



# Google Threat Intelligence Service Definition

G-Cloud 15

Work Smarter

Engage Personally

Stay Secure

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# Who We Are

# 01

We are the secure arm, and public sector lead of the Qodea group, a global powerhouse that helps organisations

# thrive through change



“Change will be the only constant  
in the next decade”

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Sir Demis Hassabis  
CEO, Google DeepMind

# tmc3 – A Qodea Company

tmc3 is a key part of the Qodea group, operating as its specialist cyber security arm.

This relationship combines tmc3's deep cyber security and resilience expertise with Qodea's broader cloud & data transformation capabilities, and digital & AI engineering expertise.

This enables us to deliver a wider, more integrated range of services.

# Our Core Capabilities

## Cloud & Data Transformation

**Accelerating growth** with strategic cloud migration, FinOps optimisation, and robust data architecture on Google Cloud and AWS.

- **Cloud Infrastructure:** Google Cloud and AWS Infrastructure & Engineering, Google Cloud Partner-Led Premium Support, and 24/7 Managed Services.
- **Strategic Migration:** Cloud Migration (Legacy apps, VMware, Data Warehouse) to Google Cloud (GCP, BigQuery, Gemini, Workspace).
- **Data & Optimisation:** Data Architecture and Infrastructure Design, Cloud FinOps & GreenOps (Cost Reduction/Sustainability), and BI Dashboard Development.

## Digital & AI Engineering

**Building the future** through custom application development, intelligent AI agents, and exceptional user-centric design.

- **Custom AI & ML:** Custom Vertex AI Agent Development, Gemini Enterprise AI Agents, and Data Science/ML/AI for Healthcare.
- **Digital Product Design:** Service Design, User Experience (UX), Customer Portals, and Mobile/Web Application Design & Build.
- **Platform Development:** Frontend Engineering, Agentic Software, Knowledge Tools, and eCommerce/eLearning Platform Development.

## Cyber Security & Resilience

**Protecting your business** with proactive managed services, expert strategy, and immediate incident response. We embed security across your entire digital footprint.

- **Managed Defense:** Managed Detection and Response (MDR/SOC) and Vulnerability Management as a Service (VMaaS).
- **Security Strategy:** Cyber Security Strategy and Transformation, Cyber Resilience, and Security in Supply Chain.
- **Trust & Compliance:** Data Protection Consultancy (One Trust, Inquiry Support), Cyber Security Frameworks, and Cyber Incident Response.

# We deploy frontier technology to help our customers:

01

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Work  
Smarter

02

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Engage  
Personally

03

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Stay  
Secure

# 01

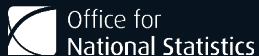
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# Work Smarter

We build the secure, modern, scalable infrastructure, apps and workflows that boost bottom lines.

## Key Outcomes

- Increased profitability
- Scalability, reliability & Uptime
- Resilient, "secure by design" architecture
- Trusted, timely, self-serve insights & analytics
- Predictable, optimised cloud spend
- Collaborative, digital workspaces
- Carbon footprint reduction
- Reduced total cost of ownership



