

e18

Innovation

a Digital Workforce Company



SS&C Blue Prism

Pricing Document

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1) SS&C Blue Prism Products and Services

1.1 SS&C Blue Prism Cloud

Enablement Option 1: Launch Pack Blue Prism Professional Services to build first process in year 1.

Blue Prism Cloud	Year 1 Buy Price (£)
Includes 2 Production Workers, 1 Development Worker, and Production Support.	£44,044

Blue Prism Cloud	Year 1 Buy Price (£)
Includes 3 Production Workers, 1 Development Worker, and Production Support.	£66,066

- Blue Prism Cloud (BPC) Launch Packs consist of a bundle of 2 or 3 BPC Digital Workers for a 1-year term plus Production Support.
- A fixed price Professional Services (PS) engagement in year 1 is required with each Launch Pack, to help support customers with getting one agreed process up and running within the first year. The scope of the PS engagement will be subject to an agreed Statement of Work (SOW).
- New customers only.
- Launch Pack licences purchased under Enablement Option 1 and not renewable under Enablement Option 1 and must be acquired under Enablement Option 2 in subsequent years.

Enablement Option 2: Standard Contracted Service. Select the number of Digital Workers required to meet the business requirements.

Blue Prism Cloud (BPC) Per Digital Worker/year in £ GBP Including Production Support			
Digital Workers	Term (Years)		
	1	2	3
2	£28,720	£26,482	£26,482
3	£23,924	£22,183	£22,183
4	£21,554	£20,033	£20,033
5-10	£20,407	£18,985	£18,985
11-20	£17,205	£15,645	£15,645
21-50	£15,357	£13,957	£13,957
51-100	£14,046	£12,767	£12,767
101-200	£13,098	£11,907	£11,907
Dev Worker	£6,615	£6,615	£6,615

- 1 Development Worker is provided free of charge for the first 5 or fewer Digital Workers.
- 1 additional Development Worker is provided free of charge for every 5 production Digital Workers, over and above the first 5.

1.2 SS&C Blue Prism Enterprise

Select the number of digital workers required to meet business requirements. These can be deployed on a PC, server infrastructure, or a private cloud environment. Production Support must be added to the licence price. An upgrade to business critical support is available.

Blue Prism Enterprise (BPE) Per Digital Worker/year in £ GBP*			
Digital Workers	Term (Years)		
	1	2	3
1-10	£10,584	£10,055	£10,055
11-20	£10,474	£9,526	£9,526
21-50	£9,900	£8,996	£8,996
51-100	£9,316	£8,467	£8,467
101-200	£8,732	£7,938	£7,938

*Production Support will be added to the licence price at 15% of the annual licence fee.

- Unlimited number of Development Workers are provided free of charge for use in non-production environments.

1.3 SS&C Blue Prism WorkHQ

Blue Prism WorkHQ (formerly known as NextGen) is Blue Prism's cloud-native automation fabric where digital workers, humans, and AI agents work together to deliver enterprise business value.

SS&C Blue Prism WorkHQ Workflows with Production Support				
Workflow Invocations (must be purchased in increments of 1000)	Included HiTL Named Users	Price per Workflow Invocation	Additional HiTL Users (per user)	AI Gateway Add-On Price
100,000 – 499,000	10	£0.39	£270	£15,400 (includes 8M tokens and API calls from WorkHQ only)
500,000 – 2,999,000	50	£0.22	£230	£46,200 (includes 40M tokens and API calls from WorkHQ only)
3,000,000 or more	100	£0.18	£190	£88,200 (includes 400M tokens full UI Governance)

- For workflow, agentic, or orchestration capabilities, select the required workflow invocation quantity.
- Workflow invocation volume tiers include stated human-in-the-loop (HiTL) named user licences.

- Additional HiTL named user licences can be added at an additional cost.
- Unused Workflows expire one year from the date of purchase.
- Additional AI Gateway add-on may be added at each tier.
- Digital Workers may be purchased with or without a workflow package.
- AI Gateway access may be added to WorkHQ. Below 3M Workflows, the inclusion of AI Gateway as an add-on is limited to API calls from WorkHQ only (i.e., no Governance UI access).
- Business Critical Support is available at an uplift of 20%.

Workflow pricing includes the following:

- Unlimited AI agent designs.
- AI agents must be called within a workflow to be executed.
- Unlimited workflow designs.
- Metering is based on workflow invocations.
- Debugging mode does not trigger workflow invocation meter, but may not be used in production.

