



G-Cloud 15

Lot 3 – Cloud Support Services (Additional Services)

Pricing Document



1. Lot3 Framework Pricing

Avanade pricing for services published under Lot3 Cloud Support Services (Additional Services) are as per the published Government Digital and Data (GDaD) Profession Capability Framework rate card.

This document lays out Avanade's rate card for the defined Lot3 GDaD framework roles, and additional GDaD roles not mandated for Lot3.

Our rate cards align to our flexible resourcing capability pools from:

- **UK Onshore Consulting**
- **Offshore Delivery Centre**
- **UK Onshore Delivery Centre**

All rate cards inclusive of:

- **Consultant's working day:** 8 hours exclusive of travel and lunch
- **Working week:** Monday to Friday excluding national holidays
- **Office hours:** 9:00am to 5:00pm Monday to Friday
- **Travel, mileage subsistence:** Included in day rate within M25. Payable at department's standard travel and subsistence rates outside M25
- **Mileage:** As for travel, mileage subsistence
- **Professional indemnity insurance:** included in day rate

2. Onshore Consulting Rate Card

Architecture	AO	EO	HEO	SEO	G7	G6	SCS
Business Architect	£ 695	£ 795	£ 1,200	£ 1,335	£ 1,475	£ 1,745	£ 1,960
Data Architect	£ 695	£ 795	£ 1,200	£ 1,335	£ 1,475	£ 1,745	£ 1,960
Enterprise Architect	£ 695	£ 795	£ 1,200	£ 1,335	£ 1,475	£ 1,745	£ 1,960
Network Architect	£ 695	£ 795	£ 1,200	£ 1,335	£ 1,475		
Security Architect	£ 695	£ 795	£ 1,200	£ 1,335	£ 1,475	£ 1,745	£ 1,960
Solution Architect	£ 695	£ 795	£ 1,200	£ 1,335	£ 1,475	£ 1,745	£ 1,960
Technical Architect	£ 695	£ 795	£ 1,200	£ 1,335	£ 1,475	£ 1,745	£ 1,960

Chief Digital and Data roles	AO	EO	HEO	SEO	G7	G6	SCS
Chief Data Officer							£ 2,040
Chief Information Security Officer							£ 2,040
Chief Technology Officer							£ 2,040

Data roles	AO	EO	HEO	SEO	G7	G6	SCS
Analytics Engineer	£ 695	£ 795	£ 1,200	£ 1,335	£ 1,475	£ 1,745	£ 1,960
Data Analyst	£ 695	£ 795	£ 1,200	£ 1,335	£ 1,475	£ 1,745	£ 1,960
Data Engineer	£ 695	£ 795	£ 1,200	£ 1,335	£ 1,475	£ 1,745	£ 1,960
Data Ethicist	£ 595	£ 795	£ 970	£ 1,200	£ 1,475	£ 1,890	£ 2,040
Data Governance manager	£ 695	£ 795	£ 1,200	£ 1,335	£ 1,475	£ 1,745	£ 1,960
Data Scientist	£ 595	£ 795	£ 970	£ 1,200	£ 1,475	£ 1,890	£ 2,040
Machine Learning engineer	£ 695	£ 795	£ 1,200	£ 1,335	£ 1,475	£ 1,745	£ 1,960
Performance Analyst	£ 695	£ 795	£ 1,200	£ 1,335	£ 1,475	£ 1,745	£ 1,960

