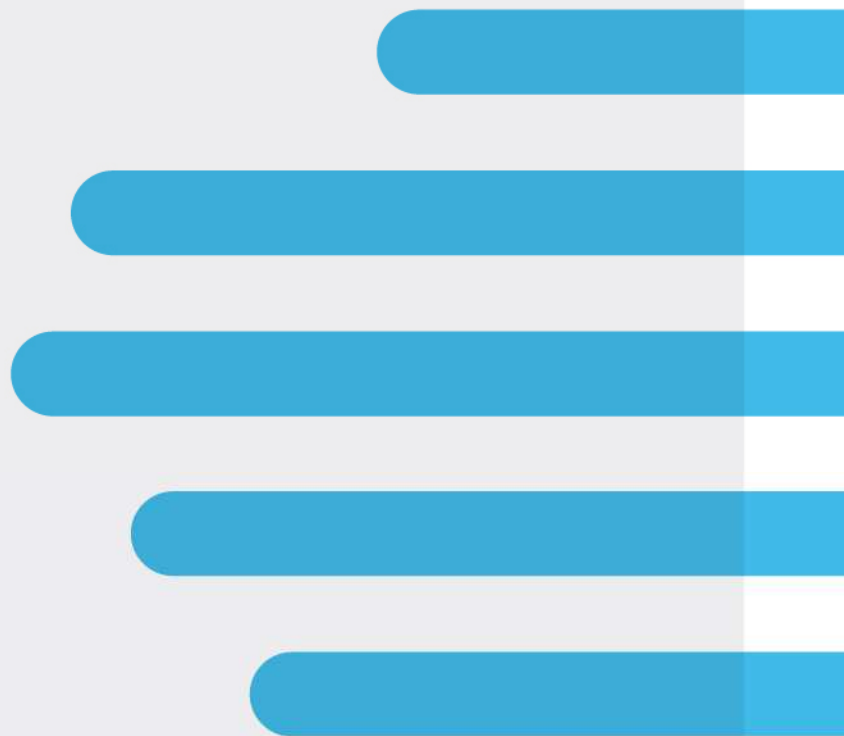




# **IQVIA Hospital Information System & Electronic Medical Records**

*Pricing Document*

G-Cloud 15



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## PRICING MODEL

IQVIA HIS & EMR is an enterprise-grade SaaS product solution, and architected for high performance, reliability, and security. It provides clients a comprehensive application with a full suite of tools for clinical tasks and patient administration, adapt to custom workflows, integrate with medical equipment and third-party applications, meet the local regulatory requirements and secured data access in order to achieve improved quality of care, thus ensuring patient safety and satisfaction. The key features are listed below:

- Multi-tenancy, multi-site and distributed solution
- Virtual Organisation to configure common master data.
- Cloud native, device-agnostic, scalable architecture
- Ease of configuration and parameterisation
- Easier clinical adoption - intuitive and user-friendly interface
- Patient-centric and cross-cutting solution, ease of building care plans and new workflows
- Guaranteed interoperability, integration with devices and other systems.
- Online knowledge base for training
- Customisable forms and note templates.
- Alert Designer
- Security through data encryption, access controls, and regular security audits.

### SaaS Pricing Per Bed (Unit) Per Year:

| Particulars                                                                   | Price Per Bed Per Year |            |            |
|-------------------------------------------------------------------------------|------------------------|------------|------------|
|                                                                               | 50 Beds                | 100 Beds   | 300 Beds   |
| Annual Subscription Price per bed per annum for 1 <sup>st</sup> Year          | £ 7,015.00             | £ 6,448.00 | £ 6,072.00 |
| Annual Subscription Price per bed per annum from 2 <sup>nd</sup> Year onwards | £ 3,340.00             | £ 2,457.00 | £ 1,767.00 |

### Typical Pricing for 50 beds, 100 beds and 300 beds Inpatient facilities:

| Particulars                           | 50 Beds      | 100 Beds     | 300 Beds       |
|---------------------------------------|--------------|--------------|----------------|
| License, Implementation, Integration, | £ 272,870.00 | £ 513,580.00 | £ 1,423,650.00 |
| Cloud Hosting                         | £ 56,050.00  | £ 56,050.00  | £ 56,880.00    |

|                                                       |             |             |              |
|-------------------------------------------------------|-------------|-------------|--------------|
| Drug Database and Clinical Pathways                   | £ 20,500.00 | £ 41,000.00 | £ 123,000.00 |
| Analytics Tool – Tableau (Creator, Explorer & Viewer) | £ 3,470.00  | £ 5,970.00  | £ 17,270.00  |

