



VMware Cloud on AWS Pricing Document

Overview

VMware Cloud on AWS service provides simple yet flexible options to consume VMware's powerful software capabilities and AWS's elastic, bare-metal infrastructure as a combined offering with support included. This offering can be purchased on-demand or as 1-year or 3-year subscription.

All the pricing quoted in this document may be subject to the exchange rate changes.

Pricing Options

Host Based On-Demand Pricing

On-Demand consumption lets you pay for hosts by the hour. There are no upfront costs, and you have the flexibility to scale the number of hosts up or down without long-term commitments. You only pay for each hour that the host is active in your account.

Host Based Reservation Pricing

Prepay longer-term subscription of hosts gives you up to 50% cost compared to on-demand hosts consumed over the equivalent period. Host Reservations are available in 1- or 3-year term. You pay upfront but maximize your savings.

You also have the option to choose between single host or production VMware Cloud on AWS service.

Single Host	Production
For non-production use only Includes: ✓ VMware SDDC software: vSphere, vSAN, NSX-T, vCenter Server ✓ VMware HCX ✓ Dedicated Amazon EC2 Bare Metal Instances ✓ VMware Global Support Purchase separately: ▪ VMware Live Recovery ▪ VMware Aria Automation ▪ VMware Aria Operations ▪ VMware Aria Operations for Logs ▪ VMware Tanzu Standard Not supported: ❖ Lifecycle management by VMware (updates, patches and upgrades)	Designed for production enterprise environments Includes: ✓ VMware SDDC software: vSphere, vSAN, NSX-T, vCenter Server ✓ VMware HCX ✓ VMware Tanzu services: TKG Service + TMC Essentials ✓ VMware Aria Automation ✓ VMware Aria Operations ✓ VMware Aria Operations for Logs ✓ Dedicated Amazon EC2 Bare Metal Instances ✓ VMware Global Support ✓ Lifecycle management by VMware (updates, patches, and upgrades) ✓ Support for High Availability (HA) and Stretched Clusters ✓ Service Level Agreement (SLA) Purchase separately: ▪ VMware Live Recovery ▪ VMware Aria Operations for Networks

Single Host:

Host Specifications	i3.metal		i4i.metal	
	Good for general purpose clusters. Provides good balance between compute and storage capabilities for most typical workload types.		Optimized for general purpose workloads that need increased scale. Great for database workloads, VDI workloads, mission/business critical workloads, memory intensive workloads, and real time applications. Provides more memory, compute, storage, and networking speed	
Cores / host	36		64	
Memory / host (GiB)	512		1024	
Storage	NVMe (~10.7 TiB raw storage capacity)		NVMe (~20.46TiB usable storage capacity)	
Pricing	Price / host	Effective Hourly	Price / host	Effective Hourly
On-Demand (hourly)	£5.63 / hour	£5.63 / hour	£12.52 /hour	£12.52 /hour

Production:

Host Specifications	i3.metal		i3en.metal		i4i.metal		m7i.metal-24xl	
	Good for general purpose clusters. Provides good balance between compute and storage capabilities for most typical workload types.		This capability is optimized for data-intensive workloads requiring high random I/O access such as relational databases and workloads that require end to end security.		Optimized for general purpose workloads that need increased scale. Great for database workloads, VDI workloads, mission/business critical workloads, memory intensive workloads, and real time applications. Provides more memory, compute, storage, and networking speed		Provide great flexibility and choice for customers, and allow them to scale storage independent of compute. It also offers a more cost-effective solution, especially for small deployments with low storage consumption.	
Cores / host	36		48		64		48	
Memory / host (GiB)	512		768		1024		384	
Storage	NVMe (~10.37TiB usable storage capacity)		NVMe (~45.84TiB usable storage capacity)		NVMe (~20.46TiB usable storage capacity)		NFS based external storage	
Pricing	Price / host	Effective Hourly	Price / host	Effective Hourly	Price / host	Effective Hourly	Price / host	Effective Hourly
On-Demand (hourly)	£6.73 / hour	£6.73 / hour	£13.13 / hour	£13.13 / hour	£12.52 /hour	£12.52 /hour	£7.22 /hour	£7.22 /hour
1-year Subscription (standard)			£86,011.6 / year	£9.81 / hour	£77,854.13 /year	£8.88 / hour	£44,242.83 /year	£5.05 /hour
3-year Subscription (standard)			£185,695.71 / 3 years	£7.06 / hour	£163,783.75 /3 years	£6.23 / hour	£94,806.05 /year	£3.60 /hour

Pricing Considerations

Please refer to the below key points when considering buying VMware offerings:

- Price includes VMware software, AWS infrastructure and support costs
- The minimum required configuration for the production environment is 2 hosts per cluster. Above the minimum, hosts can be added or removed in 1-unit increments.
- Pricing above for i3.metal, i3en.metal and i4i.metal is for London region. Pricing may vary depending on region of deployment,
- m7i.metal-24xl is currently available in US West (Oregon), US East (N.Virginia), US East (Ohio), EU (Ireland) and EU (Stockholm). Pricing shown above for m7i.metal-24xl is for EU (Ireland), pricing may vary depending on region of deployment.

Additional Charges

Data Transfer, VMware Transit Connect and public IP charges are not included in the above tables and will be added separately to the VMware Cloud on AWS bill as per below:

	Price
Network Egress Traffic Charges	
Data Transfer IN to VMware Cloud on AWS from Internet	\$0.05 per GB
Data Transfer IN to VMware cloud on AWS from another region	\$0.02 per GB
Data Transfer IN/OUT/BETWEEN same Availability Zone	Free
Data Transfer IN/OUT/BETWEEN different Availability Zones or using elastic IP or ELB	\$0.02 per GB
Data transfer OUT from VMware Cloud on AWS to the internet	\$0.05 per GB
Data transfer OUT from VMware Cloud on AWS to another AWS region	\$0.02 per GB
IP Address Charges*	
Elastic IP address associated with a running instance	Free
Elastic IP address not associated with a running instance	\$0.005 per hour on a pro-rata basis
Elastic IP address remap	\$0.10 is incurred for each re-map after the one hundred limit is reached.
VMware Transit Connect Pricing	
Price per VMware Transit Connect attachment	\$0.05
Price per GB of data processed by VMware Transit Connect	\$0.02

*VMware has introduced a new policy for EIP charges where you will be charged only for the IPs unattached to a running instance. This means additional cost savings that we pass on to you for these charges.

