

Jaam Automation

G-Cloud 15 Service Definition



Your automation partner

About jaam

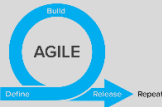
At jaam we make companies, departments, and individual users more effective through automation by combining great people and great technology. Our goal is to partner with you in delivering automation success that helps your business be more efficient and effective both for your customers and your internal business. We will help you achieve this from nurturing an idea through to final solution. In fact, at jaam automation, this is our passion.

Jaam operate across multiple continents with legal entities located in the UK, USA, and South Africa and have relationships with a broad range of customers within these regions, ranging from Fortune 500 companies to SME local businesses, across a wide variety of industries.

At jaam, we believe that successful automation is not a one-off exercise, it is a constant program of planning, execution, and innovation. Our membership packages are designed to provide a platform for us to partner with you and provide a baseline set of engagement frameworks to ensure ongoing automation success.

Companies are all at different stages of their automation journey, and we have membership packages to cater for the support you need. Whether you are solving a particular problem as a starting point, growing your automation practice, or innovating in and around an established practice, we have you covered.

Service Delivery Skills

Business Process Automation – – Nintex Workflow Cloud – Nintex K2 – Microsoft Power Platform	  
Application Integration – – Synatic – Microsoft Ecosystem	 
AI & Machine Learning – Microsoft Ecosystem – Druid AI – Prospero	  
Document Automation & Digital Sign – DocFusion – Signiflow & SignNow – Nintex Docgen, Drawloop & Sign	   
Business Transformation Services – – Nintex Promapp – Agile – Lean Six Sigma	  
Application Development – – .NET Core – Custom development	
Platform Advisory Services – – Technology Suitability Review – Solution Architecture Review – Product Education & Deep Dives – Bespoke Consultancy Services – Platform and Application Support Services	

How we can help

				
CONSULTING	GIG	PROJECT	TRAIN	PEOPLE
Providing you with the right skills to deliver automation success	Short term specialist consulting services	Full lifecycle delivery services	Training and advisory services for your automation COE	Helping you find the right people with our placement services

How we partner with you -

We listen to you and find the ways in which we can assist you to not only get the best out of your existing technology investments but also help you bring other technologies and capabilities into consideration when looking at your automation goals and strategy. We know that you know your business best, and you hold the untapped knowledge on delivering the right automation. We'll work with you in either fostering new ideas or taking your existing ones and turning them into automation success.



Discover

Start your membership free of charge, join our automation community and begin brainstorming ideas, discussing technology, learning what other people are doing and discovering what is possible.



Solve

Our solve membership helps you get your automation journey started. From idea to automation, we guide you through the initial steps in solving automation problems in your business.



Grow

So you're on your automation journey, but feeling like you could do more? This one is for you. We take the great foundations you have and help you automate more within your business.



Innovate

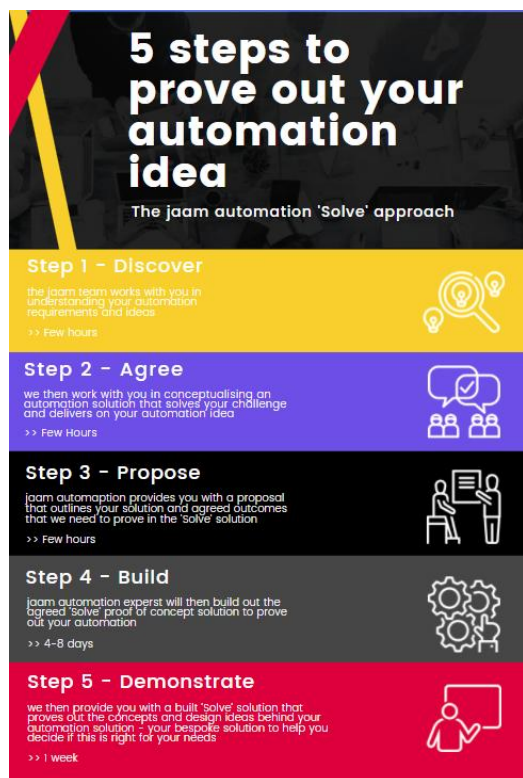
Automation is a fundamental part of your business, however, you're struggling to drive new technology adoption across new areas or move away from the norm. We'll guide you through any challenges and further innovation within your business.

