



Cloud Migration Planning – Pricing Document

G-Cloud 15: Lot 3 – Cloud Support

1. Overview

This document outlines transparent rates for Cloud Migration Planning Services delivered by IT Labs under G-Cloud Lot 3: Cloud Support Services.

The pricing shows maximum rates for UK-based and South East Europe (SEE) resources. Rates are per day and exclude VAT. Final costs will depend on the agreed resource mix, seniority, allocation and duration for each Call-Off and will be defined in the buyer's Statement of Work. The team structure below is descriptive.

Buyers will be able to view the complete list of maximum day rates for all roles and seniorities (UK-based and SEE) in our published G-Cloud 15 Lot 3 pricing section on the Digital Marketplace service page.

Service Name	Role	Description	Daily Rate Location UK	Daily Rate Location SEE
Capability Analysis	Senior Enterprise Architect	Assess organisational maturity, governance, operating models, and technology capabilities against cloud adoption requirements.	£992	£496
	Senior Business Analyst	Lead stakeholder engagement, documents current-state processes, skills, and tooling, and captures capability gaps impacting cloud readiness.	£768	£384
Enterprise Architecture	Senior Enterprise Architect	Define current and target-state enterprise architectures aligned to business strategy.	£992	£496
	Senior Solution Architect	Ensure application, integration, and platform architectures are feasible, coherent, and aligned with enterprise standards.	£1,120	£560
Cloud Gap Assessment	Senior Solution Architect	Identify technical and architectural gaps between	£1,120	£560

		the current environment and the cloud target state.		
	Senior Cloud Security Architect	Assess security, risk, compliance, and control gaps, including identity, data protection, and regulatory requirements.	£864	£432
Architecture Options Analysis	Senior Solution Architect	Develop and compare migration and architecture options (e.g. rehost, replatform, refactor).	£1,120	£560
	Senior Enterprise Architect	Validates alignment with enterprise strategy and long-term architecture.	£992	£496
	Senior Cloud Security Architect	Provides targeted input on security risks and control implications for each option.	£864	£432
Delivery Road-mapping	Senior Enterprise Architect	Defines a phased and prioritised migration roadmap, ensuring architectural integrity and dependency management.	£992	£496
	Senior Business Analyst	Aligns roadmap phases with business priorities, operational readiness, and change management considerations.	£768	£384
Service Management	Senior Delivery Manager	Oversee service delivery, SLA compliance, reporting, and escalation	£864	£432

1.1 Notes

- The pricing shows maximum rates for UK-based and South East Europe (SEE) resources. Buyers will agree on the rates in the Call-Off Contract.

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- Rates remain fixed for the duration of the Framework unless otherwise agreed in the Call-Off Contract.
 - Location of the resources is agreed with the buyer.
 - Travel and on-site costs, if required, are agreed separately.