

Odoo Implementation and Support Services - Pricing Document

All prices are exclusive of VAT.

1. Hourly Rates

Role	Hourly Rate (GBP)	Description
<i>Junior Consultant</i>	£40	Supports implementation and configuration, assists with data migration, user training, and documentation under guidance from senior team members.
<i>Consultant</i>	£65	Experienced Odoo consultant for configuration, support, and light customisation.
<i>Senior Consultant</i>	£95	Senior-level consultant with expertise in Odoo architecture, integrations, and complex configuration.
<i>Developer</i>	£65	Technical resource for module customisation, automation, and integration work.
<i>Project Manager</i>	£75	Oversight of project delivery, stakeholder management, and planning.

These rates apply to ad-hoc support, consultancy, or work outside fixed-price engagements.

2. Odoo Licences

To use Odoo, your organisation may need licences for each user. Commercial Intuition will work with you to ensure you get the right licences for your needs. We will help you:

- Understand which licence type is best (Odoo Online, Odoo.sh, or self-hosted)
- If Odoo Community (Open Source) can be used.
- Work out how many users need access.
- Purchase licences from Odoo efficiently and compliantly

Our goal is to make the process simple, so you have the licences you need and we can get your system up and running smoothly.

The current standard fees are: £32 per person per month (€37.40). This covers all modules.

There are no fees for Odoo Community.

3. Fixed-Price Service Packages

Service Package	Scope	Price (GBP)
<i>Odoo Discovery & Onboarding</i>	Business process analysis, system requirements gathering, configuration of core modules, initial user training	£3,500
<i>Odoo Implementation - Standard</i>	Configuration of standard modules (CRM, Projects, Accounting, Timesheets, Documents), data migration up to 1,000 records, go-live support	£9,500
<i>Odoo Implementation - Advanced</i>	Standard implementation plus custom workflows, additional module configuration, integration with third-party applications, advanced reporting	£14,500
<i>Odoo Support & Maintenance - Standard</i>	Ongoing support (ticket-based), patching, minor enhancements, performance monitoring, up to 20 hours per month	£950 per month
<i>Odoo Support & Maintenance - Enhanced SLA</i>	Extended support with faster response times, up to 40 hours per month	£1,950 per month
<i>Odoo Training Workshop - Half Day</i>	Tailored session for administrators or end users (up to 4 hours)	£600
<i>Odoo Training Workshop - Full Day</i>	Tailored session for administrators or end users (up to 8 hours)	£1,100
<i>API/Integration Setup</i>	Setup of one integration with third-party system	£1,500

4. Payment Terms

- Fixed-price packages: 50% upfront, 50% upon completion of agreed milestones.
- Hourly work: invoiced monthly in arrears. Payment due within 30 days of invoice.

5. Additional Notes

- Travel and accommodation costs for on-site work are additional.
- Optional services can be added at the rates specified above.
- Discounts may be agreed for multi-month retainers or larger engagements, clearly documented in proposals.
- Prices are reviewed annually and may be adjusted with 30 days' notice.