

G-Cloud 15

Lot 3 Pricing

Secure Cloud Migration, Security,
Compliance and Managed Support
Services

Pricing Policy

Rate Card

<i>Role</i>	<i>Day Rate</i>
<i>Cloud Engineer</i>	850
<i>Senior Cloud Engineer</i>	1000
<i>Data Engineer</i>	850
<i>Senior Data Engineer</i>	1000
<i>Cyber Security Engineer</i>	850
<i>Senior Cyber Security Engineer</i>	1000
<i>Software Developer</i>	850
<i>Senior Software Developer</i>	1000
<i>DevOps Engineer</i>	850
<i>Machine Learning Engineer</i>	1000

Standards for Day Rates

Working Day – 7.5 hours

Working Week – Monday to Friday excluding national holidays

Office Hours - 08:00 – 16:00 Monday to Friday

Travel and Subsistence – Included in day rate

Out of hours support charge

Unless otherwise agreed in writing, Services are delivered within the agreed standard working hours as stated in the Call-Off Contract. Any work requested and authorised by the Buyer to be performed outside these agreed working hours will be charged at one and a half (1.5x) the applicable Day Rate, with a minimum billing period of two (2) hours per occurrence. Out-of-hours rates apply to evenings, weekends, and UK public holidays, and will be invoiced in addition to standard Charges and have to be agreed by both parties.

Enhanced Support tier

The Enhanced Support tier provided extended coverage beyond standard office hours. This tier is available by prior agreement and is charged as an additional monthly service fee, calculated based on the level of cover selected.

Coverage Options

- **Extended Business Hours Support (0700-1700, Monday to Friday):** Support readily available within the published service levels during the extended period as per our standard SLA.
Charged at: £4000 per month
- **Evening & Weekend On-Call Support:** Outside the extended business hours window, an authorised on-call engineer will be available, with a response time of 1 hour for priority 1 incidents.
Charged at: £3000 per month + 1.5x day rate (charged per hour, minimum 1 hour)

Customised Migration Planning

Customised Migration Planning is offered as an optional, chargeable service to support buyers in assessing, preparing, and executing a structured transition into cloud environments or modernised architectures. The scope and pricing depend on the complexity, scale, and risk profile of the buyer's existing estate.

The service consists of:

- Discovery and assessment of existing infrastructure, applications, data assets, integrations, and security posture
- Readiness evaluation covering technical, operational, compliance, and organisational considerations
- Development of a detailed migration roadmap, including sequencing, dependencies, risk mitigation, and service continuity planning
- Cost modelling for cloud consumption, licensing, and managed support
- Design of a target-state architecture aligned with security, resilience, and cost-optimisation best practices
- Identification of automation opportunities to reduce migration effort and ongoing operational cost
- Optional proof-of-concept or pilot migrations to validate approach and minimise delivery risk

This service is delivered using the appropriate specialist roles (such as Cloud Engineer, Data Engineer etc.), charged at the day rates listed in the Rate Card. The total number of days required will be agreed with the buyer during initiation, based on estate size and complexity.

Extended Offboarding Support

Extended offboarding support is available to buyers who require additional assurance, continuity, or assistance beyond the standard end-of-contract activities defined in the G-Cloud framework. This optional service ensures seamless transition, retaining full control of their assets, and maintain operational integrity.

This support may include:

- Assistance with transitioning services to an in-house team or an alternative supplier
- Support with handing over environments in an agreed steady state
- Data extraction, cleansing, transformation, or migration to new platforms
- Validation activities to ensure the buyer's services remain functional and secure post transition

- Advisory support for an compliance or audit requirements triggered by service transition

Extended offboarding support is billed at the relevant specialist day rates in the Rate Card. The scope and duration will be mutually agreed with the buyer, depending on the level of knowledge transfer, volume of assets, and complexity of the environment.

Early Termination

In accordance with the G-Cloud 15 framework, the Buyer may terminate the Call-Off Contract without penalty by giving ninety (90) days written notice. Terminations may incur a charge, calculated as a product of remaining forecasted day rate x 10%.