SS&C Blue Prism WorkHQ Per Digital Worker/year in £ GBP*			
Digital Workers	Term (Years)		
	1	2	3
1-4	£17,346	£15,761	£15,761
5-10	£15,383	£13,986	£13,986
11-20	£14,406	£13,094	£13,094
21-50	£13,787	£12,527	£12,527
51-100	£13,073	£11,886	£11,886
101-200	£11,561	£10,511	£10,511

1.4 SS&C AI Gateway

SS&C AI Gateway is an enterprise-grade AI governance platform to help enterprises govern and accelerate AI integration in complex business processes.

Available as a full AI governance model or as a chat interface.

	Component	Price	Commercial Structure
SOLD AS A BUNDLE ONLY	SS&C AI Gateway Core • API Gateway with Guardrails, Audit, RAG & Safety	£17 / 1M Tokens	• Sold in 1M token buckets • Committed and invoiced upfront • Expires after set term (typically 1 year) • Minimum commitment required • Auto-renews to reduce paperwork • Early consumption triggers new bucket • Unused tokens expire; overage covered by next bucket
	SS&C Governance UI • AI platform Management Console • Track governance, prompt quality	£88,200 per Admin Seat	• Annual commitment, invoiced upfront • Multi-year billed annually if needed • Auto-renew recommended • Admin Seat fee covers all Business User Governance UI access
	SS&C Chat • Platform integrated chat interface like ChatGPT but safe for any data	£284 per seat	• Annual commitment, sold upfront • Invoiced upfront or annually (multi-year) • Auto-renew recommended
	SS&C Chat+ • Requires purchase of SS&C Chat (upgrade to existing baseline)	£228 per seat	• Annual commitment, sold upfront • Invoiced upfront or annually (multi-year) • Auto-renew recommended • Sold as upgrade to SS&C Chat

1.5 SS&C Blue Prism Professional Services

SS&C Blue Prism Professional Services	Day Rate*
Senior Consultant	£1,260
Senior Developer	£1,050

*Pricing may vary depending on number of days purchased

SS&C Blue Prism Professional Services Packaged Solutions	Fixed Price £
Build Quality Assessment	£4,320
ROM2 Assessment	£18,720
Technical Architecture Design Assurance	£8,640
Technical Infrastructure Assessment	£8,640

Knowledge Support – Time called-off in 2-hour increments. Available in conjunction with all products listed within this document.

	Term (Years)		
	1	2	3
Bronze	£7,550	£6,950	£6,300
Silver	£15,100	£13,850	£12,600
Gold	£30,250	£27,700	£25,200

Platform Support

Business Critical Support (24x7 Support)	20% uplift on annual licence fee
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1) e18 Programme Support Services

2.1 Basic

Our basic service package provides essential guidance to help organisations launch an automation capability safely, with access to shared NHS learnings.

What's included:

- **Programme Onboarding:** establish programme scope, roles & responsibilities, and support requirements.
- **Quarterly Programme Reviews:** attend quarterly programme review meetings hosted by our Customer Success team and receive a high-level, forward-looking recommendations summary following each meeting.
- **Access to Community & Shared Learning:** receive basic access to the online e18 automation community for up to 5 members of your organisation.
- **Reference Materials & Guidance:** access our standard governance and benefits realisation templates, and receive tailored advice on training materials/modules to develop your internal automation capability.

Price = £9,995 + VAT per annum

2.2 Growth

Our growth service package is designed for organisations looking to actively grow their automation programme, moving beyond foundational activity to identify, prioritise, and embed transformational automations that deliver meaningful operational and financial impact.

Includes all Basic services, plus:

- **Transformational Process Identification:** five structured 'Process Discovery Workshops' per annum – hosted by our NHS transformation experts – focused on identifying high-impact automation opportunities.
- **Access to our NHS Automation Process Library:** receive upgraded access to our online community for an unlimited number of users, which includes an NHS process library of over 350 live automations.
- **Team Setup & Automation Governance:** work in partnership with us to create or grow an in-house automation capability, and embed rigorous governance that enables process prioritisation aligned to strategic objectives.
- **Automation Maturity Assessment:** undertake a formal annual assessment of your automation maturity vs peer organisations to identify strengths, weaknesses, and areas of opportunity.
- **External Funding Support:** receive exclusive information on identified regional and national funding opportunities and leverage tailored bid-support to secure funds for your programme.

