

Hawkrose

Procurement Masterplan

Pricing Document





Copyright

The Copyright in this work is vested in Hawkrose Ltd and the document is issued in confidence for the express purpose for which it is supplied. It must not be reproduced, in whole or in part, or be used for any other purpose without prior written consent being obtained from Hawkrose Ltd, and then only on the condition that this notice be included in any such reproduction. No information as to the contents or subject matter of this document, or any part thereof, arising directly or indirectly there from shall be given orally or in writing or communicated in any manner whatsoever to any third party without the prior written consent of Hawkrose Ltd.

Copyright © Hawkrose 2026



Table of Contents

1 Pricing	4
1.1 Service Price principles & Unit prices.....	4
1.2 Discounts	4
1.3 What is not in the price.....	4
1.4 Extra services	4



1 Pricing

1.1 Service Price principles & Unit prices

The pricing model we use for the Procurement Masterplan is dependent on Client requirements, so it is very challenging to provide an accurate cost breakdown. In general, we try to split the work into five stages:

- Phase 1: Concept development and requirements capture - £5,000 - £50,000
- Phase 2: Development of Proof-of-Concept Demonstrator based on current Procurement Masterplan structure: £50,000 - £300,000
- Phase 3: Tailored software configuration: £300,000 - £700,000
- Phase 4: Enterprise grade software deployment: £700,000+
- Phase 5: Ongoing support and maintenance: Based on service level agreement

1.2 Discounts

Our preferred pricing structure is based on a staged “agile development” project as defined above. This approach allows requirements to be defined in detail and change managed through the project. However, we can work to a fixed price model if required. If an organisation wishes to contract for an entire service including a multiyear support contract, a discount of up to 20% could be offered.

1.3 What is not in the price

Ongoing support and maintenance cannot be priced at this stage, without understanding customer requirements and defining a service level agreement.

1.4 Extra services

In addition to the core Procurement Masterplan platform, Hawkrose offers:

- Data audits
- System and event analysis
- System integration
- Testing
- Deployment support
- Managed services
- Consultancy services based on expert use of the Procurement Masterplan