



Secure Infrastructure

G-CLOUD 15 SUBMISSION: Jan 2026

Our Company Overview

As a Microsoft Solutions Partner and Cloud Solution Provider, we specialise in serving Large Enterprises, Government entities, and Technology scale-ups. Our approach integrates three core services: Resourcing, Solutions, and Learning. This synergy fosters a dynamic IT ecosystem that elevates the growth of your business through innovation and educational empowerment.

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About Stable

As a Microsoft Solutions Partner and Microsoft Supplier specialising in Defence and National Security, Stable provides technical advice and guidance on the broad range of Microsoft "Secure Infrastructure" technologies. We specialise in configuring to high security against NCSC and Microsoft "Best" practice.

Service Features

- Licensing and Usage Review
- Opportunities Assessment
- Network design
- Network Services design
- Identity Services Design
- Desktop Services Design
- Virtualisation - including Hyper-Converged
- Azure Stack Hub, Edge; Azure Local, Arc
- Productivity Services
- Secure administration
- Security assurance services
- Accreditation
- Privileged Access Workstations (PAW)

Service Benefits

- Provides a report of current costs
- Measures costs against usage and benefits
- Provides recommendations for increasing Return on Investment
- Adherence to regulation through data governance policies
- Productivity increase through Evergreen upgrade strategy
- Automation for efficiency and consistency
- Secure collaboration with Government and NATO partners
- Reduce the risk of Data Leakage
- Apply Secure by Design principles
- For working at SECRET and above classifications
- Enhanced auditing and accounting

Planning

Planning service	Yes
How the planning service works	Our journey starts with a conversation. We first need to understand your organisation, people and culture. We need to get a picture of your current issues and start to build up an understanding of your Risks and your strategy. We understand the challenges of delivering traditional on-premises infrastructure in a world moving toward Public Cloud. Whilst we advocate a vendor-first approach we also understand that third-party tooling is often in the mix and we can advise around that too. Our Discovery workshop allows us to understand the capabilities you already have from the perspective of licensing, in-house skills and technology. From there we conduct assessments of your business needs and how they are currently being serviced against your investment in Microsoft software. Our recommendations will often suggest a crawl, walk, run approach for introducing new features to your organisation and are proponents of having Senior Level sponsorship for those changes. With many years of experience delivering high-secure, Enterprise systems, Stable can provide pragmatic and realistic guidance around the design and implementation timeframes for all aspects of Microsoft products; including nuances around the Secure Administration tier such as Privilege Access Workstation (PAW) and Privileged Access Management (PAM).
Planning service works with specific services	Yes
Hosting of software services the planning service works with	Microsoft products

Training\Learning

Learning service provided	Yes
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How the training service works	As a Microsoft Solutions Partner that employs Microsoft Certified Trainers, we provide the full range of blue badge Certifications around the Platform. We can also tailor learning to specific requirements.
Training is tied to specific services	Yes
List of supported services	Microsoft products

Set up and Migration

Setup or migration services provided	Yes
How the setup or migration service works	Setup and Migration is structured on a case by case basis depending on the requirements of the end client and what the workloads are. Utilising our experience as a Microsoft Solutions Partner and the support of our three core services, we can adapt to each requirement as needed.
Setup or migration is for specific cloud services	Yes
List of supported services	Azure

Quality assurance and performance testing

Quality assurance and performance testing service	Yes
How the quality assurance and performance testing work	Our QA and performance testing approach follows industry best practices and Microsoft Cloud Adoption Framework principles. We ensure all solutions meet functional and non-functional requirements through: • Test Planning – Define scope, objectives, and acceptance criteria. • Functional Testing – Validate features against specifications. • Performance Testing – Conduct load, stress, and scalability tests. • Security Testing – Apply vulnerability scanning and penetration testing aligned with

	Cyber Essentials. • Reporting – Provide detailed test reports, defect logs, and recommendations for remediation.
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Security Services

Security Services	Security services type • Security strategy • Security risk management • Security design • NIST practitioners • Secure by Design understanding, implementation, and assurance • Security culture development • Security Risk Impact Assessment • Red Team and bug bounty activities • Cyber security consultancy • Security testing • Security incident management • Security audit services • Microsoft Secure Score analysis • Microsoft 365 Dynamics • Certified security testers • Security testing certifications • NCSC Cyber Essentials Scheme, Cyber Essentials Plus Accreditors • Penetration testing and Ethical Hacking services • OSCP (Offensive Security Certified Professional) services • MoD JSP453, 441, 440, 604 guidance
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Ongoing Support

Ongoing Support Service	Yes
	Stable offer a Managed Service for any element of on Premises infrastructure delivery. As a Microsoft Partner and Government supplier we have Security Cleared consultants that can manage all aspects of infrastructure including AD, Network services, Virtualisation (Hyper-V and VMWare), VDI, PKI, System Center Suite, SharePoint, Exchange, Skype for Business, Secure Desktop, Azure Stack Hub, Hyper Converged Infrastructure (HCI)

Service Scope

Service Constraints	No
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User Support

Email or online ticketing support	Yes
Support response times	We provide an automated immediate response detailing the likely wait time on resolution. This is based upon a pre-agreed SLA according to priority and hours of service. Typically, our customers enjoy a response within the hour.
User can manage status and priority of support tickets	Yes
Online ticketing support accessibility	WCAG 2.1 AA or EN 301 549
Phone support	Yes
Phone support availability	9 to 5 (UK time), Monday to Friday
Web chat support	No
Web chat support availability	N/A
Support Levels	Stable provide a tailor-made support offering individual to each client and/or system. All Clients are assigned a Customer Success Manager to ensure that requirements are captured and service offerings are bespoke to their need.

Resellers

Reseller Type	Not a reseller
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Staff Security

Staff security clearance	Staff screening performed with conforms to BS7858:2019
Government security clearance	Up to Developed Vetting (DV)

Pricing

	Strategy & Architecture		Business Change		Solutions Development & Implementation		Service Management		Procurement & Management Support		Client Interface	
	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max	Min	Max
Follow	450	550	450	550	400	500	400	500	400	500	350	450
Assist	500	650	500	650	500	550	500	550	500	550	500	550
Apply	650	900	650	800	550	650	550	650	550	650	550	650
Enable	800	1000	800	900	650	750	650	750	650	750	650	750
Ensure /Advise	900	1100	900	1000	750	900	750	900	750	900	750	900
Initiate /Influence	1000	1600	1000	1150	1000	1150	1000	1150	1000	1150	1000	1150
Set Strategy/Inspire	1050	2100	1050	1300	1050	1300	1050	1300	1050	1300	1050	1300

Notes

- **Consultant's working day:** 8 hours exclusive of travel and 1 hour lunch
- **Working week:** Monday to Friday excluding national holidays
- **Office hours:** 9:00am to 5:00pm Monday to Friday
- **Travel, mileage subsistence:** Included in day rate within M25. Payable at department's standard travel and subsistence rates outside M25
- **Mileage:** As for travel, mileage subsistence
- **Professional indemnity insurance:** included in day rate • **Premium**
33% applies to rated for additional weekday hours
50% Premium applied to all rates for additional weekend hours
100% Premium rate applied to rates for additional Bank Holiday
- *We don't typically support with roles in these categories
- **Typical Consultant Grade provided normally will also hold relevant 'Security Clearance'