- **Internal Business Case Advice:** advisory services to develop robust internal business cases, including benefits analysis, ROI modelling, and narrative reviews to obtain executive approval.
- **Automation Technology Guidance:** establish a bespoke framework for determining which automation use cases are best suited to which automation tool.
- **Dedicated Customer Success Lead:** collaborate with e18's in-house automation experts, with monthly programme review meetings and on-demand responses to queries.

Price = £19,995 + VAT per annum

2.3 Transformation

Our transformation support package provides strategic alignment and executive-level engagement for organisations operating automation at scale or embedding it as a core transformation capability.

Includes all Basic and Growth services, plus:

- **Intelligent Automation Health Check:** data-driven annual service reviews of your automation architecture and live automation estate to drive platform and process optimisation.
- **Steering Group Attendance and Executive Reviews:** our automation experts will attend monthly governance meetings and host quarterly strategic reviews with programme SROs and execs.
- **Benefits Realisation Framework:** design and implement a structured benefits tracking approach to evidence ROI and value delivered.
- **Automation Strategy Development:** co-creation of a Trust-aligned automation strategy and multi-year programme roadmap.
- **Pipeline Optimisation:** receive an additional 5 'Process Discovery Workshops' per annum to scale process identification across the organisation.

Price = £29,995 + VAT per annum

2) Continuous Implementation Services

Specialist support services are available as modular packages alongside any support tier.

3.1 Continuous Analyst Support

Provides time-based analyst services to support:

- **Process Deep-Dives:** detailed assessments of end-to-end processes to identify automation suitability, complexity, and value.
- **Solution Design:** clear definition of automation scope, assumptions, and process boundaries to inform delivery.

- **PDD creation:** creation of structured Process Definition Documents to support accurate and efficient automation delivery.

Price = £1062.50 + VAT per day

Minimum commitment: 2 days per month

3.2 Continuous Developer Oversight

Provides time-based developer services to support:

- **Best Practice Guidance:** advice on automation standards, design principles, and development approaches aligned to best practice.
- **Developer Mentorship:** mentoring for in-house developers to build their capability and consistency.
- **Delivery Oversight:** independent technical oversight to support delivery quality.
- **Code Reviews and Quality Assurance:** structured automation reviews to ensure quality, maintainability, and adherence to development standards ahead of go-live.

Price = £1062.50 + VAT per day

Minimum commitment: 2 days per month

3.3 Continuous Automation Delivery

Provides time-based automation delivery services to carry out:

- **Automation Build and Testing:** design, development, and testing of automation solutions.
- **Controlled Deployment:** management of go-live activities, including hyper-care support, to move automations safely and effectively into live operation.
- **Enhancements and Rework of Existing Automations:** optimisation and remediation of existing automations to improve performance, address defects, or reflect process changes.

Price = £1062.50 + VAT per day

Minimum commitment: 4 days per month

3) Project Based Automation Services

Project-Based Automation Services provide standalone consultancy and delivery services and are priced according to project scope.

Price (onshore) = £1,062.50 + VAT per day

Price (nearshore) = £650 + VAT per day

4) Automation Maintenance Services

5.1 Run Management Service: an SLA-based service to ensure the business continuity of RPA solutions deployed to the Outsmart platform. This service consists of the run-time maintenance of specified automations.

Process Priority	Resolution	Annual Price Per Automation
P1	<2h (24/7)	£21,600
P2	<12h (Weekdays)	£7,200
P3	<24h (Weekdays)	£4,800

5.2 BPA Solution Management Service: an SLA-based service to ensure the business continuity of BPA solutions deployed to the Outsmart platform. This service has two main elements: i) main user support and ii) solution runtime maintenance. This service does not apply to any attached automation solution (e.g. RPA, IDP etc.)

Process Priority	Resolution	Annual Price Per Automation
P1	<2h (24/7)	£32,400
P2	<2h (Weekdays)	£27,000

5.3 Control Room Monitoring Service: an SLA-based service to ensure the business continuity of automations deployed to cloud-based automation platforms not hosted by e18 Innovation/Digital Workforce. This service consists of the run-time maintenance of specified automations. All processes under this service have a process priority of 'P3'.

Pricing:

- Up to 5 automations = £13,800 + VAT per annum
- 6 – 10 automations = £21,505 + VAT per annum
- Additional automations = £2,070 + VAT per annum

5) Pathway and Operational Analysis Services

Pathway and Operational Analysis Services provide deep, end-to-end exploration of how work flows across clinical pathways or business processes, identifying where automation can deliver the greatest impact and shaping a clear foundation for future automation delivery. Pathway and operational analysis services are priced according to project scope.

Price = £1,062.50 + VAT per day

