



PRICING

Annual B2B SaaS licence value dependent on size of unit (no. of beds) and number of Melo modules in use. e.g. broader licence could include individual access to patient and family version or regional level dashboards.

- All prices are based on a standard 12 month licence
- based on standard features/modules as of January 2026
- basic Support SLA included
- Any bespoke developments to be discussed according the day rate below

Licence Unit price: £15.00 per bed, per week*

Implementation Unit price: £750 (one off cost)*

Example:

Size of Unit / Ward	Monthly Cost (Excl. VAT)	Annual Licence (Excl. VAT)	Implementation & Training one-off fee (Excl. VAT)	(Optional) Bespoke Development day rate (Excl.VAT)
15 beds	£975	£11,700	£750	£800 per day
30 beds	£1,950	£23,400	£750	£800 per day
Discounts: Discounted pricing will be available for organisations with >30 beds (e.g. a larger unit, hospital or across multiple sites) and also for multi-year licensing.				

* Prices will be reviewed annually based on inflation and as a result may increase accordingly

Updated - Jan 2026

Melo Standard Annual Licence costs - (customer example)

Bed Capacity	Annual Licence
Up to 30 beds	£15,000
30-50 beds	£25,000
50-75 beds	£30,000
75-100 beds	£35,000
100-150 beds	£40,000
150+ beds	POA

Last updated: 20.01.2026