# Enabling the UK's National Data Transformation via Google Cloud (Integrated Data Service)

Secure Data

UK

Government

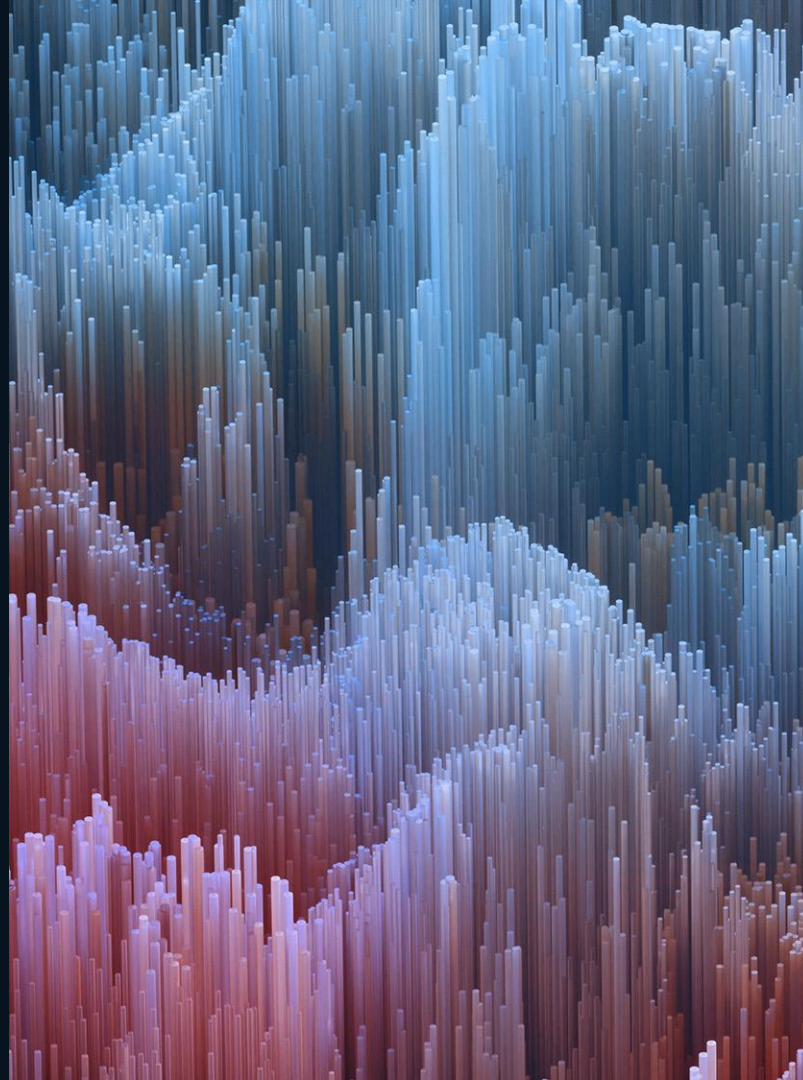
National Data Transformation

Google Cloud

**Challenge** The ONS needed to build the Integrated Data Service (IDS) – a secure, national data platform on Google Cloud. The critical obstacle was the lack of predictable, SC-cleared technical capacity to build, maintain, and scale the complex, secure environment.

**Solution** We provided a dedicated, SC-cleared Google Cloud Managed Support Service (MSP) team. The solution delivered flexible Platform and Application Development engineering capacity, uniquely supporting the rapid, agile needs of the IDS Hub.

**Outcome** Our support ensured the IDS successfully moved through three Public Beta phases and achieved stable operation. The result is transformed analytical use of government data, enabling national policy-makers and decision-makers to make better, faster decisions affecting citizens' lives.



# 02

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# Engage Personally

We create delightful digital touch points that capture attention, convert sales, and keep customers coming back.

## Key Outcomes

- Delightful, intuitive, frictionless digital experiences
- Improved customer experience & intelligence
- Conversion rate optimisation
- Revenue uplift
- Increased loyalty
- Pricing & discount optimisation
- Improved paid media performance

# Google

## Building immersive digital products and experiences for billions of global users.

Engage Personally

Global

Tech

Customer Platforms

Google Cloud

**Challenge** Google wanted to create a platform that would help people learn and adopt the digital skills they needed to find a job and grow in their career, or boost their own business.

**Solution** Since 2017 we've designed, built and maintained three platforms; the Digital Workshop platform, the AI for Business tool, and the Grow with Google marketing site.

**Outcome** The platforms host 153 courses in 53 markets and 31 languages. There are 11 million + users globally and 1 million + have seen a positive impact in the EU.



# 03

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# Stay Secure

We establish and maintain the systems that protect businesses from threats, fines, and downtime.

## Key Outcomes

- Improved cyber resilience
- Proactive threat detection and response
- Threat noise reduction & prioritisation
- Data governance, trust and reportability
- Regulatory compliance

[dstl]

# Secure by Design for Mission-Critical Defence Systems

Defence

Government

Assurance

Cyber Security

Secure by Design

**Challenge** Dstl (part of UK MOD) needed to deploy a new system onto Royal Navy warships. This highly sensitive project required expert support to implement a Secure by Design (SbD) approach, manage high operational risk, and adhere to deep MOD security policy knowledge (JSP 440/453) in a highly classified environment.

**Solution** A multi-disciplinary, security-cleared team was deployed for a two-phase engagement. This included detailed threat modelling, SbD policy alignment, and developing a technical roadmap. The solution focused on the rigorous implementation and testing of robustness controls, including encryption and OS hardening.

**Outcome** Dstl received a robustly secured system component and a compelling Security Assurance Report, providing clear evidence for accreditation support. This successful, risk-managed delivery enabled the client to securely proceed with deploying the critical naval capability.