- Once we understand your needs and challenges, we'll move on to our 'Discover' offering - this is an interactive brainstorming session to work with you in identifying the best way to solving your challenges.
- Once we have an agreed plan, we help you take it from idea to solution.
- Our 'Solve' offering helps you realise the art of the possible, we'll build out a proof of value that shows your automation as a tangible outcome, something that proves it out for you.
- Once you've found your automation rhythm we will help you to drive even more success with our 'Grow' and 'Innovate' offerings.
- When it comes to delivery, jaam automation will work in partnership with you to formalise a 'Deliver' plan that best suits your specific set-up, requirements and needs, helping you manage the delivery of your solutions, be that through training and mentorship of your team, by putting together the right team or providing skilled resources, or taking your idea and deliver your solution for you by way of a project.

Jaam Automation 'Solve' Proof of concept

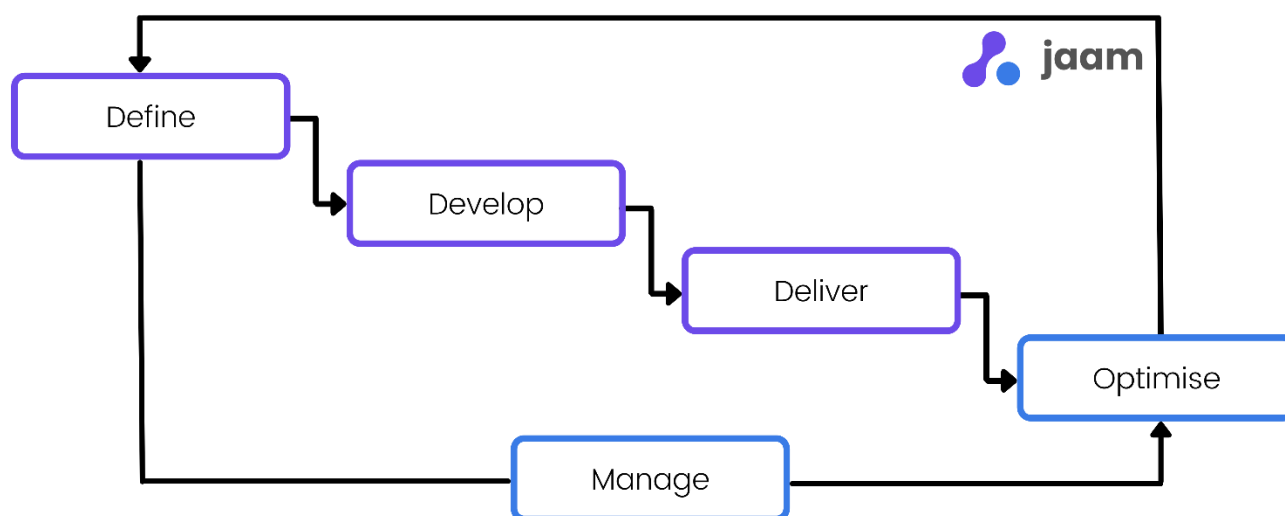
You can also take up one of our 'Solve' POC packages to prove out your automation ambition –

The following table provides the time and steps associated with the delivery of the 'Solve' proof of concept and these are typically charged at £8,000. Please note that this process usually is delivered over a 2–3-week timespan and steps 1-3 are complimentary services provided by Jaam Automation, the remaining services are Steps 4 and 5 and will be costed and delivered on acceptance of a provided 'Solve' proposal.



How we deliver –

At jaam, we follow an agile framework for delivering our solutions. When we engage on a project, we outline the process in more detail and document the full plan. Here is an overview of how we engage with our customers to deliver process automation solutions.



Define - We take you through the process of defining your requirements, scoping what the viable options with your key stakeholders, giving you a plan of the work to be done and presenting you the full approach and schedule of how we will implement the solution. User experience, solution and architectural design are all defined here.

Develop: From the definition we will create your solution on the technology platforms we provide using agile methodologies. This includes the integration to line of business systems, creation of workflows, processes, user interfaces, document templates, data models or storage, plus anything else required to implement the solution.

Deliver: Once the solution has been created, we will manage the deployment through its various testing phases - from integration testing to UAT. Once passed, we help you get your solution into production and go live into your organisation. This will be coupled with training and best practice frameworks for those who will manage the solution day to day.