IT Operations Roles	AO	EO	HEO	SEO	G7	G6	SCS
Application Operations Engineer	£ 695	£ 795	£ 1,200	£ 1,335	£ 1,475	£ 1,745	£ 1,960
Business Relationship Manager	£ 595	£ 795	£ 970	£ 1,200	£ 1,475		
Change and Release Manager	£ 595	£ 635	£ 850	£ 1,025	£ 1,475		
Command and Control Centre Manager	£ 595	£ 635	£ 850	£ 1,025	£ 1,295	£ 1,495	£ 1,625
End User Computing Engineer	£ 695	£ 795	£ 1,200	£ 1,335	£ 1,475	£ 1,745	£ 1,960
IT Service Manager	£ 595	£ 635	£ 850	£ 1,025	£ 1,295		
Incident Manager	£ 595	£ 635	£ 850	£ 1,025			
Infrastructure Engineer	£ 695	£ 795	£ 1,200	£ 1,335	£ 1,475	£ 1,745	£ 1,960
Infrastructure Operations Engineer	£ 695	£ 795	£ 1,200	£ 1,335	£ 1,475	£ 1,745	£ 1,960
Problem Manager	£ 595	£ 635	£ 850	£ 1,025			
Service Desk Manager	£ 595	£ 635	£ 850	£ 1,025	£ 1,295		
Service Transition Manager	£ 595	£ 635	£ 850	£ 1,025	£ 1,295		

Product and Delivery roles	AO	EO	HEO	SEO	G7	G6	SCS
Business Analyst	£ 595	£ 795	£ 970	£ 1,200	£ 1,475	£ 1,890	£ 2,040
Delivery Manager	£ 695	£ 795	£ 1,200	£ 1,335	£ 1,475	£ 1,745	£ 1,960
Digital Portfolio Manager	£ 695	£ 795	£ 1,200	£ 1,335	£ 1,475	£ 1,745	£ 1,960
Product Manager	£ 695	£ 795	£ 1,200	£ 1,335	£ 1,475	£ 1,745	£ 1,960
Programme Delivery Manager	£ 695	£ 795	£ 1,200	£ 1,335	£ 1,475		
Service Owner	£ 695	£ 795	£ 1,200	£ 1,335	£ 1,475		

Quality Assurance Testing (QAT) roles	AO	EO	HEO	SEO	G7	G6	SCS
Quality Assurance Testing (QAT) Analyst	£ 695	£ 795	£ 1,200	£ 1,335	£ 1,475		
Test Engineer	£ 695	£ 795	£ 1,200	£ 1,335	£ 1,475		
Test Manager	£ 695	£ 795	£ 1,200	£ 1,335	£ 1,475	£ 1,745	£ 1,960

Software Development roles	AO	EO	HEO	SEO	SEO Mgmt	G7	G7 Mgmt	G6	G6 Mgmt	SCS
Development Operations (DevOps) Engineer	£ 695	£ 795	£ 1,200	£ 1,335	£ 1,335	£ 1,475	£ 1,475	£ 1,745	£ 1,745	£ 1,960
Frontend Developer	£ 695	£ 795	£ 1,200	£ 1,335	£ 1,335	£ 1,475	£ 1,475	£ 1,745	£ 1,745	£ 1,960
Software Developer	£ 695	£ 795	£ 1,200	£ 1,335	£ 1,335	£ 1,475	£ 1,475	£ 1,745	£ 1,745	£ 1,960

User-Centred Design roles	AO	EO	HEO	SEO	G7	G6	SCS
Accessibility Specialist	£ 595	£ 795	£ 970	£ 1,200	£ 1,475	£ 1,890	£ 2,040
Content Designer	£ 595	£ 795	£ 970	£ 1,200	£ 1,475	£ 1,890	£ 2,040
Content Strategist	£ 595	£ 795	£ 970	£ 1,200	£ 1,475		
Graphic Designer	£ 595	£ 795	£ 970	£ 1,200	£ 1,475	£ 1,890	£ 2,040
Interaction Designer	£ 595	£ 795	£ 970	£ 1,200	£ 1,475	£ 1,890	£ 2,040
Service Designer	£ 595	£ 795	£ 970	£ 1,200	£ 1,475	£ 1,890	£ 2,040
Technical Writer	£ 595	£ 795	£ 970	£ 1,200	£ 1,475		
User Researcher	£ 595	£ 795	£ 970	£ 1,200	£ 1,475	£ 1,890	£ 2,040

