



GrantsNow Pre-awards Research Management System

Pricing Document for G-Cloud 15

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PREFACE

Particular	Description
Statement of Confidentiality	The information contained in this document is confidential and proprietary to Fusion Practices Limited (known as Fusion Practices henceforth). The contents are not to be disclosed, duplicated, or used, in whole or in part, for any purpose other than the evaluation of Fusion Practices Limited
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1. SOFTWARE PRODUCTS AND SERVICES OFFERED

GrantsNow is suite of software products available on a SaaS platform, which can be selected in any combination, with implementation services charged separately. The platform is designed to be self-configurable so any institution can easily adapt hierarchies, workflows, forms and reports without any dependency on us to deliver these changes for you.

1.1 The GrantsNow Suite of Products

The products available are described in more detail on the Service Definition document, and are:

- Opportunity Scanner
- Enhanced Efficiency & Productivity
- Upload any Funder based templates for Cost Models & Proposals
- Embedded automated workflows & approval processes
- Flexible Costing & Pricing: FEC, Horizon, Direct & Indirect costs, PPPs, ESIF and any bespoke requirements.
- Contract & Risk Management
- Ethics & Due Diligence
- Post Awards Management & Reporting
- Integration: Seamlessly integrates with ERP Systems such as Oracle, Unit 4/Agresso, SAP & Tech 1, and also links to external funding sources & submission portals
- Unified Reporting: Dashboards, KPI Metrics, self -configurable reporting tools

1.2 Onboarding Services & Integrations

The onboarding services available are:

- Implementation consultancy
- Project Management
- Training of your implementation project team in:
 - System operations
 - System administration (client operations only)
 - Technical training re API use etc.
- Training of users on overall system use, self-configuration approval workflows, reporting, dynamic forms and cost models
- Hypercare and ongoing technical support
 - Pricing for onboarding services are outlined in the Pricing Section below.

System Integrations

GrantsNow offer a range of APIs for integrations, that are available for use and can be freely shared. The scope of complexity of the required integrations will be based on the Institution's requirements. However, if the complexity requires special configuration, a fee of £10,000 +VAT may be applied.

2. PRICING

Pricing is determined by the number of users of the institution and the set of products to be provided. Annual subscription costs are outlined as below:

2.1 GrantsNow Pre-Awards & Post Awards Research Funding System

Users	Annual subscription charges	One-time Project/Onboarding Charges
Up to 100	£50,000	£75,000
101 to 249	£65,000	£75,000
250+	£90,000	£130,000

Notes:

- Dedicated Project Team: 100% Team availability throughout the implementation project
- 10% discount for Institutions who commit to joining our Digital Innovation Group
- To include additional Ethics & Contracts Modules: TOTAL Subscription charges = £71,000 per annum

2.2 GrantsNow Funding Opportunity Finder

Included in GrantsNow Pre-Awards Research Funding System, below costs only apply if you purchase GrantsNow Funding Opportunity Finder module separately

Annual subscription charges	One-time Project/Onboarding Charges
£7,500	£15,000

Notes:

- Dedicated Project Team: 100% Team availability throughout the implementation project

2.3 GrantsNow Ethics & Risk Management System

Annual subscription charges	One-time Project/Onboarding Charges
£15,000	£25,000

Notes:

- Dedicated Project Team: 100% Team availability throughout the implementation project
- Additional 20% discount available if purchased together with the GrantsNow Pre-Awards & Research Funding module

2.4 GrantsNow Research Contract Management System

Annual subscription charges	One-time Project/Onboarding Charges
£12,000	£15,000

Notes:

- Dedicated Project Team: 100% Team availability throughout the implementation project

- 20% discount available if purchased together with the GrantsNow Pre-Awards & Research Funding module

2.5 GrantsNow Post-Awards Management

Included in GrantsNow Pre-Awards Research Funding System, below costs only apply if you purchase GrantsNow Post-Awards Management module separately

Annual subscription charges	One-time Project/Onboarding Charges
£12,000	£15,000

Notes:

- Dedicated Project Team: 100% Team availability throughout the implementation project

3. GrantsNow Pre-Awards Suite Overview & Inclusions

The base Pre-Awards Suite (GrantsNow Pre-Awards & Research Funding System) includes the following products:

- Pre-Award Functionality
- Opportunity Finder to scan Funder websites
- Costing & Pricing for any Funder including FEC & Horizon
- Proposals
- Embedded approval workflows
- Post Awards Management & Reporting
- Full Reporting & Analytics Platform

All our pricing includes the following:

- Provision of 3 independent hosted environments – Testing, Training and Live
- All hosting equipment (including data storage) and services
- All data backups, business continuity and disaster recovery services
- All maintenance patches and updates
- All software patch upgrades (delivered every quarter)
- Data extraction via the provision of SQL database extracts
- All ongoing Software support services
- Invitation to our monthly User Group Meetings

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