

ZERO PLUS⁺

Fortinet Managed Firewall Service Pricing

Zero Plus Ltd | Authorised Fortinet Partner



About Zero Plus

ZERO PLUS[⊕]

- Proven and trusted partner to leading organisations across government and corporate sectors.
- Significant experience with Government procurement lifecycle processes.
- Experts in supporting customers with their digital transformation aspirations.
- Able to support existing or new solutions with established teams of professionals.
- Fully accredited and Security Cleared staff, associates and partners.
- No geographical constraints.
- Deep subject matter expertise in multi-cloud hosting, architecture, engineering, device build, configuration and management as well as cyber security management and operations.
- One of the UK's leading consultancy in delivering Zero Trust architectural design principles.
- Services designed to flex and respond to technological advancement and improvements.
- Consciously deliver additional complementary Value Add enhancements within all supported services.
- Vendor/Solution agnostic.



About this pricing

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Service Description

- Zero Plus delivers a fully managed Fortinet-based network and security service, supporting cloud, hybrid and on-premise environments.
- The service uses Fortinet NGFW and SD-WAN technologies, aligned to Zero Trust principles and ITIL service management.
- The service includes configuration, monitoring, patching, incident, problem and change management, reporting and service reviews.
- Important: Fortinet firewalls are supplied only as part of the Zero Plus managed service and are not offered on an unmanaged basis.

About our pricing

- This deck describes Fortinet pricing when procured via Zero Plus.
- All prices are exclusive of VAT
- This schedule describes Indicative pricing – final prices to be confirmed at call-off
- Virtual appliances in public, private or hybrid cloud are priced using Fortinet FortiFlex pricing.
- This service is only available in conjunction with Zero Plus managed services.
- Pricing aligns with G-Cloud 15 and CCS guidance.



Buyer Pricing Summary (Indicative)

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Appliances

- Branch Firewall (8x5): £225 per month
- Branch Firewall (24x7): £315 per month
- Mid-Range Firewall (8x5): £395 per month
- Mid-Range Firewall (24x7): £525 per month
- Data Centre Firewall (24x7): £1,350 per month

Managed Fortinet Firewall – monthly pricing

- Branch (FG-80F / FG-90G) – 8x5: £225
- Branch (FG-80F / FG-90G) – 24x7: £315
- Mid-Range (FG-120G) – 8x5: £395
- Mid-Range (FG-120G) – 24x7: £525
- Data Centre (FG-400F) – 24x7: £1,350
- Core / HA Pair (FG-900G) – 24x7: £2,250

One-Off Onboarding & Professional Services

- Standard onboarding: £1,250
- High Availability setup: £2,000
- Firewall migration: £2,500 – £5,000
- Firewall rulebase review: £750

Hardware

- | | |
|----------------------|------------|
| • FortiGate-80F-POE: | £1046.98 |
| • FortiGate-90G: | £1,261.78 |
| • FortiGate-120G: | £1,760.62 |
| • FortiGate-400F: | £7,439.19 |
| • FortiGate-900G: | £17,606.16 |

- Hardware is supplied only as part of the managed service.
- Virtual appliances in public, private or hybrid cloud are priced using Fortinet FortiFlex licensing.

Fortinet Licensing

- Branch (FG-80F / FG-90G) – 8x5: £225
- Branch (FG-80F / FG-90G) – 24x7: £315



G-Cloud Compliance Statement

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- Appliances and Licensing is ancillary to managed services.
- No standalone software or hardware (or virtual appliances) resale is offered.
- Transparent, scalable pricing model.
- Aligned with CCS and Fortinet contractual terms.



Ordering & Call-Off

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- Available via Direct Award or Further Competition under G-Cloud 15.
- Zero Plus will confirm scope and provide a fully costed quotation prior to contract award.



Contact Information

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