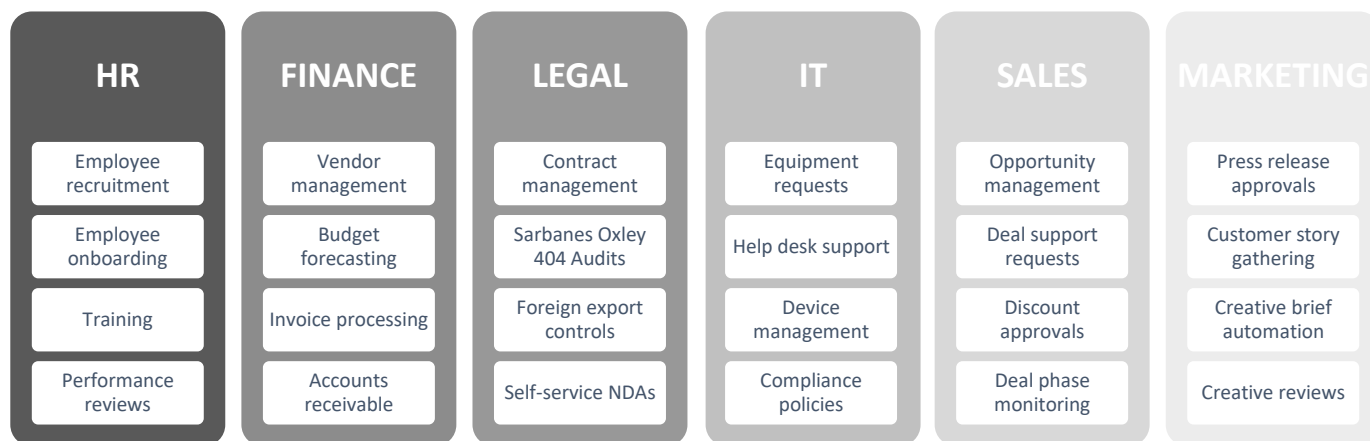
Optimise: After the solution is deployed, the work doesn't stop. We'll handover the solution to the internal stakeholders who run it day to day but alongside this we continue to work with them to optimize the solution, analyse it for areas of improvement, and seek to advise on potential automation opportunities within the organisation.

Manage: With our experienced team of Technical Engagement and Project Managers we ensure that every project we undertake has ownership and focus required to ensure a successful delivery and outcome. Ensuring our proposed estimations on time, deliverables and budget are delivered on. Providing you with a successful outcome.

Project Based Solution Delivery

It is our approach at Jaam Automation to work with our customer to deliver automation in a manner that fits your specific requirements and needs.

Working alongside our customers, Jaam will be able to support you in building out bespoke automation solutions with the required technology platforms to achieve best result for our customers automation requirements. Below are some examples of how the best of breed technologies can be employed to deliver automation solutions across your business in automating different types of business processes:



Project delivery example estimates on time and rate

By way of a general indication on bespoke project-based solution delivery we've below provided some guidance on delivery costs and timings for different types of complexity solutions. Typically, there is a 20/80% split between design-management services and delivery services:

Complexity	Delivery Time	Delivery Costs
Low Complexity Solution	1-2 months	= £10-25k
Medium Complexity K2 Solution	2-4 months	= £20-50k
High Complexity Solution	4 months +	= £75k +

Rate Card

Jaam Automation Resource Rates	
Technical Engagement Manager / Solution Architect	£900-£1,100 per day
Senior Consultant	£850-£950 per day
Nearshore Senior Consultant	£650-£750 per day
Nearshore Consultant	£550-£650 per day
Business Analyst / Project Manager	£650-£700 per day

Note: Ranges are provided based on type and length of agreed engagement.

Roles Description

Engagement Manager / Solutions Architect

- Experience: 8+ Years'
- Certified: Product Certified
- Skill Set: Automation advisory, Business Analysis, Architecture, Design, Implementation, Integration, Installation, Configurations, Best Practice & Governance

Senior Consultant

- Experience: 4+ Years'
- Certified: Product Certified
- Skill Set: Design, Implementation, Development, Integration, Installation, Best Practice & Governance

Consultant

- Experience: minimum 2-4 Years'
- Skill Set: Implementation, Development, Integration

Business Services (BA, PM)

- Experience: 5+ Years'
- Skill: Requirement's gathering, documentation (business and functional requirements), waterfall, agile, hybrid approach, delivery management, project management, governance