Cyber Security roles	AO	EO	HEO	SEO	G7	G6	SCS
Cyber Security Audit and Assurance	£ 595	£ 635	£ 850	£ 1,025	£ 1,295	£ 1,495	
Cyber Security Governance and Risk Management	£ 595	£ 635	£ 850	£ 1,025	£ 1,295	£ 1,495	
Cyber Security Monitoring	£ 595	£ 635	£ 850	£ 1,025	£ 1,295	£ 1,495	
Cyber Security Incident Response	£ 595	£ 635	£ 850	£ 1,025	£ 1,295	£ 1,495	
Cyber Security Vulnerability Management	£ 695	£ 795	£ 1,200	£ 1,335	£ 1,475	£ 1,745	
Cyber Security Digital Forensics	£ 695	£ 795	£ 1,200	£ 1,335	£ 1,475	£ 1,745	
Cyber Security Testing	£ 695	£ 795	£ 1,200	£ 1,335	£ 1,475	£ 1,745	
Cyber Security Secure Design	£ 695	£ 795	£ 1,200	£ 1,335	£ 1,475	£ 1,745	

3. Offshore Rate Card

Offshore location is India.

Architecture	AO	EO	HEO	SEO	G7	G6	SCS
Business Architect	£ 180	£ 245	£ 305	£ 395	£ 495	£ 595	£ 675
Data Architect	£ 180	£ 245	£ 305	£ 395	£ 495	£ 595	£ 675
Enterprise Architect	£ 180	£ 245	£ 305	£ 395	£ 495	£ 595	£ 675
Network Architect	£ 180	£ 245	£ 305	£ 395	£ 495		
Security Architect	£ 180	£ 245	£ 305	£ 395	£ 495	£ 595	£ 675
Solution Architect	£ 180	£ 245	£ 305	£ 395	£ 495	£ 595	£ 675
Technical Architect	£ 180	£ 245	£ 305	£ 395	£ 495	£ 595	£ 675

Chief Digital and Data Roles	AO	EO	HEO	SEO	G7	G6	SCS
Chief Data Officer							£ 675
Chief Information Security Officer							£ 675
Chief Technology Officer							£ 675

Data roles	AO	EO	HEO	SEO	G7	G6	SCS
Analytics Engineer	£ 180	£ 245	£ 305	£ 395	£ 495	£ 595	£ 675
Data Analyst	£ 180	£ 245	£ 305	£ 395	£ 495	£ 595	£ 675
Data Engineer	£ 180	£ 245	£ 305	£ 395	£ 495	£ 595	£ 675
Data Ethicist	£ 180	£ 245	£ 305	£ 395	£ 495	£ 595	£ 675
Data Governance Manager	£ 180	£ 245	£ 305	£ 395	£ 495	£ 595	£ 675
Data Scientist	£ 180	£ 245	£ 305	£ 395	£ 495	£ 595	£ 675
Machine Learning Engineer	£ 180	£ 245	£ 305	£ 395	£ 495	£ 595	£ 675
Performance Analyst	£ 180	£ 245	£ 305	£ 395	£ 495	£ 595	£ 675

IT Operations Roles	AO	EO	HEO	SEO	G7	G6	SCS
Application Operations Engineer	£ 180	£ 245	£ 305	£ 395	£ 495	£ 595	£ 675
Business Relationship Manager	£ 180	£ 245	£ 305	£ 395	£ 495		
Change and Release Manager	£ 180	£ 245	£ 305	£ 395	£ 495		
Command and Control Centre Manager	£ 180	£ 245	£ 305	£ 395	£ 495	£ 595	£ 675
End User Computing Engineer	£ 180	£ 245	£ 305	£ 395	£ 495	£ 595	£ 675
IT Service Manager	£ 180	£ 245	£ 305	£ 395	£ 495		
Incident Manager	£ 180	£ 245	£ 305	£ 395	£ 495		
Infrastructure Engineer	£ 180	£ 245	£ 305	£ 395	£ 495	£ 595	£ 675
Infrastructure Operations Engineer	£ 180	£ 245	£ 305	£ 395	£ 495	£ 595	£ 675
Problem Manager	£ 180	£ 245	£ 305	£ 395	£ 495		
Service Desk Manager	£ 180	£ 245	£ 305	£ 395	£ 495		
Service Transition Manager	£ 180	£ 245	£ 305	£ 395	£ 495		

