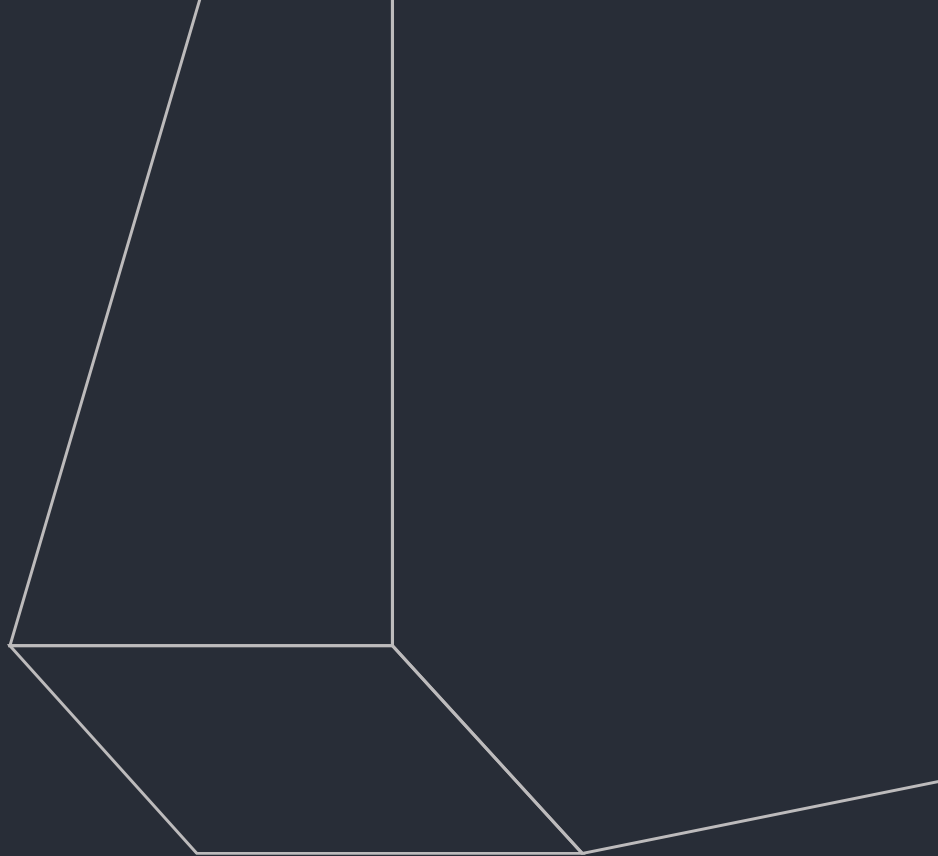




Newton

G Cloud 15 – SFIA Rate Card

SKILLS FOR THE INFORMATION AGE (SFIA) DEFINITIONS AND RATE CARD

1. Follow	£1,950
2. Assist	£2,500
3. Apply	£3,060
4. Enable	£3,400
5. Ensure, Advise	£3,900
6. Initiate, Influence	£4,410
7. Set Strategy, Inspire, Mobilise	£4,900

PRICING ASSUMPTIONS

The following assumptions are associated with our standard pricing model. These are not exhaustive and may vary dependent on specific engagements through the G Cloud 15 framework. These, and any other relevant assumptions will be mutually agreed with the buyer prior to contract award. Pricing assumptions would typically include the following:

- The relevant involvement of client resources will be key to ensuring the success of this engagement and the realisation of long-term benefits.
- Access to relevant client IT and systems (e.g. laptops / IT accounts) for Newton resources to enable access to OFFICIAL-SENSITIVE information and above where applicable.
- Support in stakeholder engagement where relevant, and in contacting and/or providing access to key stakeholders in a timely manner.
- Access to relevant data and systems where appropriate
- The provision of access to relevant sites and locations to execute on deliverables. This should include the provision of appropriate passes and access subject to relevant security clearances.
- Where relevant, access to client working groups to attend periodic progress and program management reviews where required;
- Access to relevant senior stakeholders for decision making and deliverable acceptance. This should be provided in a timely and regular (where required) manner.