



G-Cloud 15 Service Definition

C-Suite Change Advisory

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WE BELIEVE CONSULTANCY SHOULD BE DONE DIFFERENTLY

WE ARE A DELIVERY PARTNER, WITH AN EXPERIENCED TEAM WHO INTEGRATE WITH YOUR TEAMS, WORKING TO DELIVER, UPSKILL AND SUPPORT.

OUR COMMITMENTS TO YOU

	"TRADITIONAL" CONSULTANCY	 CROSS8	OUR VALUES
 All our consultants have 15+ years experience with each combining consultancy and business / operational experience	✗	✓	✓ Integrity
 Team driven by delivering lasting change, not slideware	✗	✓	✓ Transparency
 Commercials aligned to your outcomes, not time spent	✗	✓	✓ Expertise
			✓ Delivery
			✓ Take the work seriously - but not yourself

...which is why we have built Cross 8 using practical, real-world experience and a set of commitments to you...

OUR PROMISE

OUTCOMES NOT HOURS



Our dedication to delivering results is reflected in each contract. We link payment to outcomes and commit to bringing the resources to get the job done.

PRACTITIONERS NOT THEORISTS



Every single member of the Cross 8 team has more than 15 years experience of delivering in the real world. Our senior leaders are hands on making sure you get the outcomes you need.

SMALL HIGHLY SKILLED TEAMS



We believe a small number of experts can make a huge difference. Our approach is founded on partnership with your team and building a capability in your organisation so engaging us again is a choice not a necessity.

MAKING THE JOURNEY FUN



Real change happens when the people involved want it to happen. We believe making the journey as fun as possible can make a huge difference to the outcome.

WHAT'S IMPORTANT TO US...

YOUNGMINDS

Annual Charity Partnerships.



Creating a great workplace that attracts the best talent



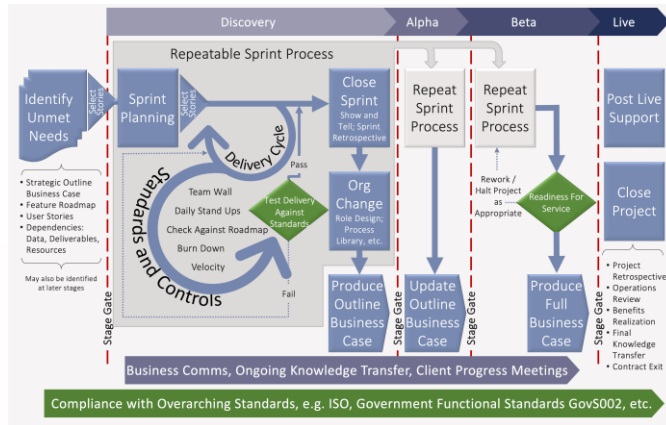
Committed to Net Zero.



WE'RE TRUSTED...

TRUSTED PARTNERSHIPS WITH THE UK'S MOST WELL-KNOWN BRANDS.





Our C-Suite Advisory service provides expert, senior level independent advice to Chief Information Officers (CIO), Chief Digital Officers (CDO), Chief Financial Officers (CFO) and Chief Executive Officers (CEO).

Designed to **solve problems** implementing change, it provides clarity and structured, practical solutions.

Effective from the strategy forming stage through to deployment, we can advise on the best way to **ensure your change is a success**.

Features

- Delivered by professionals with extensive experience of implementation and turn-around
- Provides clear, practical approach focussed on resolution
- Evidence-based approach provides insight and answers
- Targeted problem solutions for known issues
- Root cause analysis plus concrete advice for less well-defined issues
- Trusted advisory – security vetted personnel, and non-disclosure agreements
- Ideal to apply in VUCA settings
- Verbal / written outputs – suitable for direct presentation to Board

Benefits

- Increase certainty of delivering business outcomes and realising benefits
- Independent but collaborative external advice increases confidence in internal team
- Removes ambiguity from uncertain situations
- Enhanced decision making backed up by fact-based analysis and recommendations
- Provides a clear path to successful change implementation
- Focused on business problems and solutions, not technological answers
- External advisors removed from internal conflict

WHO WE ARE

We are experts in Transformation and Commercial Optimisation. Over the last 10 years Cross 8 has consistently delivered on our promises to clients and grown our presence in Utilities, National Infrastructure and Financial Services sectors.