### Breakdown of Pricing:

| Inpatient Facility                                                 | Annual Subscription Unit Rate (£) | One-time Implementation Amount (£) |
|--------------------------------------------------------------------|-----------------------------------|------------------------------------|
| Base system up to 50 beds                                          | £ 79,860.00                       | £ 169,720.00                       |
| 51 Beds - 100 Beds (Price Per Bed)                                 | £ 1,010.00                        | £ 334,440.00                       |
| 101 Beds - 300 Beds (Price Per Bed)                                | £ 900.00                          | £ 998,320.00                       |
| Above 300 Beds (Price Per Bed)                                     | £ 800.00                          | £ 1,497,480.00                     |
| Cloud Hosting up to 200 beds                                       | £ 56,050.00                       |                                    |
| Cloud Hosting 201-400 beds                                         | £ 57,880.00                       |                                    |
| Drug Database (Medi-Span) and Clinical Pathways (UpToDate) per bed | £ 410.00                          | £ -                                |
| Analytics Tool - Tableau Creator per user                          | £ 640.00                          | £ -                                |
| Analytics Tool - Tableau Explorer per user                         | £ 330.00                          | £ -                                |
| Analytics Tool - Tableau Viewer per user                           | £ 120.00                          | £ -                                |
| HL7 Interface Engine-20 devices connectors                         | £ 9,590.00                        | £ -                                |
| HL7 additional 20 devices connectors                               | £ 3,200.00                        | £ -                                |
| HL7 Interface Engine Connector (Single App DrugDB, ERP etc)        | £ 3,200.00                        | £ -                                |
| Addl HL7 Interface Engine Connector (Single App DrugDB, ERP etc)   | £ 1,440.00                        | £ -                                |

### Key Assumptions:

- SaaS model Subscription License for IQVIA HIS Application Software is priced based on 'per bed per year' for inpatient facilities.
- First year price includes IQVIA HIS License subscription, Drug Database License subscription, Clinical Pathways license subscription, Analytics tool license subscription, Implementation services, Integration and Maintenance & Support.

- c. 2<sup>nd</sup> year onwards, the price is for recurring annual licenses subscription for the duration of the contract.
- d. There is no restriction on the number of users in this pricing model.
- e. Annual IQVIA HIS Application Software Maintenance & Support price is included within the Subscription price.
- f. It is a condition of the License that the Client to sign EULA (End User License Agreement)
- g. Software Maintenance Service is under its continuous coverage over the term of the contract, and the Licensor (IQVIA) has received due payment.
- h. At time of delivery, latest available versions of IQVIA HIS and IQVIA Intelligence Dashboard will be delivered.
- i. All pre-agreed integration requirements for client should be provided to IQVIA with clear confirmation for a valid support contract coverage from the vendor.
- j. Integration to devices that are not capable to send HL7, XML or ANSI data out, or out of service, or out of support contract are excluded.
- k. For Lab Analyzer integration, client will facilitate to ensure that the Host Integration Manuals are made available and adequate support is provided by the Vendor of the lab analyzers to IQVIA in timely manner.
- l. Integration to Third-party systems includes the related analysis and software development to connect from IQVIA side to the intermediary integration engine/ platform, any activities to be done at the third-party system side is the responsibility of Client or the respective third-party vendor.
- m. Licenses for the Terminology code sets such as ICD 10, SNOMED, CPT/ ACHI, LOINC, Drug Database, Decision Support and Medical libraries (e.g., Clinical Pathways) to be provided by the client.

### **Additional Professional Services**

- Available as required to meet individual client requirements.
- Please see our separate SFIA professional services rate card for details

## Contact IQVIA

For further information about this service please contact us at:

**email:** [hss\\_salesenablement@iqvia.com](mailto:hss_salesenablement@iqvia.com)

**visit:** [www.iqvia.com/uk-nhs-solutions](http://www.iqvia.com/uk-nhs-solutions)