# Public Sector Focus 02

We provide the creative approaches and specialist knowledge needed to build a cyber resilient public sector and transform services from end-to-end

| Core Public Sector Challenge           | The Qodea's GroupMulti-Disciplinary Focus                                                                                                            | Supporting Capabilities                                                                                                                                                         |
|----------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Maximising Public Value and Efficiency | Delivering accessible and efficient services that secure citizen trust and deliver better value for public money.                                    | Digital & Application Services (UX/CX, Web/App Development), Cloud & Infrastructure Engineering (Cost Reduction, Optimisation), Data, AI & Analytics (BI, Prediction Modeling). |
| Strategic Resilience and Compliance    | Operating securely and compliantly amid global uncertainty and changing regulations. Aligning with the Government Cyber Security Strategy 2022-2030. | Cyber Security & Governance (DSPT, NCSC CAF, Supply Chain Assurance), Cloud & Infrastructure Engineering (Security, Support), Data, AI & Analytics (AI Security/Governance).    |
| Data-Driven Policy and Service Design  | Leveraging data, ML, and AI to improve citizen outcomes and policy effectiveness through innovation at scale.                                        | Data, AI & Analytics (Custom AI, Data Science, Data Architecture), Digital & Application Services (Service Design, Knowledge Tools).                                            |

# Service Definition

03

# Google Threat Intelligence: Definition

## Delivering Value to the Public Sector

In an era where UK public bodies face thousands of cyber-attacks daily, Google Threat Intelligence provides the "force multiplier" needed to protect critical national infrastructure and citizen data. By unifying Mandiant's frontline breach intelligence with Google's global telemetry, we enable departments to move beyond generic threat feeds to sector-specific, actionable insights. This service directly aligns with the Government Cyber Security Strategy 2022-2030 by establishing proactive, automated defenses that reduce the burden on overstretched security teams. Leveraging Gemini AI, public sector analysts can instantly summarise complex threats into board-ready reports, ensuring leadership can make evidence-based decisions to mitigate risk, maintain regulatory compliance (including GDPR and NIS2), and secure the digital services citizens rely on.

## Service Overview

We provide Google Threat Intelligence as a comprehensive, cloud-native platform designed to transform how security operations centers (SOCs) identify and neutralise adversaries. Our approach combines Google's planet-scale visibility with Qodea's deep technical expertise as a Premier Google Cloud Partner and Public Sector Partner of the Year.

We don't just provide a tool; we partner with your team to embed intelligence into your existing workflows. By integrating the massive crowdsourced community of VirusTotal with professional-grade incident response insights, we offer a "unified verdict" on threats, eliminating the noise of false positives. Our consultants help you leverage the Gemini AI-powered workbench to automate the most time-consuming parts of the intelligence lifecycle – from collection to reporting – allowing your experts to focus on high-impact hunting and remediation.

# Service Benefits and Features

# 04

## Service

# Benefits

- 01 **Rapid Prioritisation:** Automate alert enrichment to focus your limited resources on the highest-risk security threats.
- 02 **AI-Accelerated Response:** Speed up investigations from hours to minutes using AI-driven search and automated reporting.
- 03 **Proactive Hunting:** Identify "living off the land" attacks using YARA rules on live, global file streams.
- 04 **Unmatched Global Context:** Gain visibility across the world's largest threat landscape, covering billions of devices.
- 05 **Data Sovereignty:** Analyse sensitive files privately, maintaining control over your organisation's sensitive information.
- 06 **Workflow Efficiency:** Seamlessly integrate actionable intelligence into your existing SOC tools via robust APIs.
- 07 **Early Warning System:** Detect compromised credentials on the dark web before they can be used for a breach.
- 08 **Risk-Based Patching:** Prioritise vulnerability management based on active exploitation in the wild, not just CVSS scores.
- 09 **Anticipate Adversaries:** Understand adversary tactics (TTPs) to harden defenses before an attack occurs.
- 10 **Reduced Analyst Burnout:** Minimise manual toil with AI-summarised OSINT and simplified threat intelligence workflows.