Our strategy for success is simple: we build talented teams with real world experience. Every member of the Cross 8 delivery team has a minimum of 15 years of experience.

Our world class individuals are supported by a set of proprietary tools that distil the experience of our team into a set of assessments, frameworks and documents meaning you don't just benefit from the team deployed, you benefit from the collective knowledge of our organisation.

Our capabilities are organised into five practices from which we build bespoke teams, to provide the perfect mix of expertise to solve a client's challenge head-on.



TOOLING

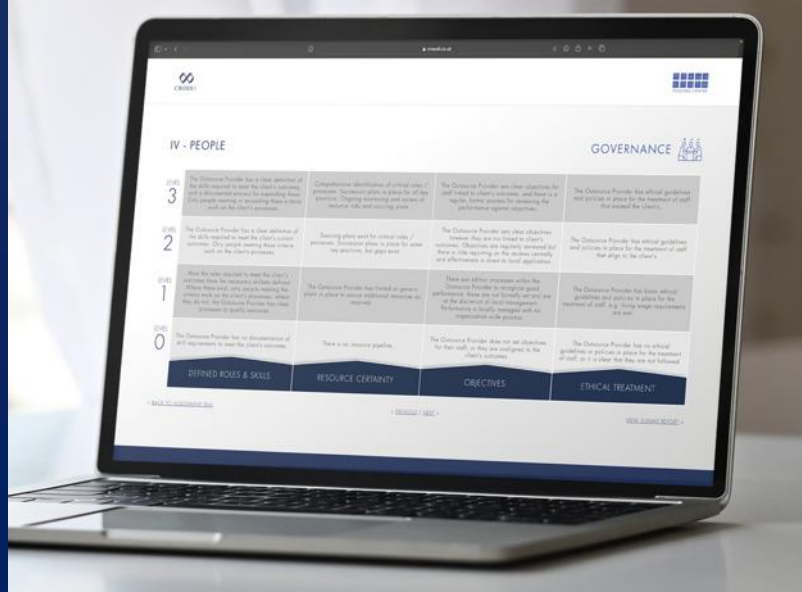
Cross 8 has developed a set of tools and accelerators that allow us to understand your most complex challenges quickly.

Covering our key practise areas and addressing the full lifecycle from initial assessment to project execution the tooling is designed to be customised to meet the needs of your specific challenges.

CONTROLS

We adhere to rigorous controls, both internal and external to ensure the best outcomes for our clients.

- CYBER ESSENTIALS PLUS
- ISO 9001:2015
- ISO 45001:2018
- ISO 14001:2015
- DBS & BPSS CHECKED



WHAT OUR CLIENTS SAY

"SERVICE HAS BEEN EXCELLENT"

"QUALITY AND TIMELY WORK"

"GREAT PEOPLE AND SKILLSET"

"ALWAYS HAD POSITIVE EXPERIENCES
WORKING WITH CROSS 8"

"HAD FULL TRUST, BOTH TECHNICALLY
AND WITH THEIR PROFESSIONALISM"

WHAT OUR TEAM SAY

"THE CULTURE, VALUES AND PEOPLE ARE
WHAT MAKE CROSS 8 GREAT."

"WE WORK HARD BUT HAVE A
LAUGH ALONG THE WAY"

"A TEAM OF GENUINE EXPERTS WHO HAVEN'T
LET THEIR EXPERTISE GO TO THEIR HEADS!"

"I'M PROUD TO BE PART OF THE COMPANY"



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