



G-Cloud 15

Lot 3 – Cloud Support Services (Additional Services)

Avanade Copilot for Security



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1. Scope of Services

Avanade understands that organisations face a number of key challenges around security and risk functions supporting the achievement of business objectives. Threats are growing and becoming more sophisticated, business models are continuously evolving, and regulatory requirements are increasing along. We have formed a market-leading Security Practice offering the services to help organisations address all of their security needs.

Our Managed Security Services (MSS) provide organisations with the ability to rapidly scale security and compliance operations. MSS supports the digital enterprise by providing innovative technologies, top security talent, and an operating model that is designed to provide measurable business outcomes.

It provides integrated end-to-end security services for large enterprise clients at the global and regional levels. Our unique approach is based on consulting led transformation for optimised and high performing security operations aligned to our client's respective industries.

2. Approach

As an adopter and builder of AI technology, we have the necessary tools, knowledge and foundation to help our clients rapidly and responsibly modernize security operations with our Copilot for Security rapid deployment approach.

Phase	Description
Plan	Assess your current state, create a deployment plan and identify the need for any rapid deployments of Microsoft 365 Defender and Microsoft Sentinel – the key pre-requisites to make the most of Copilot for Security
Deploy	Deploy Copilot for Security rapidly with mature roles-based access controls and test validation using out-of-the-box integrations to begin your SOC modernization journey
Modernize	Copilot for Security Transformation Factory drives the transformation from old runbooks and manual activities and modernizes them into Promptbook and skills
Manage, Defend & Evolve	Manage Copilot for Security with our SOC analysts and global SOCs, leveraging its capabilities to proactively defend your environment and our evolution approach to maximize value and usage, increasing ROI.

3. Assets & Tools

Security-specific Generative AI products that integrate directly into the Microsoft platform and third parties so defenders can react at machine speed and scale.

Core Service Capability	Description
Security CoPilot Advisory Services	Security Copilot Readiness assessment, identify pre-requisites and initial use cases to modernize the
Security CoPilot Consulting Services	Rapidly deploy, integrate and operate Security Copilot in your environment, recognizing value quickly with our rapid deployment approach and delivery assets
Security CoPilot Managed	Transition into Avanade's Manage, Defend and Evolve service for

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Services	Security Copilot, providing ongoing training, prompt and skill engineering and support for complex integrations.
Security Monitoring & Incident Response (L1, L2)	▪ Security Event Monitoring & Incident Handling on a 24x7 basis ▪ Maintenance of Sentinel and CoPilot use cases ▪ Service Review & Reporting ▪ SIEM & AI management
Incident Response	Enhanced incident response processes aligned to CoPilot.
SOC Modernisation	Our factory modernisation approach rapidly transforms old processes into CoPilot driven prompts
Improved SOC Quality of Life (QoL)	Improve SOC QoL for your analysts, increasing engagement, retention and response effectiveness.
Bridge the talent gap	Get new analysts up to speed rapidly with our custom engineered prompt books which can be customised to your environment to help to lower the time for new analysts to be effective.
Platform Management & Engineering	• Sentinel • CoPilot • Defender XDR • Purview • Entra ID

4. Pricing

Please refer to the associated Pricing Document relevant to this Service.

5. Contacts

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6. About Avanade

Avanade, a joint venture between Accenture and Microsoft, is a privately held company was founded in 2000 with the goal of delivering innovative services and solutions to enterprises worldwide using the Microsoft platform. Avanade's main business focus is to purely deliver innovative services and solutions to enterprises worldwide on Microsoft technology. Avanade is a global organisation

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with over 56,000+ professionals worldwide, serving our clients in major geographic business areas in 26 countries.

This vast network of highly skilled resources is further complemented by our network of delivery centres that we refer to as Advanced Technology Centres (ATCs). This complementary capability provides the agility, cost efficiency and diversity of skills that today's businesses demand. This construct underpins the results we generate for our clients and forms the foundation for our long-term relationships with them.