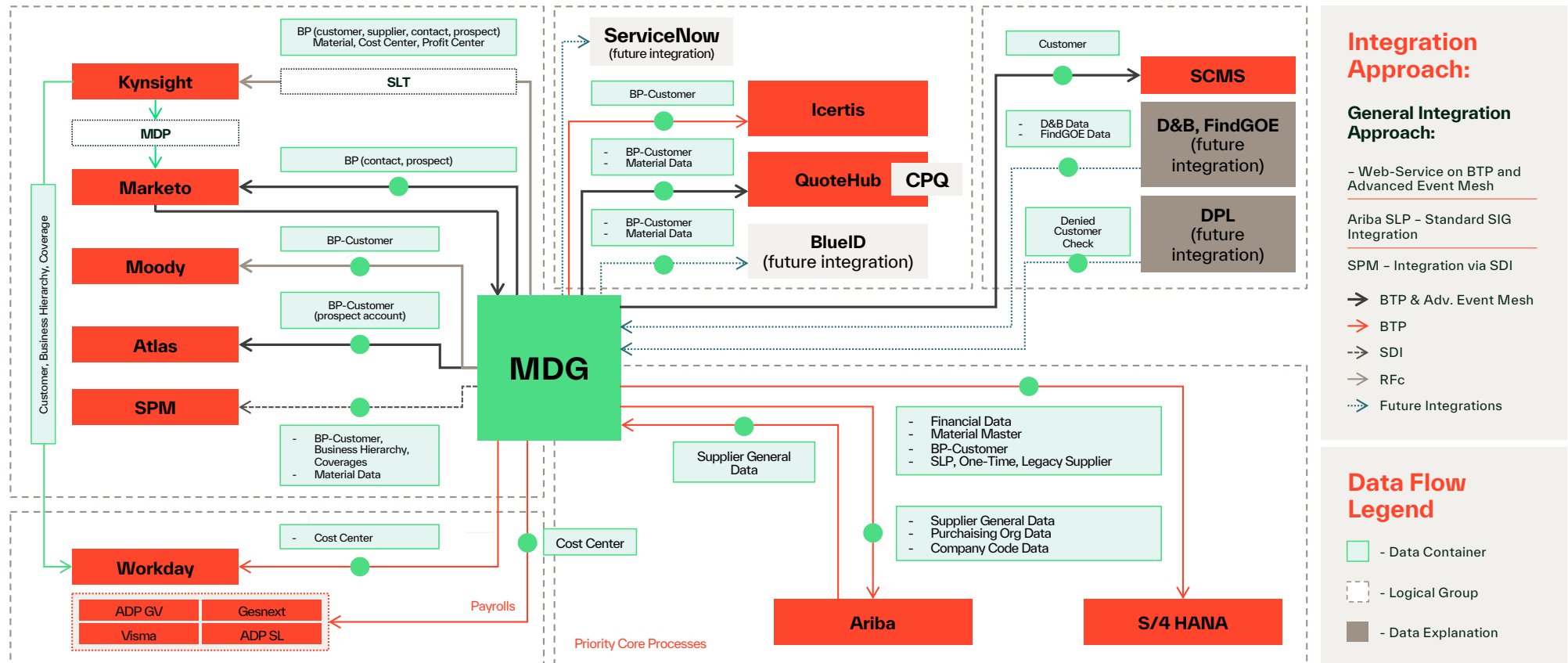


A2A integration (S/4HANA to Ariba) Chaining business process steps by exchanging transactional data between business applications		Master data integration (S/4HANA to MDG) API-based exchange of master data across business applications		B2B integration (Payroll, Bloomberg) Chaining business process steps between business partners by exchanging transactional data leveraging standard B2B protocols		B2G integration (EDICOM) Transforming transactional data into predefined exchange formats and transferring it electronically to external legal or tax authority systems	
SAP Analytics Cloud Modern cloud-based reporting platform		Event-based integration Decoupling of applications, extensions or IoT data by messaging principles (pub/sub)		SAP services like Signavio, Cloud ALM, etc. Flexible integration of new services to enhance the Kyndryl environment			

SAP BTP deep dive: High-level architecture

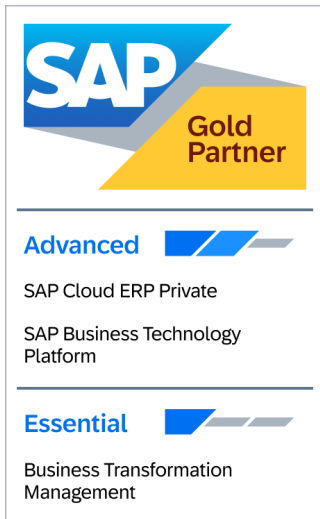


SAP BTP deep dive: Master data integration



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Credentials and recognitions



SAP Certified
in global SAP HANA Cloud
and database operations

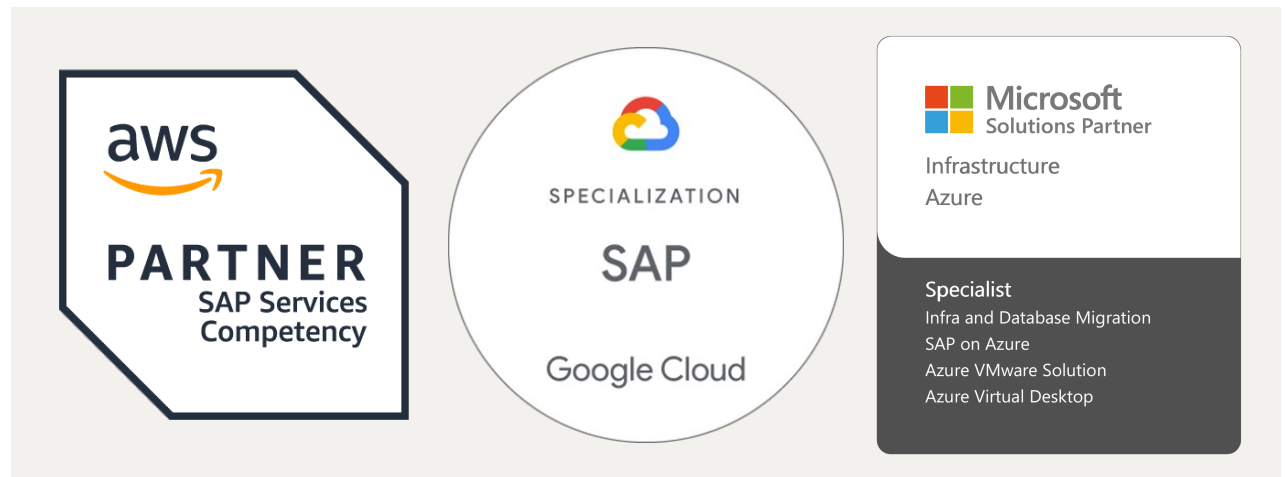
**RISE
WITH
SAP**

**GROW
WITH
SAP**

SAP Partner Types:

- Solution Sales: Resell
- Solution Sales: PartnerEdge Cloud Choice
- Consulting Service Partner
- Managed Service Provider

*In countries that have achieved the required product authorizations





Thank You

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