



Kyndryl VMware Strategy & Optimisation

Overview

Organizations are facing rising VMware subscription costs, changes from the Broadcom acquisition, and increasing pressure to modernise their platforms without disrupting mission-critical operations. Kyndryl's VMware Strategy & Optimisation service provides a structured, data-driven approach to evaluate your current VMware estate, identify cost and risk exposures, and define the optimal future platform—whether that is VMware-optimised, cloud-hosted VMware, or an alternative hypervisor.



Business Outcomes

- Lower & Predictable TCO – Reduce licensing, subscription, and infrastructure costs.
- Reduced Risk & Flexibility – Minimise dependency on a single vendor.
- Improved Resilience & Performance – Improve availability, DR posture and efficiency.
- Accelerated Strategic Decision-Making – Clear technical and financial insights.
- Cloud & Modernisation Readiness – Align platform with application and cloud roadmaps.

What We Deliver

- Current-State Assessment across performance, architecture, and cost.
- Licensing & Cost Optimisation Analysis.
- Future-State Options & Scenario Modelling.
- Business Case & TCO Modelling.
- Strategy, Roadmap & Recommendations.
- Optional Implementation & Migration Support.



Key Capabilities

- Deep VMware assessment expertise.
- Advanced licensing & FinOps insight.
- Multi-platform evaluation (VMware, Nutanix, Azure Stack HCI).
- Cloud-integrated strategies.
- Comprehensive migration and transformation skills.

Why Kyndryl

- Independent, outcome-focused guidance.
- Global VMware and cloud expertise.
- Proven transformation experience.
- Deep understanding of VMware/Broadcom ecosystem changes.
- End-to-end delivery capabilities.