



G-Cloud 15 New Scaler SFIA Rate Card Pricing Document

New Scaler Limited
Registered in England and Wales
Company number: 08187585

Executive Summary

New Scaler Limited is a UK cloud and cyber security consultancy delivering outcomes across Microsoft Azure, Microsoft 365 and Microsoft Entra ID. We help organisations design secure cloud foundations, migrate and modernise workloads, strengthen identity and access management, and improve security posture. This SFIA rate card provides transparent day rates for the specialist roles used to deliver cloud transformation and security services, with clear delivery governance, defined outputs and knowledge transfer under the G-Cloud Call-Off Contract.

Products



Cloud Computing Solutions

- Microsoft Azure cloud foundations
- Data intelligence using AI
- Cyber AI
- Cost optimisation / right-sizing
- Vertical Cloud Solutions
- Cloud security architecture & security hardening
- Responsible AI enablement)

SFIA Rate Card Pricing Document

SFIA Consultancy Day Rate Card

The prices below represent variable cost professional services; these apply across all our G-Cloud 15 Cloud Support Services.

Skills Framework for the Information Age Rate Card	Focus of Skills	Apprentice	Trainee	Associate	Practitioner	Principal
Strategy and Architecture	Technology Lifecycle Strategist – Strategy, Advice	£300	£450	£600	£800	£950
	Database Lifecycle Strategist – Strategy, Advice, Guidance	£300	£450	£600	£800	£950
Business Change	Technology Lifecycle Project Manager	£300	£450	£600	£800	£950
	Business & Process Analysis	£300	£450	£600	£800	£950
Solution Development & Implementation	Application Development & Migration	£300	£450	£600	£800	£950
	Testing	£300	£450	£600	£800	£950
Service Management	Service Strategy, Design, Transition & Management	£300	£450	£600	£800	£950
	Application Management	£300	£450	£600	£800	£950
Procurement & Management Support	Procurement	£300	£450	£600	£800	£950
Client Interface	Account Management	£300	£450	£600	£800	£950

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Price

Our pricing models, approaches and terms can be tailored to your needs. Please inquire.

Flexible Engagement Models

Please inquire about our pricing models, approaches and terms which can be tailored to your needs.

Standards for Day Rate Cards

As a technology company, we have extensive experience in the public sector, challenging and implementing new technologies, as well as a proven track record of supporting new ways of working and service models.

- **Consultant's Working Day:** 8 hours exclusive of lunch and travel.
- **Working Week:** Monday to Friday, on all Business Days.
- **Consultancy Day Rates:** exclude VAT prevailing at the time.
- **Office Hours:** 09:00 to 18:00 Monday to Friday.
- **Travel and Subsistence:** is payable at department's standard T&S rates.
- **Mileage:** As above.
- **Professional Indemnity Insurance:** included in day rate.

In addition to the previously mentioned discounts, New Scaler Limited is willing to provide the following additional reductions:

Prompt Payment: An additional 0.25% discount is available to customers who pay within 30 days of receiving a fully authorised invoice and who authorise it within 14 days of receipt. This discount is applied to the final invoice.

Advance Payments: The following discounts are available for payments made in advance:

An additional 2% off the final invoice will be given to customers who pay at least 25% of their annual service costs (excluding VAT) in advance of their service's initiation.

A 4% discount is given to customers who pay 25% to 50% of the total balance in advance, regardless of the full or applicable discount rates.

Full or applicable discounted rates can be slashed by 7% for payments of 50% to 100% in advance.

Refunds & Returns: If a customer has paid in advance for any service, the pro-rated balance of any projects that cost less (based on recorded time) will be fully refunded to the customer.



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