



EQL - PHIO ACCESS PRICING

EQL believes in truly transparent and fair pricing for all our customers particularly within the NHS. The structure of our G-Cloud pricing consists of our per capita pricing, tiered based on the size of your patient population, and our specific waiting list pricing designed to help tackle backlogs of various sizes.

Reiterating our commitment to transparent and fair pricing the following considerations apply on all our pricing models

- No licence fees
- No support fees

Onboarding fees

EQL designed and developed Phio Access to be agile and easily onboarded into our NHS and public-sector customers. Customers can customise the triage questions to best suit their pathway requirements. They are also able to select the onboarding that best suits their business operational processes and technical support.

The main routes a customer can instruct Phio Access are:

- Registration Landing Page
- Customer Admin Portal - Registration
- API Integration

The main routes a customer can receive completed Phio data are:

- Admin Portal - Triage Report Downloader (PDF)
- API Integration

Fees range from £10,000 - £30,000 depending on onboarding options chosen.

Service Fees

Per patient

- Unlimited access - Removing all barriers to engagement, we believe in delivering a service that works. Phio Access has over 90% completion rate, we take on the adoption risk allowing you to reach as many patients as possible.

Billed annually at the start of the contract term.

Phio Access Pricing - Population health

	<500,000 patients	500k - 1M patients	>1M patients
Access	£0.55	£0.44	£0.33
Access + Engage	£0.75	£0.65	£0.55
Access + Engage + Collect & Prevent	£0.95	£0.85	£0.75

Waiting list pricing (includes Phio Access & Phio Engage)

- Tackle specific backlogs - If you have significant waiting list challenges, we can run a full triage for all or selected patients on the list, moving all appropriate patients into self management through Phio Engage.

Billed as a one off at the start of the contract

Phio Access and Engage pricing - Waiting list

2,000 patients	5,000 patients	10,000 patients	20,000 patients
£33,000	£55,000	£71,500	£82,500

Stand alone Phio Access and Engage pricing – Occupational Health

<5,000 patients	5,000 – 15,000 patients	>15,000 patients
£2.20 per person	£1.65 per person	£1.10 per person

Insights Packages

As our customer, you are entitled to all Data captured. If however, you request further analytics on this Data we can build bespoke packages relating to what you are looking to understand.

VAT

All prices exclude VAT