

## Magma Cloud Limited G-Cloud 15 Lot 3: Cloud Support Pricing Document

**Document Title:** Pricing for Services supplied under G-Cloud 15

**Version:** 1.0 **Date:** 02 January 2026

### 1. Pricing Approach

Magma Cloud Limited offers two transparent pricing models under the G-Cloud 15 framework:

- **Time and Materials** – based on the daily SFIA rate card below
- **Fixed-Outcome Quotations** – available on request following initial scoping, providing a capped or fixed price for defined deliverables and outcomes

Buyers may select either model in the Call-Off Order Form. All prices are exclusive of VAT.

No minimum order value, contract term, or spend commitment applies.

### 2. SFIA Rate Card (Daily Rates)

| SFIA Role Level | Role Examples                         | Daily Rate (GBP) |
|-----------------|---------------------------------------|------------------|
| Level 3         | Practitioner / Analyst                | £585             |
| Level 4         | Senior Consultant / Lead Practitioner | £765             |
| Level 5         | Principal Consultant / Architect      | £945             |
| Level 6         | Lead Architect / Strategy Advisor     | £1,170           |

Rates are per 7.5-hour day (standard UK working day). Part days are charged pro-rata.

Work will predominantly be performed remotely to minimise costs. Where on-site presence is required, travel and subsistence expenses may be charged at cost (supported by receipts) and in line with government-approved rates (e.g., HMRC mileage allowance). These will be agreed in advance in the Order Form.

### 3. Discounts

- **Educational organisations** (schools, academies, universities, colleges, and other qualifying bodies): **10% discount** on all standard daily rates
- Volume or multi-service discounts available on request and agreed in the Order Form

### 4. Pricing Examples (Illustrative Only)

Typical engagement costs (time and materials basis, excluding any T&S):

- Initial assessment (5-10 days): £3,825 – £9,450
- Full roadmap and PoC (6-12 weeks): £27,000 – £63,000
- Fixed-price options quoted following scoping workshop (no obligation)

### 5. Transparency Commitment

- All pricing is fully transparent with no hidden fees, margins, or third-party kickbacks

- Rates are fixed for the duration of the G-Cloud 15 framework (maximum ceiling rates)
- Intellectual property in deliverables vests with the buyer upon full payment

#### **6. Contact for Fixed-Price Quotations**

For a no-obligation fixed-outcome quotation or further pricing discussion: **Magma Cloud Limited**

Email: [your contact email] Website: [www.magmacloud.co.uk](http://www.magmacloud.co.uk)