

Project Management Office as a Service

Part of our wider digital transformation portfolio



What is PMOaaS?

‘A service providing the governance, framework, processes and communications to ensure best practice delivery. A single, clear version of the truth’

- An on- or off-site service to match clients’ requirements and budget
- It sets a baseline to ensure clear tracking and reporting
- A bespoke, evidence-based service ensuring relevance to the client, from start to finish
- It sets the standard for project method, delivery and communications required to manage unforeseen challenges and deliver measurable benefits
- Developed by experienced project and programme managers, who have successfully delivered multi-million-pound programmes for systems integrators and FTSE 50 organisations

Overview

Why you need PMO as a Service (PMOaaS)

- For an overview of project delivery, to see the 'big picture'
- To access specialised staff or tools to undertake complex projects and programmes.
- Expertise at managing external specialists, software and infrastructure
- To provide visibility for stakeholders, management of delivery and clarity on precedence

Outsourcing your Project Management (PM) has to be right for your business and the project. We can advise you.



Do you have the skills and experience in-house?

We have seen multiple projects that do not deliver the full expected benefit due to a **lack of appropriate resources, skill levels and poor planning.**

For most businesses, it is far too expensive to hold a bench of Project Professionals, with the appropriate skills and experience, to cover all project activity for both internal and customer projects.





In-house Project Management can fail in these areas

Visibility

Incomplete view of all projects & programmes in your organisation

Alignment

Misalignment between projects and business needs

Delivery

No 'one standard' for measuring delivery

Resources

Resources not being managed efficiently or a lack of useful data

Conclusion

PMOaaS addresses these issues and provides cost savings

The cost of project failure

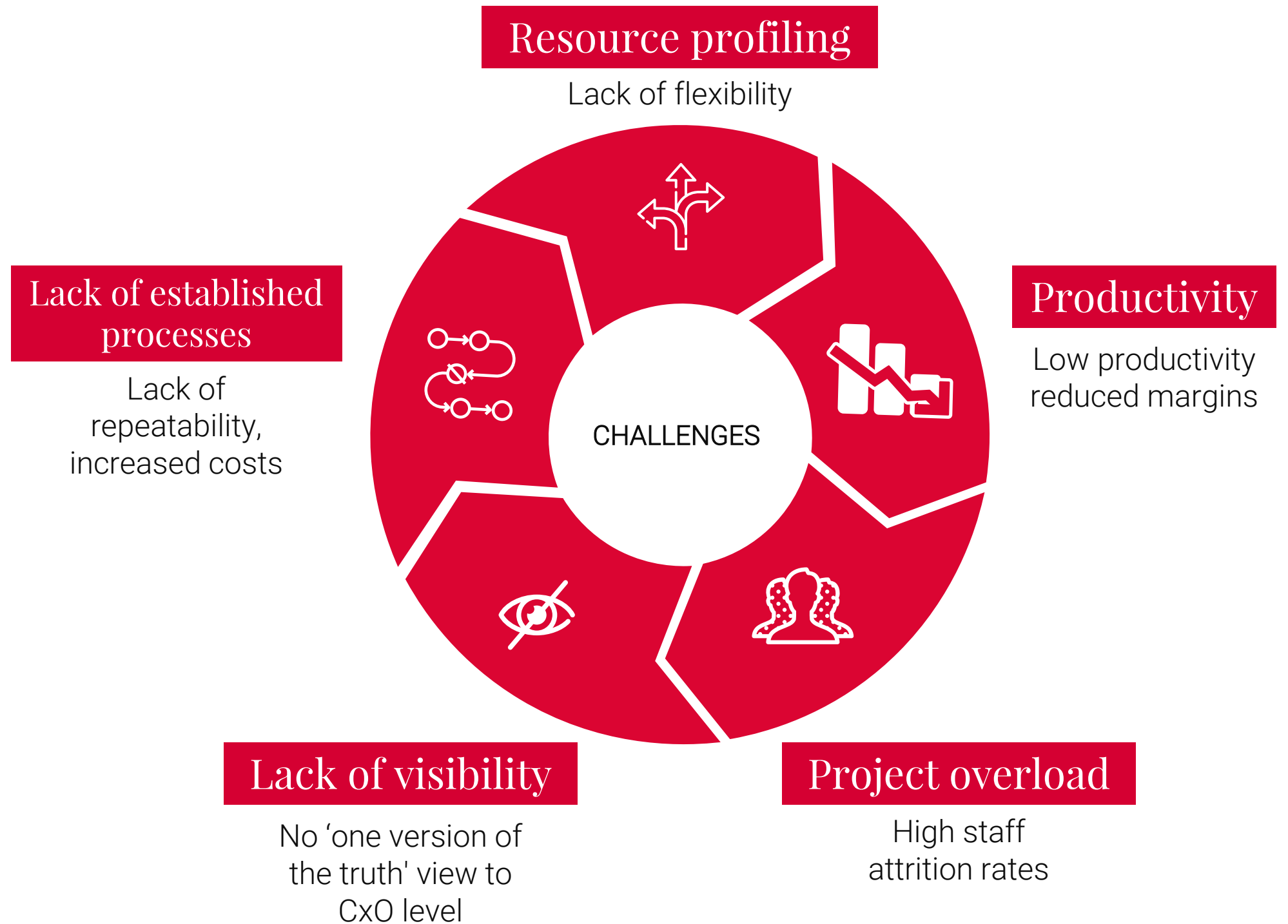
According to a Gartner study, Project Management is the main cause (54%) of project failure. Among those failures, the breakdown is as follows:

- almost 25% of IT projects experience outright failure
- 50% of projects require material rework
- 20%/25% do not provide Return On Investment (ROI)

The price of project failure is high. Core business requirements remain unresolved, affecting your ability to compete. You will suffer a knock to your reputation. You may lack the funds to fix these issues.



The Challenge of Project Management



How a PMO can meet the challenge

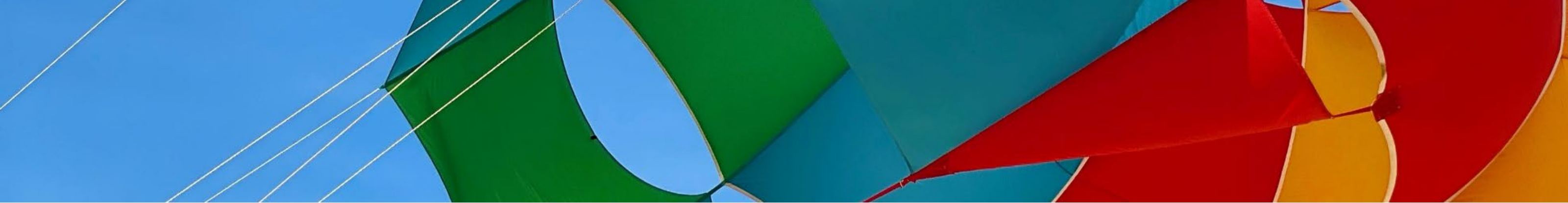
Organisations with established PMOs rank consistently higher in:

- Financial performance
- Customer satisfaction
- Shareholder satisfaction
- Innovation

Having a dedicated PMO will:

- Improve the communication, control, implementation and profitability of your projects
- Establish a robust framework to enable improved decision-making





Summary of PMO benefits

✓ View

A holistic view of all projects and programmes in the delivery pipeline

✓ Alignment

Improved alignment and visibility between projects, programmes and strategy

✓ Visibility

Greater project understanding through robust processes, visibility and control

✓ Resources

Proactive Resource Management and enhanced budget control give value for money

✓ Conclusion

Project Management Office as a Service benefits all types of projects and organisations

Advantages of our PMOaaS over traditional models

- We can provide a scaled and tailored service where and when it is required at competitive rates
- No paying for staff you don't need
- Support of staff via phone or on-site
- No skills gap when the assignment is over, we are just a call away
- Access to world class experts in Project and PMO Management, but at an affordable cost



Advantages cont.

- Our extensive PMO experience provides best in class practice using proven tools and methodologies on a PAYG basis
- We can build a local or remote capability to suit your culture and client needs
- Facilitates remote working, resulting in cost savings
- Removes geo-barriers to untapped best in class talent
- Our PMOaaS capability ensures a bespoke PMO, delivering tangible benefit that is flexible and scalable for the future
- Our service is client-specific and performance driven



Process



SCALABILITY

Flexible model where additional service components can be added when required



MEASURABILITY

Agreed KPIs with clear SMART objectives for continuous service improvement



CONTINUITY

Service not affected by sickness or staff turnover

Service regularly reviewed to maintain professional knowledge and best practice



CONSISTENCY

Predictable cost

Consistent approach to delivering change

Uniform Risk Management approach



Additional Services

BOARD-LEVEL ADVISORY
SERVICES

START-UP &
SCALE-UP ASSISTANCE

PROCUREMENT &
COST TRANSFORMATION

STRATEGY CONSULTING &
GO-TO-MARKET PLANNING

SALES &
MARKETING
ACCELERATION.

TRANSFORMATION PROGRAMMES
(PPM)

MANAGEMENT SYSTEMS
IMPLEMENTATION

ICT & CLOUD STRATEGY
IMPLEMENTATION & MIGRATION

LEADERSHIP DEVELOPMENT &
COACHING

EXECUTIVE SEARCH &
SELECTION



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