Product and Delivery roles	AO	EO	HEO	SEO	G7	G6	SCS
Business Analyst	£ 180	£ 245	£ 305	£ 395	£ 495	£ 595	£ 675
Delivery Manager	£ 180	£ 245	£ 305	£ 395	£ 495	£ 595	£ 675
Digital Portfolio Manager	£ 180	£ 245	£ 305	£ 395	£ 495	£ 595	£ 675
Product Manager	£ 180	£ 245	£ 305	£ 395	£ 495	£ 595	£ 675
Programme Delivery Manager	£ 180	£ 245	£ 305	£ 395	£ 495		
Service Owner	£ 180	£ 245	£ 305	£ 395	£ 495		

Quality Assurance Testing (QAT) roles	AO	EO	HEO	SEO	G7	G6	SCS
Quality Assurance Testing (QAT) Analyst	£ 180	£ 245	£ 305	£ 395	£ 495		
Test Engineer	£ 180	£ 245	£ 305	£ 395	£ 495		
Test Manager	£ 180	£ 245	£ 305	£ 395	£ 495	£ 595	£ 675

Software Development Roles	AO	EO	HEO	SEO	SEO Mgmt	G7	G7 Mgmt	G6	SCS
Development Operations (DevOps) Engineer	£ 180	£ 245	£ 305	£ 395	£ 395	£ 495	£ 495	£ 595	£ 675
Frontend Developer	£ 180	£ 245	£ 305	£ 395	£ 395	£ 495	£ 495	£ 595	£ 675
Software Developer	£ 180	£ 245	£ 305	£ 395	£ 395	£ 495	£ 495	£ 595	£ 675

User-Centred Design roles	AO	EO	HEO	SEO	G7	G6	SCS
Accessibility Specialist	£ 180	£ 245	£ 305	£ 395	£ 495	£ 595	£ 675
Content Designer	£ 180	£ 245	£ 305	£ 395	£ 495	£ 595	£ 675
Content Strategist	£ 180	£ 245	£ 305	£ 395	£ 495		
Graphic Designer	£ 180	£ 245	£ 305	£ 395	£ 495	£ 595	£ 675
Interaction Designer	£ 180	£ 245	£ 305	£ 395	£ 495	£ 595	£ 675
Service Designer	£ 180	£ 245	£ 305	£ 395	£ 495	£ 595	£ 675
Technical Writer	£ 180	£ 245	£ 305	£ 395	£ 495		
User Researcher	£ 180	£ 245	£ 305	£ 395	£ 495	£ 595	£ 675

Cyber Security roles	AO	EO	HEO	SEO	G7	G6	SCS
Cyber Security Audit and Assurance	£ 180	£ 245	£ 305	£ 395	£ 495	£ 595	
Cyber Security Governance and Risk Management	£ 180	£ 245	£ 305	£ 395	£ 495	£ 595	
Cyber Security Monitoring	£ 180	£ 245	£ 305	£ 395	£ 495	£ 595	
Cyber Security Incident Response	£ 180	£ 245	£ 305	£ 395	£ 495	£ 595	
Cyber Security Vulnerability Management	£ 180	£ 245	£ 305	£ 395	£ 495	£ 595	
Cyber Security Digital Forensics	£ 180	£ 245	£ 305	£ 395	£ 495	£ 595	
Cyber Security Testing	£ 180	£ 245	£ 305	£ 395	£ 495	£ 595	
Cyber Security Secure Design	£ 180	£ 245	£ 305	£ 395	£ 495	£ 595	