## Service

# Features

- 01 Gemini Search: Conversational AI search across vast threat intelligence datasets.
- 02 Automated Report Generation: Instantly create customised, AI-powered threat analysis reports for stakeholders.
- 03 Unified Threat Visibility: Combined, real-time insights from Mandiant, VirusTotal, and Google's global telemetry.
- 04 Private Scanning: Safely analyse suspicious files and URLs without exposing data to the public community.
- 05 Livehunt YARA Rules: Continuous, real-time matching of incoming file streams against your custom detection rules.
- 06 Attack Surface Management: Proactively discover and monitor your digital assets for vulnerabilities.
- 07 Digital Threat Monitoring: Active monitoring of the dark web for leaked credentials or department impersonations.
- 08 Threat Profiling: Personalised profiles tracking relevant state-sponsored actors, malware, and local campaigns.
- 09 API Integration: Programmatic access to enrich SIEM/SOAR alerts and automate defensive playbooks.
- 10 Categorised Threat Feeds: Ready-to-use intelligence feeds specifically for ransomware, APTs, and botnets.

# Qualifications and Certifications

05

# Qualifications and Certifications



Note on the ERS Gold Award: The Gold Award under the Armed Forces Covenant Employer Recognition Scheme (ERS) is held by tmc3.

# Our Google Experience: Accreditations and Certifications

## Data modernisation



Generative AI  
Modern data platform  
Data analytics & Machine learning

## Cloud training



Google Cloud and AWS  
Training – for engineers by  
engineers.

## Cloud security



Chronicle and Mandiant  
Consulting  
Managed security services

## Google Workspace



Migration and deployment  
Complex change management  
Insights as a service  
Training and Managed Services

## Infrastructure modernisation



VM migration  
High performance  
Compute

## Managed services



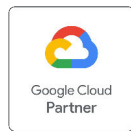
Value-Add operational  
Services

## Cloud foundations



Cloud centre of excellence  
Secure Landing Zones  
Cloud Assure/Finops

## Application modernisation



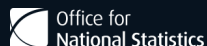
App modernisation  
Apigee  
Anthos

# Our Customers

06

Entrusted by Government  
to Deliver Compliant,  
Citizen-Centric Change,  
and Solve Complex  
Challenges

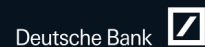
[dstl]



nationalgrid



The world's biggest brands  
trust us with their biggest  
problems



# Why They Keep Coming Back

# 07

# Partnership Focus

01

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## People Centric

We embed with your team, acting as an organic extension. Your success is our sole measure of achievement.

02

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## In Your Language

We translate technical complexity into clear business terms, ensuring alignment and informed decision-making across all levels.

03

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## Laser-Focused

Every solution is custom-designed based on your unique context, needs, and strategic objectives. No 'one-size-fits-all' templates.

# Drive and Excellence

01

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## Relentless Drive

We challenge the status quo and push boundaries, ensuring the best possible, highest-value outcomes are achieved, every time.

02

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## Adaptive Expertise

Our consultants maintain an unwavering commitment to continuous learning, keeping you at the forefront of emerging technologies and best practices.

03

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## Total Accountability

We own our decisions and commitments. The buck stops with Qodea – we deliver on our promises, and we learn from every experience.

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# Outcomes at pace

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We fill the void between niche boutiques and bloated GSIs.

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We're agile experts with the scale to deliver full-stack solutions on enterprise-grade infrastructure.

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We're called in when competitors say it's impossible, or have already failed.

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We ship tangible outcomes into production, fast.



# Social Value

08

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# Environment

The Qodea Group is deeply committed to achieving Net Zero emissions by 2030 , well ahead of the UK Government's 2050 target. Since our 2022 baseline , we have achieved a reduction equivalent to 51% of our total emissions (487.7 tCO<sub>2</sub>e reduction). Our Carbon Reduction Plan is completed in accordance with PPN 06/21 guidance and has been formally reviewed and signed off by a Director. Our commitment is integrated into our strategic plans to deliver long-term, verifiable sustainability.

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# Wellbeing

As a modern business, which operates in complex environments, we know the importance of health and wellbeing. We provide an Employee assistance Programme including access to an online platform and 24hr confidential helpline. This provides counselling support and a library of wellbeing information, ensuring all staff have practical support for all aspects of physical and mental wellbeing.

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# Economic Inequality

Qodea is committed to addressing economic inequality through community support and skills transfer. Our employees are entitled to paid time off to engage in volunteering activities, supporting both company-endorsed initiatives and charities of their personal choosing. This flexibility ensures maximum social impact while being managed via robust internal governance to maintain service delivery standards.